



Dean E. Loventhal

Partner

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About

Co-chair of the firm's Real Estate practice group and a member of the firm's Executive Committee, Dean Loventhal brings a 360-degree perspective to spearheading and facilitating large commercial real estate transactions.

Having worked for borrowers and lenders, sellers and purchasers, landlords and tenants, Dean takes a holistic and insightful view of the deal. His understanding of the motivations, pressure points, and objectives of all constituencies involved in a transaction, as well as his focus and persistence, have helped his clients seize and capitalize on opportunities in countless deals.

Dean's practice involves all types of commercial real estate transactions, including acquisitions and dispositions, joint ventures, development projects, sale-leasebacks, loan sales and purchases, and various forms of financings on behalf of borrowers and lenders across all types of real estate. He has significant experience representing owners, developers, and investors in credit tenant lease transactions (CTL), including purchasing, selling, leasing, developing, and financing various net leased properties.

Dean regularly advises real estate syndicators in connection with tax-optimized transactions and has a deep understanding of structures involving Delaware statutory trusts (DSTs).

Dean has closed several purchases, and sales through syndication, of large single-tenant office headquarters, industrial and distribution facilities, retail portfolios, Veterans Administration hospitals and other GSA-leased properties. He complements his substantive legal knowledge and negotiating skills with a personable approach that creates positive dynamics with other parties and leads to more efficient closings in even the most complicated transactions.

Experience

Represented a real estate investment and advisory firm specializing in single tenant net lease properties in connection with its \$702 million acquisition, CTL financing and leaseback of a multinational utility provider's campus headquarters.

Represented a multinational real estate investment and development company in connection with its development and CTL financing of various build-to-suit industrial warehouses for Amazon (including properties in Florida, Massachusetts, Michigan, Virginia, Tennessee, California, Iowa, North Carolina,

Texas and Wisconsin) ranging in size from \$250 million to \$600 million.

Represented a multinational real estate investment and development company in connection with its development and CTL financing of a build-to-suit industrial warehouse for Federal Express located in Michigan in the approximate amount of \$400 million.

Represented a real estate investment and advisory firm specializing in single tenant net lease properties in connection with its acquisition, and subsequent DST syndication, of various industrial warehouses leased to Amazon in various states ranging in size from \$300 million to \$1.1 billion.

Represented a global investment and asset manager in connection with its purchase, financing, refinancing and sale of a Hilton branded hotel located in North Carolina in the approximate amount of \$50 million.

Represented a global investment and asset manager in connection with its joint venture purchase and financing of two high-rise apartment buildings located in Manhattan in the approximate amount of \$80 million.

Represented a global investment and asset manager in connection with its acquisition of a portfolio of nursing home facility properties and subsequent workout of senior and subordinated CTL financing and re-leasing and sale of such properties.

Represented a global investment and asset manager in connection with its preferred equity investment in a self-storage facility located in Florida.

Represented a privately held real estate investment company in connection with its approximate \$60 million acquisition and CTL financing of an office tower in Michigan.

Represented a global investment manager in connection with its purchase of a defaulted mortgage loan secured by a hotel property in New Jersey and its subsequent acquisition through deed-in-lieu of foreclosure and financing.

Represented the ownership and development team in connection with the acquisition, development, financing (CTL and municipal bond) and subsequent DST syndication of various United States Veterans Affairs and other United States General Services Administration facilities across the country. Recent transactions include facilities located in Florida, North Carolina, Alabama, California, Georgia, Maryland, Nevada and Oregon ranging in size from \$30 million to \$500 million.

Represented a real estate investment and advisory firm specializing in single tenant net lease properties in connection with various ground lease bifurcations and CTL financings located in multiple states.

Related Services

Real Estate
Real Estate Transactions
Real Estate Leasing

Education

Fordham University School of Law, J.D., 2001
University of Maryland, College Park, B.S., 1998

Admissions

New York, 2002

New Jersey, 2001