

# Becoming Strategic Partners with Regulators

Inside Counsel's Women, Influence, Power and Law  
Conference

Speaking Engagement

October 4, 2013

Washington, DC

Director of Government Relations [Dana Wood](#) spoke on a panel titled "Becoming Strategic Partners with Regulators" at the Inside Counsel's Women, Influence, Power and Law Conference on October 4. The session discussed the increasing need for in-house counsel to meet the growing demands of their shareholders while maintaining fiscal efficiency and profitability when meeting regulatory requirements. The panel talked about ways to build relationships with regulators and government officials to get what you want in order to gain what you need.

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