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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

JOHN TRUE and GONZALO)
DELGADO, individually,)
and on behalf of all)
others similarly)
situated,)
)
Plaintiffs,)
)
v.)
)
AMERICAN HONDA MOTOR)
COMPANY,)
)
Defendant.)
_____)

Case No. EDCV 07-0287-VAP
(OPx)

**[Motions filed on February
8, 2010]**

**ORDER DENYING (WITHOUT
PREJUDICE) (1) PLAINTIFFS'
MOTION FOR FINAL APPROVAL OF
SETTLEMENT and (2)
PLAINTIFFS' MOTION FOR
ATTORNEYS' FEES AND
INCENTIVE AWARDS**

Plaintiffs' Motion for Final Approval of Settlement
and Motion for Attorneys' Fees and Incentive Awards came
before the Court for a hearing on February 22, 2010.
After reviewing and considering all papers filed in
support of, and in opposition to, the Motions, as well as
the arguments advanced at the hearing, the Court DENIES
both motions, as set forth below.

Plaintiff John True ("True") filed this lawsuit
against American Honda Motor Company ("Defendant" or

1 "AHM") on behalf of a putative class of Honda Civic
2 Hybrid ("HCH") purchasers and lessees on March 9, 2007.¹
3 In the operative First Amended Complaint ("FAC"),
4 Plaintiffs seek relief: (1) for violations of California
5 Business and Professions Code §§ 17200, et seq.; (2) for
6 violations of California Business and Professions Code §§
7 17500, et seq.; (3) for violations of California Business
8 and Professions Code §§ 1750, et seq.; and (4) under a
9 common law theory of unjust enrichment.

10
11 Plaintiffs allege the class members were exposed to
12 false and misleading advertising regarding the fuel
13 economy of HCHs and relied on these representations in
14 paying a "Hybrid premium"² and purchasing HCHs during the
15 class period, between 2003 and 2008. (FAC ¶¶ 1-10; Class
16 Action Settlement Agreement and Release ("Settlement
17 Agreement")³ at 1, 9.)

18
19 ¹ Gonzalo Delgado was subsequently added as a
20 representative plaintiff on November 16, 2007. True and
21 Delgado are collectively referred to as the
22 "representative plaintiffs" or "Plaintiffs."

23 ² Although in their complaint Plaintiffs estimated
24 this premium to be \$7,000, FAC ¶ 15, Plaintiffs' expert
25 now has calculated that the premium ranged from \$2,240 to
26 \$3,090. (Doc. 105 at 8-9.)

27 ³ In their memorandum in support of their motion for
28 final approval, Plaintiffs stated they would file a
complete revised settlement agreement "in short order."
(Pls.' Mem. at 1, n. 2.) They did not so until 3:22 P.M.
on the Friday before the hearing. (Doc. No. 163.) This
was insufficient to give the Court, counsel, or class
members time to consider the actual proposed settlement
agreement at issue. Therefore, the Court cites only to

(continued...)

1 On August 27, 2009, the Court preliminarily certified
2 a settlement class, preliminarily approved the initial
3 proposed settlement, and directed notice be given to the
4 class. On February 8, 2010, Plaintiffs filed a motion
5 seeking final approval of a revised settlement ("the
6 proposed settlement"), as well as a motion for the
7 disbursement of attorneys' fees and incentive awards.
8 AHM also submitted a brief and evidence in support of
9 approval on February 9, 2010.⁴

10
11 Several objectors filed oppositions to the motions on
12 February 17 and 18, 2010, as have twelve state Attorneys
13 General as amici curiae on February 19, 2010. The Court
14 held a fairness hearing on February 22, 2010, and heard
15 argument from the parties, as well as objectors to the
16 terms of the settlement.

17
18 **I. BACKGROUND**

19 **A. Procedural History**

20 The parties engaged in approximately 11 months of
21 discovery and motion practice before engaging in
22

23 ³(...continued)
24 the initial proposed settlement agreement and counsel's
25 representations as to the content of the revisions.

26 ⁴ Nearly all of AHM's submissions in connection with
27 these motions have been under seal, although AHM has not
28 obtained approval of the Court to do so pursuant to Local
Rule 79-5.1. As discussed at the hearing, the Court thus
orders Defendants under seal submissions stricken from
the record in an accompanying minute order.

1 mediation. In December 2008, after several rounds of
2 mediation, the parties informed the Court they had
3 reached a settlement of the claims, and on March 2, 2009,
4 Plaintiffs moved for preliminary approval of that
5 settlement on behalf of the class. On March 25, 2009,
6 the Court denied that motion with leave to submit
7 additional materials. Upon the submission of
8 supplemental materials and a second hearing, the Court
9 granted the motion for preliminary approval and
10 preliminarily certified a settlement class on August 27,
11 2009. The class was defined as "All persons who
12 purchased or leased a new Honda Civic Hybrid automobile
13 model years 2003 through 2008 in the United States of
14 America including the District of Columbia," except
15 certain persons affiliated with AHM, class counsel, and
16 those who opt out of the class. (Doc. 114 at 4.)

17
18 In accordance with the Court's Order granting
19 preliminary approval, notice was both mailed to class
20 members and posted on a website ("the HCH Fuel Economy
21 Website"). (Pls.' Mem. at 7-8; Lifosjoe Decl. ¶¶ 3, 6,
22 10; Wright Decl. ¶¶ 3-5; Cooper Decl. ¶¶ 2-4.) The
23 website also contained other documents, including the
24 initial proposed settlement agreement itself. (Lifosjoe
25 Decl., Ex. D.) The Settlement Administrator, AHM, also
26 sent the notice by electronic mail message ("e-mail") to
27 the 55,469 class members for whom it had e-mail

28

1 addresses. (Lifosjoe Decl. ¶¶ 12-14, Ex. E.) It also
2 operated a toll-free telephone "helpline," which received
3 1,591 calls as of January 31, 2010. (Lifosjoe Decl. ¶
4 16.)

5
6 Notice of the initial proposed settlement was also
7 mailed to the United States Attorney General and the
8 Attorneys General of each of the fifty states and the
9 District of Columbia, as required by the Class Action
10 Fairness Act of 2005 ("CAFA"), 28 U.S.C. § 1715(b).⁵
11 (Kiser Decl. ¶ 3, Exs. A-B.)
12

13 Both before and after the preliminary approval of the
14 initial proposed settlement, the Court received several
15 filings in opposition to approval of the settlement.
16 These include formal objections from objecting class
17 members Gaetano Paduano; Robyn Major; Francine P.
18 Peterman; Stephen and Richard Vise ("the Vise
19 objectors"); Joseph K. Goldberg, Valerie M. Nannery, and
20 Katherine A. Burghardt ("the Goldberg objectors"); and
21 the State of Texas (collectively, "the Objectors"). A
22 coalition of twenty-five state Attorneys General and one
23 state Office of Consumer Affairs also filed an *amicus*
24

25
26 _____
27 ⁵ CAFA only requires that notice be sent to "the
28 appropriate State official of each State in which a class
member resides and the appropriate Federal official." 28
U.S.C. § 1715(b). Here, class members resided in every
state and the District of Columbia.

1 curiae brief in opposition to the initial proposed
2 settlement.⁶

3
4 Several additional objections were sent directly to
5 class counsel by unrepresented class members. These
6 include letters from Norman Whitton, Daniel Bergmann,
7 Keith Cyrnek, Michael Beishe, Robert Tighe, and Gerald
8 Nicholson. (Plaintiffs' Consolidated Response to
9 Objections to Settlement Agreement ("Pls.' Resp. to
10 Objs."), Ex. A.) In addition to these objections,
11 several class members sent other letters expressing their
12 views on the settlement to either class counsel or the
13 Settlement Administrator. (See Pls.' Resp. to Objs., Ex.
14 B; Opt-Out Forms & Written Communications Submitted to
15 Settlement Admin.)

16
17 The Court has reviewed these submissions, as well as
18 the opt-out forms submitted to the Settlement
19 Administrator, which have been lodged with the Court.

20
21 The parties also reviewed the various communications
22 from class members. As a result, they agreed to several

23
24 _____
25 ⁶ This brief (the "AGs Amicus Brief") was filed on
26 behalf of the Attorneys General of Alabama, Alaska,
27 Arizona, California, Colorado, Florida, Idaho, Illinois,
28 Iowa, Maine, Michigan, Mississippi, Nevada, New
Hampshire, New Jersey, New Mexico, Ohio, Oklahoma,
Oregon, South Carolina, South Dakota, Tennessee, Texas,
Vermont, and West Virginia, and the Georgia Governor's
Office of Consumer Affairs.

1 adjustments and "clarifications" to the terms of the
2 settlement, as described below. (Pls.' Mem., Ex. A.)

3
4 On February 8, 2010, Plaintiffs filed a Motion for
5 Final Approval of Settlement and a Motion for the
6 Approval of Attorneys' Fees and Incentive Awards.
7 Plaintiffs seek a Final Order (1) certifying a class for
8 settlement purposes; (2) granting approval of the
9 proposed settlement; and (3) "granting such other and
10 additional relief as the court may deem just and
11 appropriate." (Mot. at 1.)

12
13 **B. Settlement Terms**

14 The proposed settlement does not create a settlement
15 fund. Rather, it provides for up to four kinds of relief
16 for class members, as well as incentive payments for the
17 two named plaintiffs and attorneys' fees for class
18 counsel. The declarations of Plaintiffs' counsel and the
19 third-party mediator, as well as other materials in the
20 record, demonstrate the parties engaged in substantial
21 and arms-length negotiations over several sessions, in
22 person and through various electronic media.

23
24 **1. Relief for Class Members**

25 (a) Fuel Economy DVD- AHM will mail all class
26 members a DVD, produced by AHM specifically for purposes
27 of this settlement, "demonstrating how to operate and
28

1 maintain [HCH] vehicles to maximize and optimize fuel
2 economy." (Pls.' Mem. at 4.) The content of the DVD
3 will also be accessible in streaming video format on the
4 HCH Fuel Economy Website for a limited time. (Id.)
5 Class members will not, however, be required to view this
6 material before submitting a claim.⁷ (Pls.' Mem. at 6,
7 Ex. A at 3.) The DVD has yet to be finalized, and AHM
8 is not required to produce a script or story boards for
9 the DVD to class counsel until forty-five days *after* the
10 settlement is given final approval. (Prop. Settlement at
11 14.)
12

13 (b) Rebates- Class members will be able to
14 select from one of two rebate options, referred to as
15 "Option A" and "Option B."
16

17 - "Option A" is a \$1,000 cash rebate for those
18 class members "who sell or otherwise trade in⁸ their HCH
19 and purchase an Eligible Honda Vehicle." (Pls.' Mem. at
20 4, emphasis added.) Such rebates are non-transferable,
21 and expire twelve (12) months after the later of (1) the
22 effective date of settlement or (2) October 31, 2011.
23 (Id.)
24

25 ⁷ This represents a change from the initial proposed
26 settlement preliminarily approved by the Court.

27 ⁸ By definition, this option will not be available to
28 lessees, who cannot sell or trade in their vehicles.
(Settlement Agreement at 14.)

1 - "Option B" is a \$500 cash rebate, available to
2 those class members "who retain their HCH *and* purchase an
3 Eligible Honda Vehicle." (Id., emphasis added.) This
4 rebate is transferable to certain family members, and
5 also expires twelve (12) months after the later of the
6 effective date of settlement or October 31, 2011.⁹ (Id.)

7
8 - "Eligible Honda Vehicles" are defined as any
9 new model year 2010 or 2011 Honda or Acura vehicle.¹⁰
10 (Pls.' Mem. at 7, Ex. A at 2.)

11
12 (c) Cash- A subset of class members will be
13 eligible to receive, in addition to any rebates they
14 receive under Option A or B,¹¹ a cash payment of \$100
15 (referred to as "Option C"). (Pls.' Mem. at 7, Ex. A at
16 3.) This subset is defined as those class members "who
17 made a documented [c]omplaint regarding the fuel economy
18 of their HCH to (1) AHM or an authorized Honda or Acura
19 dealership who reported the [c]omplaint to AHM; or (2) to
20 Class Counsel," before March 2, 2009. (Id.; Prop.
21 Settlement at 3-4.) Class members will only be eligible
22 for the Option C cash payment if there is a "written
23

24 ⁹ The expiration date for both rebate options has
25 been extended from that in the initial proposed
settlement preliminarily approved by the Court.

26 ¹⁰ This represents a change from the initial proposed
27 settlement preliminarily approved by the Court.

28 ¹¹ This represents a change from the initial proposed
settlement preliminarily approved by the Court.

1 record [of their complaint] which was created in the
2 ordinary course of business." (Prop. Settlement at 3-4.)

3
4 (d) Injunctive Relief

5 AHM will "promptly undertake to review all of its
6 fuel economy advertising for the HCH" and "modify its
7 disclaimer language, including, at a minimum, changing
8 language from 'actual mileage may vary' to 'actual
9 mileage will vary.'" (Pls.' Mem. at 5.) The modified
10 language will be in use for "a period of no fewer than
11 twenty-four (24) months from the Effective Date [of
12 settlement]." (Id.)

13
14 **2. Release of Claims**

15 In exchange for the relief described above, under the
16 proposed settlement, class members who do not opt out
17 will be barred from:

18 filing, commencing, prosecuting, intervening in,
19 or participating . . . in any other lawsuit or
20 administrative, regulatory, arbitration or other
21 proceeding in any jurisdiction based on, relating
to or arising out of the claims and causes of
action or the facts and circumstances giving rise
to this Lawsuit or the Released Claims.

22 (Settlement Agreement at 28.) These class members will
23 also be barred from organizing members of the class who
24 did not opt out into a separate class for purposes of
25 pursuing another class action "relating to and/or arising
26 out of the claims and causes of action or the facts and
27 circumstances giving rise to this Lawsuit or the Released

1 Claims." (Id.) The "Released Claims" are those
2 "relating to, arising out of or in any way connected
3 with, directly or indirectly, the advertising of the fuel
4 economy or m.p.g. of the HCH, AHM's representations
5 concerning the fuel economy or m.p.g. of the HCH and any
6 claims that were, could have been or should have been
7 brought in the Lawsuit by the Named Plaintiffs and/or the
8 Settlement Class." (Settlement Agreement at 7-8.) The
9 release specifically excludes claims related to the
10 manufacturer's limited warranty except those related to
11 "advertising or representations made by AHM with respect
12 to fuel economy, mileage, or m.p.g." (Id. at 8.)

13

14 In revising the proposed settlement, the parties have
15 added language clarifying that the release will not
16 preclude class members "from participating in regulatory
17 actions (if any) initiated by a state or federal agency."
18 (Pls.' Mem. at 5-6, Ex. A at 2.)

19

20 **3. Incentive Payments and Attorneys' Fees and Costs**

21 Plaintiffs seek approval of incentive payments of
22 \$12,500 for Plaintiff True and \$10,000 for Plaintiff
23 Delgado. (Pls.' Mem. in Supp. of Mot. for Attorneys'
24 Fees at 9.) Plaintiffs' counsel seek an award of
25 attorneys' fees in the amount of \$2,950,000, and AHM does
26 not oppose such an award. (Id. at 1.)

27

28

1 **C. Settlement Administration**

2 All class members automatically will be mailed the
3 DVD. (Pls.' Mem. at 4, 9.) To receive either rebates
4 under Options A or B, or a cash payment under Option C,
5 class members will be required to log onto the HCH Fuel
6 Economy Website, enter their vehicle identification
7 number ("VIN"), and download and submit a claim form
8 within 60 days of the date the Fuel Economy Video is
9 posted on the HCH website.

10
11 **II. LEGAL STANDARD**

12 Where "the parties reach a settlement agreement prior
13 to class certification, courts must peruse the proposed
14 compromise to ratify both the propriety of the
15 certification and the fairness of the settlement."
16 Staton v. Boeing Co., 327 F.3d 938, 952 (9th Cir. 2003).

17
18 **A. Class Certification**

19 Under Rule 23(a), in order to bring a class action, a
20 plaintiff must demonstrate: the class is so numerous that
21 joinder of all members is impracticable ["numerosity"],
22 (2) there are questions of law or fact common to the
23 class ["commonality"], (3) the claims or defenses of the
24 representative parties are typical of the claims or
25 defenses of the class ["typicality"], and (4) the
26 representative parties will fairly and adequately protect

1 the interests of the class ["adequacy of
2 representation"].

3

4 In addition to these prerequisites, a plaintiff must
5 satisfy one of the prongs of Rule 23(b) in order to
6 maintain a class action. Where, as here, a plaintiff
7 moves for class certification under Rule 23(b)(3), the
8 plaintiff must prove that:

9 the questions of law or fact common to the members
10 of the class predominate over any questions
11 affecting only individual members, and that a
12 class action is superior to other available
methods for the fair and efficient adjudication of
the controversy.

13 The matters pertinent to the findings include: (1)
14 the interest of members of the class in individually
15 controlling the prosecution or defense of separate
16 actions; (2) the extent and nature of any litigation
17 concerning the controversy already commenced by or
18 against members of the class; and (3) the desirability or
19 undesirability of concentrating the litigation of the
20 claims in the particular forum.¹² Fed. R. Civ. P.
21 23(b)(3).

22 **B. Fairness of the Settlement**

23 Before approving a settlement, the court must hold a
24 hearing and find that "the settlement . . . is fair,
25

26 ¹² A fourth factor, "the difficulties likely to be
27 encountered in the management of a class action," need
28 not be considered when class certification is only for
settlement purposes. Fed. R. Civ. P. 23(b)(3)(D); Amchem
Prods., Inc. v. Windsor, 521 U.S. 591, 620 (1997).

1 reasonable, and adequate." Fed. R. Civ. P. 23(e)(1)(C).
2 Review of a proposed settlement generally proceeds in two
3 stages, a hearing on preliminary approval followed by a
4 final fairness hearing. See Federal Judicial Center,
5 Manual for Complex Litigation, § 21.632 (4th ed. 2004).

6
7 At the preliminary approval stage, a court determines
8 whether a proposed settlement is "within the range of
9 possible approval" and whether or not notice should be
10 sent to class members. In re Corrugated Container
11 Antitrust Litig., 643 F.2d 195, 205 (5th Cir. 1981); see
12 also Manual for Complex Litigation § 21.632. At the
13 final approval stage, the Court takes a closer look at
14 the proposed settlement, taking into consideration
15 objections and any other further developments in order to
16 make a final fairness determination.

17
18 In determining whether a settlement is fair,
19 reasonable, and adequate, a court is to balance several
20 factors, including:

21 the strength of plaintiffs' case; the risk,
22 expense, complexity, and likely duration of
23 further litigation; the risk of maintaining class
24 action status throughout the trial; the amount
25 offered in settlement; the extent of discovery
completed, and the stage of the proceedings; the
experience and views of counsel; the presence of
a governmental participant; and the reaction of
the class members to the proposed settlement.

26 Class Plaintiffs v. City of Seattle, 955 F.2d 1268, 1291
27 (9th Cir. 1992), citing Officers for Justice v. Civil

1 Serv. Comm'n, 688 F.2d 615, 625 (9th Cir. 1982); see also
2 In re Heritage Bond Litig., 546 F.3d 667, 674 (9th Cir.
3 2008). This is "by no means an exhaustive list of
4 relevant considerations," though, and "[t]he relative
5 degree of importance to be attached to any particular
6 factor will depend on the unique circumstances of each
7 case." Officers for Justice, 688 F.2d at 625.

8
9 In evaluating a proposed settlement, "[i]t is the
10 settlement taken as a whole, rather than the individual
11 component parts, that must be examined for overall
12 fairness." Hanlon v. Chrysler Corp., 150 F.3d 1011, 1026
13 (9th Cir. 1998). The Court "does not have the ability to
14 delete, modify, or substitute certain provisions," and
15 "[t]he settlement must stand or fall in its entirety."
16 Id. The question is not whether the settlement "could be
17 prettier, smarter, or snazzier," but solely "whether it
18 is fair, adequate, and free from collusion." Id., 150
19 F.3d at 1027.

20 21 **III. DISCUSSION**

22 **A. Certification of the Class**

23 Before examining the fairness of the proposed
24 settlement, the Court examines the suitability of
25 certification of the settlement class.

1 **1. Numerosity**

2 To establish, under Rule 23(a)(1), that joinder of
3 all members is "impracticable," the plaintiff need not
4 show that it would be "impossible" to join every class
5 member. Haley v. Medtronic, Inc., 169 F.R.D. 643, 647
6 (C.D. Cal. 1996). There is no specific number
7 requirement, as the court may examine the specific facts
8 of each case. Ballard v. Equifax Check Servs., Inc., 186
9 F.R.D. 589, 594 (E.D. Cal. 1999).

10
11 Here, Plaintiffs' counsel estimates the proposed
12 class consists of 176,990 persons nationwide. (Pls.'
13 Mem. at 1, n. 1, 19.) This satisfies the numerosity
14 requirement of Rule 23(a).

15
16 **2. Commonality**

17 "[T]he commonality requirement is interpreted to
18 require very little." In re Paxil Litig., 212 F.R.D.
19 539, 549 (C.D. Cal. 2003). As the Ninth Circuit has
20 explained:

21 All questions of fact and law need not be common
22 to satisfy the rule. The existence of shared
23 legal issues with divergent factual predicates is
24 sufficient, as is a common core of salient facts
coupled with disparate legal remedies within the
class.

25 Hanlon, 150 F.3d at 1019. Thus, "[f]or the commonality
26 requirement to be met, there must only be one single issue
27 common to the proposed class." Haley, 169 F.R.D. at 648.

1 Here, the FAC alleges several common questions of
2 fact and law: (1) whether Defendant's advertising was
3 false and misleading; (2) whether Defendant's claims
4 about fuel economy were material to class members'
5 decision to purchase HCH vehicles; (3) whether the class
6 members suffered damages as a result of Defendant's
7 conduct; (4) whether Defendant knew or should have known
8 its advertising was false or misleading; (5) whether
9 Defendant knew or should have known the class members
10 would experience significantly less fuel economy than
11 advertised; and (6) whether Defendant concealed or failed
12 to tell class members about material facts regarding fuel
13 economy. (Mot. at 19-20; FAC ¶¶ 26-32.)

14
15 Due to these common questions, the class satisfies
16 the commonality requirement.

17 18 **3. Typicality**

19 To gauge typicality, a "court does not need to find
20 that the claims of the purported class representative[s]
21 are identical to the claims of the other class members."
22 Haley, 169 F.R.D. at 649. Rather, "[u]nder the rule's
23 permissive standards, representative claims are 'typical'
24 if they are reasonably co-extensive with those of absent
25 class members." Hanlon, 150 F.3d at 1020.
26 Additionally, the class representatives "must be able to
27 pursue [their] claims under the same legal or remedial

28

1 theories as the unrepresented class members." Paxil, 21
2 F.R.D. at 549.

3
4 The representative plaintiffs' claims are typical of
5 the settlement class members in that they arise from the
6 same alleged course of events: (1) AHM's
7 misrepresentations regarding the fuel economy of the HCH;
8 (2) customers' reliance on these misrepresentations when
9 purchasing or leasing HCHs; and (3) the HCH's failure to
10 achieve the advertised fuel economy. Both representative
11 plaintiffs have declared that they relied on the alleged
12 misrepresentations in purchasing their HCHs, and that
13 their vehicles did not achieve the advertised fuel
14 economy. (Pls.' Mem. at 20; True Supp. Decl. ¶¶ 5-8;
15 Delgado Supp. Decl. ¶¶ 6, 9, 12.)

16
17 The only relevant objection to a finding of
18 typicality comes from the Vise Objectors. They contend
19 that certification is inappropriate because "the class is
20 composed of people with vastly different claims."¹³ (Vise
21 Obj. at 3.) They assert the existence of two purported
22 differences: (1) the class includes both lessees and
23 purchasers of HCH vehicles; and (2) "the advertised
24 mileage changed each year." (Id.) The Court finds

25 ¹³ The Vise Objectors refer to this as an issue of
26 the adequacy of representation by the named plaintiffs,
27 but the Court finds the objection is directed more at
28 typicality. See Parkinson v. Hyundai Motor America, 258
F.R.D. 580, 590 (C.D. Cal. 2008) (noting overlapping
nature of commonality, typicality, and adequacy
inquiries).

1 neither of these differences defeat typicality. Multiple
2 courts have certified classes involving the claims of
3 both purchasers and lessees of vehicles. See, e.g.,
4 Daffin v. Ford Motor Co., 458 F.3d 549, 552 (6th Cir.
5 2006); Parkinson, 258 F.R.D. at 594; Trew v. Volvo Cars
6 of N. America, LLC, No. Civ. S-05-1379 RRB, 2007 WL
7 2239210, at *2 (E.D. Cal. July 31, 2007). As to any
8 differences in the gas mileage advertised and obtained on
9 different model year HCH vehicles, such minor differences
10 do not defeat typicality. In false advertising-related
11 claims in particular, courts have regularly certified
12 classes involving "some factual variations" among the
13 advertising viewed. Tylka v. Gerber Products Co., 178
14 F.R.D. 493, 497 (N.D. Ill. 1998), citing Rosario v.
15 Livaditis, 963 F.2d 1013, 1017 (7th Cir. 1992). See also
16 Greenwood v. Compucredit Corp., No. C 08-04878 CW, 2010
17 WL 291842, at *4 (N.D. Cal. Jan. 19, 2010); Menagerie
18 Productions v. Citysearch, No. CV 08-4263 CAS, 2009 WL
19 3770668, at *7 (C.D. Cal. Nov. 9, 2009).

20

21 Neither of the purported differences change the fact
22 that class members' injuries are similar and result from
23 the same injurious course of conduct. See Armstrong v.
24 Davis, 275 F.3d 849, 869 (9th Cir. 2001). The Court thus
25 finds the typicality requirement is met here.

26

27 **4. Adequacy of Representation**

28

1 Traditionally, courts have engaged in a two-part
2 analysis to determine if a plaintiff has met the
3 requirements of Rule 23(a)(4): (1) the class
4 representative must not have interests antagonistic to
5 the unnamed class members, and (2) the representative
6 must be able to prosecute the action "vigorously through
7 qualified counsel." Lerwill v. Inflight Motion Pictures,
8 Inc., 582 F.2d 507, 512 (9th Cir. 1978).

9
10 Adequate representation "depends on the
11 qualifications of counsel for the representatives, an
12 absence of antagonism, a sharing of interests between
13 representatives and absentees, and the unlikelihood that
14 the suit is collusive." Paxil, 212 F.R.D. at 550.
15 Courts determine the adequacy of counsel using the
16 factors specified by Fed. R. Civ. Pro. 23(g). See, e.g.,
17 Hill v. Merrill Gardens, L.L.C., No. 1:04CV-248, 2005 WL
18 2465250, at *3 (N.D. Ind. Oct. 6, 2005); Fed. R. Civ.
19 Pro. 23 Advisory Committee Notes.

20
21 **a. Named Plaintiffs**

22 Both Plaintiffs True and Delgado have been
23 sufficiently involved with the litigation as it has
24 progressed, participating in discovery and settlement
25 negotiations. (True Supp. Decl. ¶¶ 12-22, 25; Delgado
26 Supp. Decl. ¶¶ 12-26, 30.) The Court nonetheless has
27 misgivings about their adequacy as representatives, due
28

1 to their membership in the limited group of class members
2 who are eligible to receive cash payments of \$100 under
3 Option C, and the potential conflict this creates.¹⁴
4 Compare Clement v. Am. Honda Fin. Corp., 176 F.R.D. 15,
5 22 (D. Conn. 1997) (declining to certify settlement class
6 on adequacy grounds where "the named plaintiffs each
7 secured a \$2500 cash payment for themselves and a
8 \$140,000 attorney fee award for their attorneys, [and]
9 the individual class members were to receive . . . a
10 worthless coupon and deficiency credit"). "To represent
11 adequately a class, class representatives' interests must
12 align with all putative class members' interests. . . ."
13 Andrews Farms v. Calcot, Ltd., No. CV-F-07-0464 LJO, 2009
14 WL 1211374, at *11 (E.D. Cal. May 1, 2009), but the
15 proposed settlement here seems to create a conflict
16 between the representative plaintiffs and those class
17 members not eligible for Option C. See also Amchem, 521
18 U.S. at 627; Hanlon, 150 F.3d at 1021; Zinser v. Accufix
19 Research Institute, Inc., 253 F.3d 1180, 1190 (9th Cir.
20 2001). The Court need not resolve this concern as to
21 adequacy, though, because it finds the additional relief
22 for certain class members provided by Option C, among
23 other aspects of the proposed settlement, makes the
24 settlement substantively unfair, as discussed in greater
25 detail below.

26

27 ¹⁴ There is an additional concern based on weaknesses
28 in the representative plaintiffs' cases, discussed
further below.

1 **b. Counsel**

2 In connection with their motion for preliminary
3 approval, Plaintiffs submitted substantial evidence of
4 class counsel's experience with class action, complex,
5 and other large-scale litigation, including substantial
6 trial experience. Neither objectors nor amici have made
7 any challenge to Plaintiffs' counsel's qualifications.
8 Based on the evidence submitted in connection with the
9 motion for preliminary approval, and its own observation
10 of their work throughout the case, the Court concludes
11 Plaintiffs' counsel have made an adequate showing of
12 their qualifications. See Fed. R. Civ. P. 23(g).

13 **5. Predominance of Common Questions of Law or Fact**
14 **and Superiority of a Class Action**

15 Plaintiffs satisfy the requirements of Rule 23(b).
16 Common questions of fact predominate, common questions of
17 law predominate, and a class action is the superior way
18 to resolve this controversy.

19
20 First, this action concerns claims based on
21 nationwide advertising created and distributed on behalf
22 of a single company regarding a single product; all class
23 members allegedly wrongly paid a "hybrid premium," or
24 additional cost to obtain a hybrid rather than
25 conventional vehicle. The Court already has determined
26 it can infer that plaintiffs relied on the advertising
27 because the alleged misrepresentations were material.

1 (Pls.' Mem. at 23; June 22, 2007 Order Denying
2 Defendant's Mot. to Dismiss at 12-13.) Although
3 individual damages, including restitution for
4 unanticipated fuel expenses, would vary, common issues of
5 fact predominate over individualized inquiries. (See
6 Pls.' Mem at 23.)

7
8 Second, common legal issues predominate because
9 Plaintiffs assert that uniform law, namely that of
10 California, applies to the claims of all members of the
11 nationwide class because: (1) AHM's headquarters are in
12 California; (2) AHM's primary advertising agency, RPA, is
13 in California; (3) "RPA created and placed all or
14 substantially all of the advertising and promotional
15 materials at issue in this Lawsuit for AHM from its
16 offices in California"; (4) "AHM and RPA coordinated
17 Honda's national and regional advertising, and AHM
18 regulated or reviewed dealer advertising from its
19 headquarters in Southern California"; (5) AHM's
20 advertisements were reviewed by its legal and regulatory
21 employees in California; and (6) substantially more HCHs
22 were sold in California than in any other single state.
23 (Pls.' Mem. at 22; citing Clothesrigger, Inc. v. GTE
24 Corp., 191 Cal. App. 3d 605, 613 (1987); Wershba v. Apple
25 Computer, Inc., 91 Cal. App. 4th 224, 242 (2001).)

1 These elements establish that a "common nucleus of
2 facts and potential legal remedies dominates this
3 litigation." Hanlon, 150 F.3d at 1022. Plaintiffs also
4 have shown that a class action is a superior method of
5 resolving this controversy, as each class member has a
6 relatively small and uniform injury, and the costs of
7 litigation would make individual cases impracticable.

8
9 **B. Fairness and Adequacy of Settlement Agreement**

10 The Court now turns to the terms of the proposed
11 settlement to ascertain whether the settlement is fair,
12 adequate and reasonable. In addition to the standard
13 factors noted above, the Court notes two aspects of this
14 proposed settlement that warrant special attention.

15 **1. Differences in Remedies Available to Certain**
16 **Class Members**

17 As noted above, the proposed settlement's award of a
18 cash payment - "Option C" - to only a select sub-group of
19 the class creates the most significant obstacle to
20 approval of this settlement.¹⁵ This sub-group is defined
21 as those who filed complaints with AHM, those who filed
22 complaints with a Honda dealer who then passed the
23 complaint along to AHM, or those who complained to class
24 counsel prior to March 2009.¹⁶ The members of this sub-

25 ¹⁵ The Court's concern is the same whether those
26 class members who are eligible for Option C are also
27 eligible for a rebate under Option A or B or not.

28 ¹⁶ The parties and amici suggest this group
constitutes only 1.6% of the Class, or 2,671 individuals.

(continued...)

1 group are the *only* class members who will receive a true
2 cash award in this settlement. Plaintiffs contend that
3 an extra award for members of this sub-group is
4 appropriate, as these class members were "aggrieved
5 enough to have taken steps towards litigation in
6 complaining to AHM." (See, e.g., Pls.' Resp. to Objs. at
7 14.) Of note, both of the representative plaintiffs are
8 members of the subclass.

9
10 Courts generally are wary of settlement agreements
11 where some class members are treated differently than
12 others. See, e.g., In re General Motors Corp. Pick-Up
13 Truck Fuel Tank Prods. Liability Litig. ("In re GMC Pick-
14 Up Litig."), 55 F.3d 768, 808 (3rd Cir. 1995) ("One sign
15 that a settlement may not be fair is that some segments
16 of the class are treated differently from others.").
17 Compare Hanlon, 150 F.3d at 1021 (rejecting objection to
18 settlement where settlement "does not propose different
19 terms for different class members"). While differential
20 treatment of class members may be appropriate where "the
21 settlement terms are rationally based on legitimate
22 considerations," this does not appear to be the case
23 here. In re PaineWebber Ltd. P'ships Litig., 171 F.R.D.
24 104, 131 (S.D.N.Y. 1997), quoting In re "Agent Orange"
25 Product Liability Litig., 611 F. Supp. 1396, 1411

26
27 ¹⁶(...continued)
28 (Pls.' Mem. Ex. A; Amicus Br. of the Atty Gen. of Cal.,
et al. ("AGs Amicus Br.") at 6.)

1 (E.D.N.Y. 1985). See also In re Portal Software Inc.,
2 Securities Litig., No. C-03-5138 VRW, 2007 WL 4171201, at
3 *6 (N.D. Cal. Nov. 26, 2007) (approving distribution of
4 "settlement proceeds according to the relative strengths
5 and weaknesses of the various claims"); Petruzzi's, Inc.
6 v. Darling-Delaware Co., Inc., 880 F. Supp. 292, 300-01
7 (M.D. Pa. 1995) ("[W]hile disparate treatment of class
8 members may be justified by a demonstration that the
9 favored class members have different claims or greater
10 damages . . . no such demonstration has been made
11 here.").

12
13 Plaintiffs do not suggest that those in the "Option
14 C" sub-group have any different legal claims than the
15 other class members, or that they suffered any greater
16 damages. They only argue that these class members should
17 get greater relief because, simply put, they were moved
18 to complain.¹⁷ But Plaintiffs cite no authority that
19 suggests that this is a "legitimate" reason to depart
20 from the presumption that class members receive relief
21 "based on the type and extent of their damages." In re
22 Enron Corp. Securities, Derivative, & ERISA Litig., No.
23 MDL-1446, 2008 WL 4178151, at *2 (S.D. Tex. Sept. 8,
24 2008), citing In re Ikon Office Solutions, Inc. Sec.

25
26 ¹⁷ Defendant contends that Option C is restricted to
27 "persons who made a complaint earlier." (Def.'s Sub. at
28 16, n. 9.) As explained below, this is an inaccurate
definition of the Option C sub-group, as only an
arbitrary selection of those class members who complained
are included.

1 Litig., 194 F.R.D. 166, 184 (E.D. Pa. 2000).¹⁸

2
3 Even if a class member's ability and motivation to
4 complain - and good fortune in selecting the correct
5 target of the complaint - were a proper basis for greater
6 recovery, the definition used by the parties here
7 captures that proposed distinction poorly. A class
8 member will be eligible for Option C only if AHM "has a
9 written record which was created in the ordinary course
10 of business" of his or her complaint to AHM or a Honda
11 dealer. (Settlement Agreement at 2-3.) But whether AHM
12 retained a written record of a complaint, or whether a
13 Honda dealer passed along a complaint to AHM, was not
14 within a class member's control. As noted by objector
15 the State of Texas, this feature would thus "reward Honda
16 to the extent that Honda failed to create or maintain
17 records of consumer complaints." (Texas Obj. at 4.) It
18 is not readily apparent why a complaint to AHM would
19 indicate a class member's aggrieved status better than a
20 complaint to the dealer from whom he or she purchased the
21 car, or a state regulatory agency. Notably, neither

22 ¹⁸ The one case cited by Defendant on this issue,
23 Anderson v. The Bakery & Confectionery Union, 654 F.
24 Supp. 2d 267 (E.D. Pa. 2009), cited at Def.'s Sub. at 16
25 n. 9, does not provide any support for its position.
26 There, the Court discussed a settlement fund that was
27 disbursed "based upon the relative lengths of time during
28 which [the Eligible Claimants] worked for [Nabisco] at
any time between November 17, 1971 and the date of [the
Karan Settlement Agreement]." 654 F. Supp. 2d at 271
(alterations in original). Tying relief in an
employment-related settlement to length of time worked is
clearly a legitimate rationale entirely different from
the distinctions drawn here.

1 representative plaintiff Delgado, nor the plaintiff in a
2 California state court lawsuit containing similar
3 allegations (Objector Gaetano Paduano), appear to have
4 filed a qualifying complaint with AHM.¹⁹

5
6 The specific inclusion of class members who made
7 complaints to class counsel in the Option C sub-group
8 makes the Court even more skeptical of the sub-group's
9 appropriateness. The only class members who benefit from
10 the addition of this inclusion appear to be the named
11 representatives themselves. Those class members who
12 complained to class counsel did not suffer any different
13 injuries, do not have different legal claims, and are no
14 more "aggrieved" than those class members who contacted
15 other attorneys or no attorneys at all. Inasmuch as the
16 parties seek to "reward" those class members who brought
17 attention to the problem with HCHs, the proper reward
18 lies in incentive payments, and only "named plaintiffs,
19 as opposed to designated class members who are not named

20
21 _____
22 ¹⁹ Representative plaintiff True complained to his
23 local dealer and placed a telephone call to Honda's
24 customer service department. (True Supp. Decl. ¶¶ 8-9.)
25 Named Plaintiff Delgado only complained to his local
26 dealer. (True Supp. Decl. ¶ 10.) Named Plaintiff True
27 has explicitly stated that he intends to take advantage
28 of Option C. (True Supp. Decl. ¶ 23.) Named Plaintiff
Delgado has indicated only that he finds Option A
"attractive," (Delgado Supp. Decl. ¶ 27), but his
declaration was executed at the time when class members
could not take advantage of Option C in addition to
Options A or B. There is no representative plaintiff who
is ineligible for Option C.

1 plaintiffs, are eligible for reasonable incentive
2 payments." Staton, 327 F.3d at 977.

3
4 The distinction in relief available to different
5 class members in the proposed settlement is similar to
6 that offered in the proposed settlement rejected by the
7 court in Acosta v. Trans Union, LLC, 243 F.R.D. 377 (C.D.
8 Cal. 2007). There, the court considered a settlement
9 that provided "economic relief" only to a subclass,
10 differentiated from other class members solely based on
11 the dates on which they obtained bankruptcy discharge
12 orders. 243 F.R.D. at 387. In rejecting the proposed
13 settlement, the court noted that the dates used to divide
14 the class were "arbitrary and bore] no relationship to
15 the procedural or substantive limitations on the class
16 members' claims." Id. The court also found the
17 "arbitrary structural division of class members" was
18 "compounded" by the fact that the class members outside
19 the subclass would receive no economic relief at all.
20 Id. at 387-88.

21
22 As in Acosta, the settlement here draws an arbitrary
23 distinction among class members with identical legal
24 claims and injuries, and allows some to receive a cash
25 award, and others only a DVD and limited rebate. This is
26 patently unfair, and counsels against approval of the
27 proposed settlement.

28

1 **2. The Proposed Settlement as a "Coupon Settlement"**

2 The primary relief offered by this settlement is the
3 \$500 or \$1000 rebate given to class members who purchase
4 another Honda or Acura over the next nineteen months.
5 Thus, the settlement is largely a "coupon settlement."²⁰
6 See Fleury v. Richemont North America, Inc., No.
7 C-05-4525 EMC, 2008 WL 3287154, at *2 (N.D. Cal. Aug. 6,
8 2008) (a coupon settlement is one where the relief
9 constitutes "a discount on another product or service
10 offered by the defendant in the lawsuit"). CAFA includes
11 a specific requirement that a district court only approve
12 such settlements "after a hearing to determine whether,
13 and making a written finding that, the settlement is
14 fair, reasonable, and adequate for class members. The
15 court, in its discretion, may also require that a
16 proposed settlement agreement provide for the
17 distribution of a portion of the value of unclaimed
18 coupons to 1 or more charitable or governmental
19 organizations, as agreed to by the parties." 28 U.S.C. §
20 1712(e).

21
22 Although the "fair, reasonable, and adequate"
23 language used in section 1712(e) is identical to the
24 language relating to settlement approval contained in
25 Fed. R. Civ. Pro. 23(e)(2), several courts have

26 _____
27 ²⁰ Plaintiffs argue that the proposed settlement is
28 not truly a coupon settlement, since other relief, namely
the DVD, is involved. (Pls.' Resp. to Objs. at 9.) The
Court finds this argument unpersuasive.

1 interpreted section 1712(e) as imposing a heightened
2 level of scrutiny in reviewing such settlements. See,
3 e.g., Synfuel Techs., Inc. v. DHL Express (USA), Inc.,
4 463 F.3d 646, 654 (7th Cir. 2006); Figueroa, 517 F. Supp.
5 2d at 1321. See also S. Rep. No. 109-14, at 27 (2005),
6 as reprinted in 2005 U.S.C.C.A.N. 3, 27 (Section 5 of
7 CAFA "requires greater scrutiny of coupon settlements");
8 Fed. R. Civ. Pro. 23(h), 2003 Advisory Committee Notes
9 ("Settlements involving nonmonetary provisions for class
10 members also deserve careful scrutiny to ensure that
11 these provisions have actual value to the class.").
12

13 The Court acknowledges the wide range of judicial and
14 scholarly criticism of coupon settlements cited by the
15 Objectors and amici, and concurs that such settlements
16 are generally disfavored. This is due to three common
17 problems with coupon settlements: "they often do not
18 provide meaningful compensation to class members; they
19 often fail to disgorge ill-gotten gains from the
20 defendant; and they often require class members to do
21 future business with the defendant in order to receive
22 compensation." Figueroa v. Sharper Image Corp., 517 F.
23 Supp. 2d 1292, 1302 (S.D. Fla. 2007), citing Christopher
24 R. Leslie, "The Need to Study Coupon Settlements in Class
25 Action Litigation," 18 Geo. J. Legal Ethics 1395, 1396-
26 97. See also Synfuel Techs., 463 F.3d at 654; In re
27 Mexico Money Transfer Litig., 267 F.3d 743, 748 (7th Cir.
28

1 2001); In re GMC Pick-Up Litig., 55 F.3d at 807-10 (3d
2 Cir. 1995); Kearns v. Ford Motor Co., No. CV 05-5644 GAF,
3 2005 WL 3967998, at *1 n. 1.

4
5 This does not mean that a coupon settlement can never
6 be approved as fair, adequate, and reasonable, though.
7 For example, in In re Mexico Money Transfer Litigation,
8 267 F.3d at 748-49, the Seventh Circuit affirmed the
9 approval of a coupon settlement, even though it found the
10 relief offered was "more in the nature of a PR gesture
11 . . . than an exchange of money (or coupons) for the
12 release of valuable legal rights," because the underlying
13 "claims had only nuisance value." The noncash relief
14 offered in each coupon settlement is of different value,
15 as are the claims upon which the settlement is based. A
16 court's inquiry does not therefore end with a
17 determination that a proposed settlement is a coupon
18 settlement; it must discern if the value of a specific
19 coupon settlement is reasonable in relation to the value
20 of the claims surrendered.

21 22 23 24 **3. The Strength of Plaintiffs' Case**

25 Plaintiffs contend they "would face significant risks
26 in continuing to litigate this case." (Pls.' Mem. at
27 11.) AHM contends that the case is "relatively weak on
28

1 the merits and poses significant manageability problems.”
2 (Def.’s Sub. at 22.) The Objectors and amici disagree
3 with these characterizations. See, e.g., AGs Amicus Br.
4 at 22; Goldberg Obj. at 18. The Court thus examines each
5 of the purported weaknesses.

6
7 **(a) The Substance of Plaintiffs’ Claims**

8 The parties address several potential issues with
9 Plaintiffs’ claims that, they contend, show the weakness
10 of the case.

11 **(1) Representative Plaintiffs’ Testimony and**
12 **Claims**

13 AHM identifies weaknesses in the claims of the two
14 representative plaintiffs.

15
16 There are two mileage gauges in each HCH. One shows
17 the current fuel economy rate, and the other shows an
18 “average” fuel economy rate, based on the average fuel
19 economy over the period since that gauge was last reset.
20 In his deposition testimony, representative plaintiff
21 True conceded that he “hardly ever” reset the average
22 mileage gauge in his HCH, and did not understand what
23 that gauge actually showed. (True Dep. at 31:20-33:23.)
24 Therefore, his conclusions that his efforts to improve
25 his mileage were having no effect may have been in error,
26 calling into question the underlying factual basis of his
27 claim.

1 AHM also suggests that representative plaintiff
2 Delgado did not properly "understand the features of his
3 vehicle." (Def.'s Sub. at 11.) For example, at his
4 deposition, Delgado did not know what weight oil is
5 recommended for use in the HCH, what factors influenced
6 the activation of the vehicle's "auto stop" function, or
7 that use of the cruise control function increased fuel
8 usage. (Delgado Dep. 147:17-21; 173:24-174:10; 178:5-
9 11.) Much of Delgado's lack of understanding derives
10 from the theft of his owner's manual four days after his
11 purchase of the HCH. (Delgado Dep. 149:15-150:9.)
12 Delgado's lack of familiarity with the fuel-saving
13 features of the HCH weakens Delgado's case.

14
15 These problems with True's and Delgado's claims
16 counsel both in favor of and against approval. Inasmuch
17 as they show the weakness of Plaintiffs' claims, they
18 weigh in favor of approval. The weaknesses are specific
19 to *these* plaintiffs, however. Other class members may
20 well have better understood how the various features of
21 the car worked, and nothing in True's or Delgado's
22 testimony relates to Honda's knowledge as to the accuracy
23 of its representations regarding fuel economy. The
24 situation is thus different from one where there are
25 weaknesses in the legal theory underlying an entire
26 class's claims. Accordingly, the problems with True's
27 and Delgado's claims raise concerns about their adequacy

28

1 as representative plaintiffs, and call the certification
2 of a settlement class into question.

3

4 In Robinson v. Sheriff of Cook County, 167 F.3d 1155
5 (7th Cir. 1999), cert. denied, 528 U.S. 824, the Seventh
6 Circuit explained the difference between these kind of
7 weaknesses and their implications for class actions. The
8 court there explained that "one whose own claim is a
9 loser from the start" should be deemed an inadequate
10 representative, as he "knows that he has nothing to gain
11 from the victory of the class, and so he has little
12 incentive to assist or cooperate in the litigation." 167
13 F.3d at 1157. If a representative plaintiff's "claim is
14 a clear loser at the time he asks to be made class
15 representative, then approving him as class
16 representative can only hurt the class." 167 F.3d at
17 1158. See also O'Neal v. Wackenhut Servs., Inc., No.
18 3:03-CV-397, 2006 WL 1469348, at *20 (E.D. Tenn. May 25,
19 2006) (denying class certification where "the claims of
20 the two representative plaintiffs may be significantly
21 weaker than claims of many potential class members").
22 This differs from the situation where a "class
23 representative's claim is both weak and typical - if the
24 case as a whole is as weak as the representative's
25 individual claim - then the case should be dismissed,
26 with or without class certification." Robinson, 167 F.3d
27 at 1157.

28

1
2 Developments in a California state court lawsuit
3 alleging substantially similar claims suggest it may be
4 the claims of the representative plaintiffs, not the
5 claims of the entire class, that are weak. In Paduano v.
6 American Honda Motor Company, Inc., 169 Cal. App. 4th
7 1453, 1470-1473 (2009), the California Court of Appeal
8 reversed a grant of summary judgment to AHM, holding that
9 an HCH owner had presented a sufficient question of fact
10 for his UCL and CLRA claims based on the false or
11 misleading nature of AHM's fuel economy representations
12 to go to trial. Paduano has now been settled, and AHM
13 has agreed to pay Gaetano Paduano \$50,000 to settle his
14 claims, in addition to a minimum of \$50,000 for his
15 attorney's fees. See Goldberg Objs. Resp. to Pls.' Mot.,
16 Ex. 1 (Settlement Agreement, Paduano v. Am. Honda Motor
17 Co., San Diego Super. Ct. Case No. GIC 852441). This
18 suggests the claims of the class members may have
19 significant value.

20 21 22 23 (2) Preemption

24 AHM suggests that Plaintiffs' claims are preempted by
25 federal law. (Def.'s Sub. at 23.) The Court already
26 denied AHM's motion to dismiss this action on this basis.
27 (See Doc. No. 23.) Without addressing the merits of this
28

1 argument any further, the Court notes that this very
2 argument was made in the California Court of Appeal, and
3 rejected. Paduano, 169 Cal. App. 4th at 1474-1485. The
4 situation is thus readily distinguished from that before
5 this Court in Wilson v. Airborne, Inc., No. EDCV 07-770-
6 VAP, 2008 WL 3854963 (C.D. Cal. Aug. 13, 2008), cited by
7 Defendant. (Def.'s Sub. at 23.) Although the Paduano
8 court's holding is not binding on this Court, combined
9 with this Court's earlier holding, it suggests that
10 preemption does not pose a great obstacle to Plaintiffs'
11 claims.

12 13 (3) Application of California Law

14 AHM points out that should this case proceed, it
15 would contest Plaintiffs' attempt to apply California law
16 to a nationwide class. (Def.'s Sub. at 24.) Whether
17 California law can be applied to a nationwide class is a
18 case-specific determination, and the Court cannot
19 determine how this issue affects the merits of
20 Plaintiffs' claims based on the limited information and
21 briefing before the Court. See, e.g., Menagerie
22 Productions v. Citysearch, No. CV 08-4263 CAS, 2009 WL
23 3770668, at *15 (C.D. Cal. Nov. 9, 2009) (finding
24 California UCL could be applied to nationwide class based
25 on specifics of case); Mazza v. Am. Honda Motor Co., 254
26 F.R.D. 610 (C.D. Cal. 2008) (finding UCL and CLRA could
27 be applied to nationwide class).

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**(4) The Ability to Prove Allegations
Regarding Misleading Nature of and
Reliance Upon Advertising**

AHM notes that Plaintiffs will have to prove that the advertising for the HCH was inherently false and misleading, and that all class members reasonably relied on misleading advertising in purchasing their vehicles. (Def.'s Sub. at 24-25.) While these are both contested issues, there is evidence to support Plaintiffs' claims. In addition, Plaintiff's case is bolstered by the California Supreme Court's recent decision in In re Tobacco II Cases, 46 Cal. 4th 298 (May 18, 2009). There, the California Supreme Court suggested that only the class representative, not all unnamed class members, has to show reliance on the alleged misrepresentation, and that reliance can be inferred or presumed wherever there is a showing that a misrepresentation was material.

Plaintiffs acknowledge that this decision "provides support to Plaintiffs' allegations, particularly Plaintiff's [sic] allegations of reliance on exposure to AHM's long-term ad campaigns." (Pls.' Mem. at 12, n. 6.) They suggest, however, that "uncertainty remains" as "Defendant is likely to challenge the significance and applicability of the Tobacco II cases to the present facts." (Id.) AHM does not address this case in its submission to the Court.

1 **(5) The Satisfaction of Class Members**

2 AHM also contends that the general satisfaction of
3 class members with their HCHs and Honda is relevant to
4 the strength of the Plaintiffs' claims on the merits.
5 (Def.'s Sub. at 1-8.) This argument is overreaching.
6 The general satisfaction of class members is irrelevant
7 to the merits of Plaintiffs' claims, as general
8 satisfaction is not mutually exclusive with any of the
9 elements of the particular claims here relating to
10 Honda's fuel economy representations.

11
12 The satisfaction of HCH owners and lessees as to the
13 fuel economy of their HCHs is relevant, though. This is
14 not because the owners are happy with their cars, but
15 because these class members have made statements which
16 directly contradict Plaintiffs' claims. In particular,
17 many of these class members have included information
18 about the fuel economy they have obtained from their
19 HCHs, suggesting that Honda's representations were not
20 misleading as to the fuel economy of the HCH. See, e.g.,
21 Opt-Out Nos. 14 (average of 48 m.p.g.); 89 (average of
22 48-49 m.p.g.); 155 (average of 52-53 m.p.g.); 189
23 ("better than advertised mileage"); 213 (average of 45-50
24 m.p.g.); 315 ("48 mpg in town and up to 60 mpg on the
25 highway"). In this respect, the experience of other
26 class members does weaken Plaintiffs' claims, though it
27 is not necessarily fatal.

1

2 AHM also argues that the varied experiences of class
3 members in terms of the fuel economy they obtained will
4 present significant manageability problems, and would
5 make it difficult for plaintiffs to maintain class status
6 throughout trial. (Def.'s Sub. at 19.) This concern is
7 likely overstated, as whether the representations made by
8 Honda about the HCH were knowingly or intentionally
9 misleading will not depend on the individual fuel economy
10 achieved by each class member, but about the HCH's fuel
11 economy in general. For this reason, AHM's arguments
12 that the various factors that influenced the mileage an
13 individual class member achieved would make class action
14 inappropriate are also unavailing. (Def.'s Sub. at 21-
15 22.)

16

17 **(b) Possible Issues Regarding Class Status**

18 Beyond the substance of the claims and the
19 differences in fuel economy achieved by class members,
20 the parties raise several other issues related to the
21 ability of plaintiffs to maintain class status throughout
22 trial.

23

24 Plaintiffs note that, should they proceed with their
25 case, "AHM would vigorously contest class certification."
26 (Pls.' Mem. at 12.) Specifically, they suggest AHM would
27 argue that certification "would present case management

28

1 problems, including, *inter alia*, the possible
2 applicability of the conflicting laws of multiple states
3 to the claims of the class."²¹ (Pls.' Mem. at 12.) They
4 also note the inherent risks, costs, and complexity,
5 associated with an interlocutory appeal of any decision
6 of this Court as to class certification. (Id. at 12-13.)
7

8 The Court acknowledges that there remain many
9 unsettled questions related to Plaintiffs' claims and
10 their ability to proceed as a class that decrease their
11 claims' value. The Court also acknowledges that there
12 are specific weaknesses in the cases of the
13 representative plaintiffs. The Court cannot, however,
14 conclude that the claims are of negligible value. Even
15 if Plaintiffs would face substantial obstacles in order
16 to prevail, "colorable legal claims are not worthless
17 merely because they may not prevail at trial. A
18 colorable claim may have considerable settlement value
19 (and not merely nuisance settlement value) because the
20 defendant may no more want to assume a nontrivial risk of
21 losing than the plaintiff does." Mirfasihi v. Fleet
22 Mortgage Corp., 356 F.3d 781, 783 (7th Cir. 2004).
23

24 4. The Amount Offered in Settlement

25 _____
26 ²¹ The Court notes, though, that "if the class
27 members' claims differed so much as to preclude
28 certification even of geographic sub-classes, a
settlement that treats all class members alike cannot be
adequate and fair to all of them." In re GMC Pick-Up
Litig., 55 F.3d at 818.

1 Plaintiffs contend that the settlement is valued at
2 between \$23,610,649 and \$45,893,083, (Pls.' Mem. at 13),
3 a figure vigorously disputed by the Objectors and amici.
4 This figure is based on valuations of each of the
5 component measures of the proposed settlement. The Court
6 thus examines each component in turn.

7
8 **(a) The Coupons and Cash Rebate**

9 In ascertaining the fairness of a coupon settlement,
10 the Court is to "consider, among other things, the real
11 monetary value and likely utilization rate of the coupons
12 provided by the settlement." S. Rep. No. 109-14, at 31,
13 as reprinted in 2005 U.S.C.C.A.N. 3, 31. Plaintiffs rely
14 on Professor Xavier Drèze²² to provide an expert opinion
15 as to these factors, leading to an estimated value of
16 \$16,183,172 for the rebates and cash payments. (Drèze
17 Decl. ¶ 8.)

18
19 As several objectors and amici note, there are
20 problems with both Drèze's calculations and Plaintiffs'
21 reliance on them. As a preliminary matter, even if they
22 were accurate as to the initial proposed settlement,
23 Drèze's calculations are now inaccurate in light of the
24 subsequent revisions to the settlement. Drèze's

25 ²² Professor Drèze was affiliated with the Wharton
26 School of the University of Pennsylvania at the time of
27 his analysis, and is now an Associate Professor of
28 Marketing at the Anderson School of Management of the
University of California, Los Angeles. See Pls.' Mem. at
13; Xavier Drèze, Faculty Profile,
<http://www.anderson.ucla.edu/x24096.xml>.

1 calculations were also based on several assumptions
2 flawed as a matter of logic or law.

3
4 In determining how many class members were likely to
5 take advantage of Options A and B,²³ Drèze appears to have
6 conducted a three-step analysis.²⁴ First, he calculated
7 how many class members will be likely to trade in or sell
8 their HCH vehicle in 2010-2011. (Goldberg Obj., Ditlow
9 Decl. ¶ 11.) Second, from this group, he calculated how
10 many class members will likely purchase another Honda.
11 (Id.) Third, from this group, he analyzed which of these
12 class members will likely redeem the rebate for which
13 they are eligible.

14
15 To discern what proportion of the class would fall
16 into the first two categories, Drèze appears to have
17 considered Honda owners' loyalty, Honda's market share,
18 and the general frequency with which Americans replace
19 their automobiles. (Drèze Decl. ¶ 7.) There are two
20 flaws with this analysis.

21
22 First, Drèze's calculations were based on a premise
23 that class members would have 24 months in which they

24 ²³ For Option C, Drèze discerned that 25% of those
25 eligible for the Option (the "complainers") would submit
a claim. (Drèze Decl., Att. 2.) There is no indication
how Drèze reached this conclusion.

26 ²⁴ Although Drèze did not explain his calculations,
27 and merely submitted a few pages of data to the Court,
both the Court and one of the Objector's experts,
Clarence Ditlow, have been able to, at least partially,
28 reverse engineer Drèze's calculations.

1 could redeem rebates. (Id.) The proposed settlement
2 provides that customers may only redeem rebates through
3 either October 2011, or twelve months from the approval
4 of the settlement, which occurs later. (Pls.' Mot., Ex.
5 A.)

6
7 Second, Drèze assumed that the class members will be
8 as likely as any other Honda owner to purchase another
9 Honda. See Pls.' Resp. to Objs. at 11 (analysis is based
10 on an estimate of "class members who would be purchasing
11 a Honda in the next two years regardless of the existence
12 of any settlement"). This figure not only disregards the
13 existence of any settlement, but also the alleged facts
14 underlying the claims in this suit. The class includes
15 persons who believe they were misled about the fuel
16 economy of their vehicle or were otherwise disappointed
17 in the car they bought. See, e.g., Major Obj. at 6
18 (noting Ms. Major is "disillusioned with Honda after
19 [her] disappointment with the Civic hybrid mileage, and
20 do[es] not wish to continue to do business with Honda").
21 Some class members undoubtedly will purchase another
22 Honda, see, e.g., Def.'s Sub. at 2-3 (citing testimony of
23 plaintiffs), but it appears unlikely that aggrieved HCH
24 owners or lessees will make repeat Honda purchases at the
25 same rate as Honda customers in general. Plaintiffs
26 themselves seem to have recognized this concept, in that
27 in negotiating the initial settlement agreement, they

28

1 "assumed that Settlement Class Members dissatisfied with
2 the fuel economy of their HCH would not be interested in
3 purchasing another hybrid Honda vehicle." (Pls.' Mem. at
4 13.)

5
6 Even if the calculations at the first two steps of
7 his analysis were reliable and accurate, though, the
8 final step is particularly flawed. Drèze acknowledged
9 that redemption rates in coupon settlements have ranged
10 from less than one percent to over 90 percent, and
11 therefore made estimates of likely redemption rates
12 "based on a review of publically [sic] available evidence
13 and scholarly writing on settlements." (Drèze Decl. ¶
14 7.) Based on these unspecified sources, Drèze apparently
15 concluded that 40% of those eligible for rebates under
16 Option A and 20% of those eligible for rebates under
17 Option B would redeem them. Applying these baseless
18 figures, Drèze concluded that 7% of the total class will
19 take advantage of Option A, and an additional 6% of the
20 total class will take advantage of Option B. The Court
21 is extremely skeptical of this outcome, particularly in
22 light of the experience in other cases where less than 2%
23 of the class redeemed similar rebates. See, e.g., White
24 v. Gen. Motors Corp., 835 So. 2d 892, 896-97 (La. Ct.
25 App. 2002) (less than 1.7% of class redeemed coupons);
26 Goldberg Obj., Ditlow Decl. ¶ 9, Att. A (settlement
27 report from Gray v. Ford Motor Co., Sacramento Co. Sup.
28

1 Ct. Case No. 03AS0391, June 26, 2009) (approximately
2 .0075% of class redeemed coupons).²⁵

3
4 Drèze's analysis as to the value of the rebates to
5 those class members who redeem them is also flawed, as he
6 values the rebates at their full face value. (Drèze
7 Decl., Att. 2.) Courts have generally rejected the idea
8 that the face value of coupons or rebates should be used
9 for settlement valuation purposes; "[c]ompensation in
10 kind is worth less than cash of the same nominal value."
11 Acosta, 243 F.R.D. at 390, quoting In re Mexico Money
12 Transfer Litig., 267 F.3d at 748. See also In re GMC
13 Pick-Up Litig., 55 F.3d at 807. Where a coupon or rebate
14 is not freely transferable on the open market, as is the
15 case here, it has even less value. See In re Compact
16 Disc Minimum Advertised Price Antitrust Litig., 216
17 F.R.D. 197, 221 n. 58 (D. Me. 2003); In re Lloyd's Am.
18 Trust Fund Litig., No. 96 Civ. 1262 RWS, 2002 WL
19 31663577, at *16 (S.D.N.Y. Nov. 26, 2002); Clement v. Am.
20 Honda Finance Corp., 176 F.R.D. 15, 27 (D. Conn. 1997).

21
22 _____
23 ²⁵ Plaintiffs claim the instant case is
24 distinguishable from the cited cases, because the
25 underlying claims in those cases were related to safety
26 issues, not false advertising or fuel economy. (Pls.'
27 Resp. to Objs. at 10.) While the Court agrees the cases
28 are not identical, Plaintiffs have failed to identify any
more analogous cases, and the Court thus finds this data
to be the best available comparison point. Additionally,
the Goldberg Objectors' expert, Clarence Ditlow, has
stated, in his experience, redemption rates in comparable
cases range from two to four percent. (Ditlow Decl. ¶¶
9, 12.)

1 Compare In re Mexico Money Transfer Litig., 267 F.3d at
2 748 (analyzing value of transferable coupons).

3
4 Plaintiffs' argument that face value is the proper
5 measure ignores the basic economics of coupons and
6 rebates. "Coupons promote sales without lowering the
7 price to everyone (that is, holding a 'sale')." Menasha
8 Corp. v. News America Marketing In-Store, Inc., 354 F.3d
9 661, 662 (7th Cir. 2004). In the automobile context,
10 "[r]ebates are given to encourage purchases by reducing
11 the total amount of money the buyer needs to acquire the
12 new car or by providing the debtor a premium that can be
13 used for some purpose other than acquiring the new car."
14 In re Gray, 382 B.R. 438, 442 (Bankr. E.D. Tenn. 2008).
15 Since rebates and coupons aim to facilitate a sale to a
16 purchaser who would not otherwise purchase a product at a
17 higher price, the Court cannot, as Plaintiffs do, assume
18 that every sale to a class member "would have happened
19 anyway." (Pls.' Resp. to Objs. at 15.) Class members
20 may purchase new Honda or Acura vehicles only "because
21 they fe[el] beholden to use the certificates," not
22 because they would have otherwise. In re GMC Pick-Up
23 Litig., 55 F.3d at 808.

24
25 The Court also notes that the coupons are not only
26 worth less than face value to class members, but they
27 cost AHM less as well. If many class members do in fact
28

1 take advantage of the rebates offered by Options A and B,
2 the Settlement can result in a "tremendous sales bonanza"
3 for AHM. In re GMC Pick-Up Litig., 55 F.3d at 808,
4 quoting Bloyed v. General Motors Corp., 881 S.W.2d 422,
5 431 (Tex. Ct. App. 1994). For each class member who
6 purchases another Honda or Acura who would not have done
7 so without the settlement rebate, AHM will experience a
8 net benefit.

9
10 These multiple flaws in Professor Drèze's analysis
11 preclude the Court from giving it great weight. The
12 Court concludes that although Options A, B, and C, have
13 value, this value is far less than Plaintiffs suggest.

14
15 **(b) The DVD**

16 Plaintiffs also contend that the DVD offers benefits
17 to the class of \$7,427,477 to \$29,709,911 "depending on
18 actual fuel savings realized." (Pls.' Mem. at 13.) This
19 calculation is based on an estimate that the class
20 members who watch the DVD will obtain a fuel economy
21 improvement of 15%, and thus an average savings in fuel
22 costs of \$125 per owner. (Cuneo & Chimicles Joint Decl.
23 ¶ 17.)²⁶

24 ²⁶ Plaintiffs also note "how to videos on the
25 internet providing instruction on maximizing fuel economy
26 claim to increase fuel efficiency by as much as 29% and
27 can cost as much as \$99 per video." (Cuneo & Chimicles
28 Joint Decl. ¶ 8.) They explicitly disclaim this shows
the value of the DVD, though, and merely note the
existence of these videos as a "reference point." (Pls.'
(continued...)

1 Many of the Objectors and the amici question the
2 value of the DVD in light of the fact that many of the
3 "tips" in the DVD are already available from free, public
4 sources, as well as the HCH owners' manual. See, e.g.,
5 AGs Amicus Br. at 8; Paduano Resp. to Mot. for Prelim.
6 App. at 4-5; Major Obj. at 9; Goldberg Obj. at 7.²⁷
7 Plaintiffs do not dispute this fact, (Pls.' Resp. to
8 Objs. at 4), but respond that the DVD is superior to
9 these other sources for three reasons: (1) the DVD
10 compiles the various tips that are otherwise available
11 from scattered sources, including in various places in
12 the HCH Owners' Manual, in a "user-friendly" way; (2) the
13 DVD will include HCH-specific tips (Cuneo & Chimicles
14 Joint Decl. ¶ 6); (3) many of the tips available free on
15 the internet are unsafe or illegal (Cuneo & Chimicles
16 Joint Decl. ¶ 5; Pls.' Resp. to Objs. at 2).

17
18
19 _____
20 ²⁶(...continued)
Resp. to Objs. at 5.)

21 ²⁷ The Goldberg objectors also question the decision
22 to produce and mail a DVD to each class member, even
23 though the video will also be available online in
24 streaming in streaming video format. (Goldberg Obj. at
25 9-10.) Plaintiffs respond that mailing a DVD to each
26 class member, as opposed to simply posting it online,
27 will increase the likelihood that class members will
28 watch the video and that the video will only be available
online for a short period of time. (Cuneo & Chimicles
Joint Decl. ¶ 5; Pls.' Resp. to Objs. at 5.) It is not
the Court's place to determine if this decision is the
best possible resource allocation, so long as it does not
keep the settlement as a whole from being fair, adequate,
and reasonable. The Court finds Plaintiffs' proffered
explanation for this decision reasonable.

1 Even if Plaintiffs are correct that the DVD is
2 superior to the free information already available to
3 class members, the proper measure of the value of the DVD
4 is not the total savings in fuel economy that a class
5 member would achieve after viewing it, but the marginal
6 value of these savings as compared to those a class
7 member could achieve from viewing that which is already
8 available to the class members, either on the internet or
9 through the HCH Owners' Manual, plus any "convenience"
10 value due to the "user friendliness" of the DVD.

11
12 The Court also is concerned that the DVD has yet to
13 be "finalized," and AHM is not required to produce a
14 script or story boards for the DVD until forty-five days
15 *after* the settlement is given final approval. (Prop.
16 Settlement at 14.) Not only will the Court lack
17 jurisdiction to review the content of the DVD at that
18 time, but, should fees be disbursed as proposed, class
19 counsel will have been paid already, and thus have no
20 incentive to review the proposed script or story boards
21 meaningfully. Since the content of the DVD remains
22 substantially uncertain, the Court questions how it or
23 Plaintiffs can be assured the DVD will be of "substantial
24 value" to the class members, or that "no single publicly
25 available source contains all of the information to be

1 presented in the DVD in one place."²⁸ (Pls.' Resp. to
2 Objs. at 4 (emphasis in original).)

3
4 Although it is difficult for the Court to discern the
5 value of the yet-to-be produced DVD at this time, the
6 Court agrees with Plaintiffs that the DVD will likely be
7 of *some* value to class members, who are concerned about
8 improving fuel economy on their HCHs, but far less than
9 the value assigned by Plaintiffs. This conclusion is
10 significant in light of Plaintiffs' assertion that the
11 class members who receive nothing but the DVD in this
12 settlement (who, according to Plaintiffs' own expert,
13 constitute 86% of the class), "will receive something of
14 substantial value from the Settlement that directly
15 addresses the primary issue raised in the Lawsuit."
16 (Cuneo & Chimicles Joint Decl. ¶ 8.)

17
18
19 **(c) Injunctive Relief**

20 Neither Plaintiffs nor Objectors have argued that the
21 injunctive relief is a source of significant value to the
22 class members, although AHM has. See Major Obj. at 10;
23 Pls.' Resp. to Objs. at 8; Def.'s Sub. at 15. The Court
24 is inclined to agree with Plaintiffs and the Objectors

25 ²⁸ Notably, the Goldberg Objectors contend that most
26 of the information in the parties' outline of the DVD
27 actually is contained in one single, reliable website,
28 the "Gas Mileage Tips" site published by the United
States Environmental Protection Agency,
<http://www.fueleconomy.gov/feg/drive.shtml>. (Goldberg
Objs.' Resp. to Pls.' Mot. at 8.)

1 that the injunctive relief is of minor, if any, value.
2 This is largely a byproduct of the nature of Plaintiffs'
3 claims, though. No changes to future advertising by
4 Honda will benefit those who already were misled by
5 Honda's representations regarding fuel economy. In
6 addition, due to regulatory changes by the Environmental
7 Protection Agency, Honda has already substantially
8 lowered the fuel economy estimates it uses in marketing
9 and other customer communications. (See Pls.' Resp. to
10 Objs. at 8.)

11
12 **(d) Attorneys' Fees and Incentive Payments**

13 Although the Court does not rule on Plaintiffs'
14 motion for attorneys' fees and incentive payments at this
15 time, the Court still reviews the related provisions in
16 the proposed settlement in determining the fairness of
17 the proposal. "[T]o avoid abdicating its responsibility
18 to review the agreement for the protection of the class,
19 a district court must carefully assess the reasonableness
20 of a fee amount spelled out in a class action settlement
21 agreement." Staton, 327 F.3d at 963.

22
23 The Court acknowledges that both representative
24 plaintiffs' True and Delgado have been personally
25 involved in this litigation. Although the Court does not
26 make final determinations as to the appropriateness of
27 the requested incentive fees at this time, the Court does
28

1 not find these payments illustrate any flaw in the
2 substantive terms of the proposed settlement agreement.

3
4 Plaintiffs' counsel seek an award of nearly three
5 million dollars in attorneys' fees, based on a lodestar
6 analysis and in accordance with a "clear sailing"
7 provision in the proposed settlement agreement.²⁹ While
8 the lodestar method of awarding fees is permissible under
9 CAFA, the Court has the discretion to use either a
10 percentage or lodestar method in awarding fees, and is
11 particularly wary of using the lodestar method here. See
12 Hanlon, 150 F.3d at 1029; Fleury, 2008 WL 3287154, at *2-
13 *3. The lodestar amount is particularly inappropriate
14 where, as here, the benefit achieved for the class is
15 small and the lodestar award large. See, e.g., Create-A-
16 Card, Inc. v. Intuit, Inc., No. C 07-06452 WHA, 2009 WL
17 3073920 (N.D. Cal. Sept. 22, 2009).

18
19 The size of the fee request also raises concerns in
20 light of the fact that it was negotiated at the same time
21 as the substantive relief to the class. "Ordinarily, 'a
22 defendant is interested only in disposing of the total
23 claim asserted against it . . . the allocation between

24
25 ²⁹ A clear sailing fee provision is one "where the
26 party paying the fee agrees not to contest the amount to
27 be awarded by the fee-setting court so long as the award
28 falls beneath a negotiated ceiling." Nienaber v.
Citibank (S.D.) N.A., 2007 WL 2003761, at *1 n. 1 (D.S.D.
July 5, 2007), quoting Weinberger v. Great N. Nekoosa
Corp., 925 F.2d 518, 520 n.1 (1st Cir. 1991).

1 the class payment and the attorneys' fees is of little or
2 no interest to the defense. . . ." Staton, 327 F.3d at
3 964, quoting In re GMC Pick-Up Litig., 55 F.3d at 819-20.
4 Where the class payment and fees are negotiated together,
5 there is thus a concern that class counsel engaged in "a
6 tradeoff between merits relief and attorney's fees." Id.
7 See also Zucker v. Occidental Petroleum Corp., 192 F.3d
8 1323, 1328 (9th Cir. 1999). The Court does not suggest
9 any intentional fiduciary breach by class counsel, but
10 "even if the plaintiff's attorney does not consciously or
11 explicitly bargain for a higher fee at the expense of the
12 beneficiaries, it is very likely that this situation has
13 indirect or subliminal effects on the negotiations."
14 Staton, 327 F.3d at 964, quoting Court Awarded Attorney
15 Fees, Report of the Third Circuit Task Force, 108 F.R.D.
16 237, 266 (1985).

17
18 Here, of all the components of the settlement, the
19 only components with any determinate value are the
20 attorneys' fees and incentive payments. Under the terms
21 of the settlement, there is no certainty that class
22 members will receive any cash payments or rebates at all,
23 but class counsel will receive a three million dollar
24 payment regardless of whether one or 10,000 class members
25 file valid claims. Since there is no guarantee that AHM
26 will pay any money out of the settlement to either class
27 members or a cy pres beneficiary, to award three million

28

1 dollars to class counsel who may have achieved no
2 financial recovery for the class would be unconscionable.

3
4 The Court concludes that the Plaintiffs have
5 significantly overestimated the value of the settlement
6 at \$23.6 to 45.9 million. According to AHM's published
7 information, the cheapest 2010 Honda available costs
8 \$15,610.³⁰ For most class members, the settlement thus
9 amounts to, at best, a 6.5% discount off the purchase of
10 a new car, redeemable only within the next nineteen
11 months, just a few years after they purchased or leased a
12 new Honda. According to Plaintiffs' own expert, this
13 discount will only be redeemed by 14% of the class,
14 leaving 86% of the class with nothing more than a DVD of
15 little value. The Court has grave doubts as to the
16 adequacy of the value of such a settlement of Plaintiffs'
17 colorable claims, particularly in light of the three
18 million dollar fee request. The Court thus finds the
19 value of the settlement weighs against approval.

20
21 **5. The Extent of Discovery Completed, and the
Stage of the Proceedings**

22 Plaintiffs filed this action on March 9, 2007. Over
23 a two-year time span, class counsel reviewed "thousands
24 of pages of relevant documents" produced by AHM and third
25 parties, "took four depositions of AHM executives and

26 ³⁰ The 2010 Honda Fit with a manual transmission has
27 a base price of \$14,900, plus a mandatory \$710
28 destination and handling fee. 2010 Honda Fit - The
Official Honda Web Site,
<http://automobiles.honda.com/fit/>.

1 third parties including AHM's advertising agency, RPA
2 [Rubin Postaer and Associates]," and engaged various
3 experts "to assist them in the review and analysis of
4 information obtained through discovery." (Pls.' Mem. at
5 14.) The Court concludes discovery has been sufficient
6 to permit the parties to enter into a well-informed
7 settlement, and this factor weighs in favor of approval.

8

9 **6. The Experience and Views of Counsel**

10 As explained above, class counsel have demonstrated
11 experience with class action and complex litigation.
12 Class counsel have indicated that they support the
13 proposed settlement, as "based on the strengths and
14 weaknesses of the case and the uncertainties inherent in
15 further litigation, the settlement is fair, reasonable
16 and adequate." (Cuneo & Chimicles Decl. ¶ 3.) This
17 factor thus weighs in favor of approval.

18

19 **7. The Reaction of the Class members to the
Proposed Settlement**

20 The Court has the benefit of the views of numerous
21 class members here: objectors, class members who opted
22 out, and other class members who submitted communications
23 to class counsel or the Settlement Administrator. The
24 Court summarizes these varied views before discussing
25 whether the reaction of class members as a whole weighs
26 in favor of settlement.

27

28

1 **(a) The Views of the Objectors**

2 As noted above, sixteen class members, including the
3 State of Texas, have "objected" to the settlement. The
4 Court has also received an amicus brief filed on behalf
5 of 26 state officials opposing the settlement as
6 insufficiently beneficial to class members. The Court
7 addresses the views of the various states and state
8 officials separately below.

9
10 "In an effort to measure the class's own reaction to
11 the settlement's terms directly, courts look to the
12 number and vociferousness of the objectors." In re GMC
13 Pick-Up Litig., 55 F.3d at 812. See also Pallas v.
14 Pacific Bell, No. C-89-2373 DLJ, 1999 WL 1209495, at *6
15 (N.D. Cal. July 13, 1999) ("The greater the number of
16 objectors, the heavier the burden on the proponents of
17 settlement to prove fairness."). "However, a combination
18 of observations about the practical realities of class
19 actions has led a number of courts to be considerably
20 more cautious about inferring support from a small number
21 of objectors to a sophisticated settlement." In re GMC
22 Pick-Up Litig., 55 F.3d at 812, citing In re Corrugated
23 Container Antitrust Litig., 643 F.2d 195, 217-18 (5th
24 Cir. 1981); In re General Motors Corp. Engine Interchange
25 Litig., 594 F.2d 1106, 1137 (7th Cir. 1979). "[A] low
26 number of objectors is almost guaranteed by an opt-out
27 regime, especially one in which the putative class
28

1 members receive notice of the action and notice of the
2 settlement offer simultaneously." Ellis v. Edward D.
3 Jones & Co., L.P., 527 F. Supp. 2d 439, 446 (W.D. Pa.
4 2007).

5
6 Although some of the Objectors' arguments are more
7 helpful than others, the Objectors here have raised
8 serious, legitimate concerns about the adequacy of the
9 proposed settlement. Nevertheless, Plaintiffs suggest
10 the Court should disregard their opposition to the
11 proposed settlement. (Pls.' Resp. to Obj. at 15-18.)
12

13 First, Plaintiffs attack many of the Objectors'
14 counsel because they have represented objectors in other
15 actions in the past. (Id. at 17.) This has no greater
16 bearing on the merits of the objections raised than a
17 plaintiff's counsel's experience in filing class action
18 suits speaks to the merits of claims he brings.
19

20 Second, Plaintiffs suggest that the Court should not
21 give weight to the objections of the Goldberg objectors,
22 as they are all attorneys. (Pls.' Resp. to Objs. at 17).
23 Plaintiffs cite no authority for this proposition, and
24 the Court sees no reason why it should give less
25 consideration to the views of any class member simply
26 because of his or her profession.
27
28

1 Third, Plaintiffs contend some of the Objectors are
2 opposed to class action litigation in general, not this
3 specific settlement. (Id.) The Court does not give any
4 weight to arguments about the propriety of class action
5 litigation, but the views of Objectors or their counsel
6 on that subject does not discredit the points they have
7 made relating to the substance of this settlement.

8
9 Fourth, Plaintiffs suggest that the objections are
10 entitled to little credence because the Objectors did not
11 make suggestions as to how to make the settlement better.
12 (Id.) This argument is unavailing for two reasons. The
13 proponents of a settlement bear the burden of proving its
14 fairness. 4 Newberg on Class Actions § 11:42 (4th Ed.
15 2009). Objectors do not have a duty to produce a fairer
16 alternative. Even so, the Objectors here did explicitly
17 note elements of the proposed settlement that could be
18 made fairer (e.g., the release language, the limitation
19 on rebate-eligible Honda models), and the parties
20 responded by making changes to the proposed settlement.

21
22 Finally, Plaintiffs also argue that the Objectors'
23 views should not weigh against approval of the
24 settlement, since the Objectors had the option to opt
25 out of the settlement. (Pls.' Resp. to Objs. 18.) This
26 argument was specifically rejected by the Third Circuit
27 in In re GMC Pick-Up Litig. Responding to an argument
28

1 that class members "dissatisfied with the settlement's
2 terms [] could simply opt out of the class and pursue
3 their own relief individually," the court explained:

4 While such an argument might theoretically be
5 true, it ignores the realities of pursuing small
6 claims. It would cost considerably more to
7 litigate individual claims than the litigant could
8 recover . . . At all events, the right of parties
9 to opt out does not relieve the court of its duty
10 to safeguard the interests of the class and to
11 withhold approval from any settlement that creates
12 conflicts among the class.

13 55 F.3d at 809. The Court agrees with this reasoning,
14 and thus has considered the views of the objectors on the
15 merits.

16 Of the formal objections lodged with the court, each
17 expressed dissatisfaction with the suit as substantively
18 unfair based on the insufficient relief offered.³¹ Many

19 ³¹ The Court notes that one objector, Francine P.
20 Peterman, requests "to serve a limited number of narrow
21 and carefully drafted Requests for Production and
22 Interrogatories upon the Defendant." (Peterman Obj. at
23 7.) Through this discovery, Peterman seeks to explore
24 four issues: (1) the conduct of class counsel in
25 settlement negotiations, (2) class counsel's time and
26 expenses in the case, (3) the value of the benefit that
27 class members will receive, and (4) "why is there no
28 monetary benefit for any member of the class?" (Peterman
Obj. at 7-8.)

29 "Class members who object to a class action
30 settlement do not have an absolute right to discovery;
31 the Court may, in its discretion, limit the discovery or
32 presentation of evidence to that which may assist it in
33 determining the fairness and adequacy of the settlement."
34 Hemphill v. San Diego Ass'n of Realtors, 225 F.R.D. 616,
35 619 (S.D. Cal. 2005). Here, Plaintiffs have already
36 produced sufficient evidence for the Court to evaluate
37 the value of the relief for class members in the proposed
38 settlement, and thus further discovery is unnecessary.
The Court further finds no additional discovery is needed

(continued...)

1 of the specific arguments raised are now moot, as they
2 concern features of the settlement that the parties have
3 modified. See, e.g., Peterman Obj. at 3 (arguing that
4 members of the Option C sub-group should be able to
5 obtain both a coupon under Option A or B and the \$100
6 cash payment under Option C); Major Obj. at 4 (addressing
7 requirement that class members watch video prior to
8 completing claim form); Major Obj. at 5 (addressing
9 limitation of rebates to purchases of more expensive
10 Honda and Acura models). The Court has addressed the
11 remaining meritorious objections throughout this Order.
12

13 Of the objections submitted solely to class counsel,
14 one objected solely to the attorneys' fee award (Pls.'
15 Resp. to Obj., Ex. A at 2-4); four objected on the
16 grounds that the case was frivolous or that they were

17 _____
31 (...continued)
18 as to class counsels' time and expense in this case, in
19 light of the evidence produced in connection with the
20 motion for attorneys' fees and the Court's deferral of
any issues regarding fees to a later date.

21 Peterman's requests for discovery about class
22 counsel's conduct during settlement negotiations, as well
23 as "why" monetary relief did not form a greater part of
24 the settlement are evaluated under an even stricter
25 standard. An objector is only entitled to discovery of
26 settlement negotiations if he or she "lays a foundation
27 by adducing from other sources evidence indicating that
28 the settlement may be collusive." Lobatz v. U.S. West
Cellular of Cal., Inc., 222 F.3d 1142, 1148 (9th Cir.
2000). See also Horton v. USAA Casualty Ins. Co., No. CV
06-2810-PHX-DGC, 2009 WL 2372187, at *2 (D. Ariz. Aug. 3,
2009); Hemphill, 225 F.R.D. at 621. While the Court
agrees with the Objectors that there are issues as to the
fairness of the settlement, there is no evidence that
there was improper collusion between the parties, and
thus the request for discovery is DENIED.

1 satisfied with their fuel economy (id. at 5-9, 16-33);
2 and one objected to the inadequate remedies, excessive
3 attorneys' fees, and breadth of the settlement (id. at
4 10-15).

5
6 **(b) The Views of the Opt-Out Class Members**

7 Five hundred eighty-four members of the class
8 submitted opt-out forms to the Settlement Administrator.
9 (Pls.' Mem at 18; Lifosjoe Decl. ¶ 19.)

10

11 Many of the opt-out notices included comments on the
12 terms of the proposed settlement. The Court has reviewed
13 these comments. Several class members cited their own
14 inability to benefit from the settlement, as they had not
15 formally filed complaints with Honda or had no intention
16 of purchasing one of the specified Honda vehicles, and
17 thus would not qualify for Options A, B, or C. See,
18 e.g., Opt-Out Nos. 1, 93, 199 204, 240, 544, 550, 555,
19 558, 559, 561, 563, 564, 565, 566, 570, 571, 579, 580.
20 Many class members cited the attorneys' fee request as
21 too high. See, e.g., Opt-Out Nos. 34, 81, 176, 276, 535,
22 536, 539, 550, 567, 577, 578. Others stated that the
23 relief provided was generally of insubstantial or
24 insufficient benefit. See, e.g., Opt-Out Nos. 535-538,
25 540, 541, 543-545, 549, 551, 560, 570, 572, 574, 577,

26

27

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1 578, 580-582. One class member argued the incentive
2 payment award was too high. Opt-Out No. 539.

3
4 The majority of the class members who opted-out and
5 provided comments, though, cited their satisfaction with
6 the gas mileage they were receiving from their HCHs, or
7 otherwise opposed the merits of the suit.³² See, e.g.,
8 Opt-Out Nos. 5-15, 17-24, 26, 29, 31, 34-45, 47-51, 53-
9 64, 66-73, 75-79, 81, 83, 85-90, 92, 94-96, 98, 99, 101,
10 103, 105, 106, 108-113, 115-119, 121-132, 134-135, 136,
11 138, 141-143, 145-153, 155-160, 162-173, 175, 177-181,
12 183-186, 188-191, 193-198, 201-203, 206-208, 210-220,
13 224-235, 238-239, 241-243, 247-249, 251-261, 264, 268-
14 286, 288, 290-291, 293-310, 313-327, 330, 332-339, 341-
15 345, 347-350, 352-363, 365-380.

16
17 Plaintiffs contend that only one opt-out submission
18 "clearly expressed a desire to commence an individual
19 lawsuit." (Pls.' Mem. at 18.) The Court has identified
20 several submissions, though, which, either explicitly or
21 in tenor, contemplate individual suits. See, e.g., Opt-
22 Out Nos. 35 ("I would like to consider my options outside
23 the terms contained in the settlement offer."); 542 ("I
24 may be suing Honda myself."; 549 ("Considering legal
25 action against Honda on my own"); 552 ("I will seek my
26 own legal action as this settlement offer is completely

27 _____
28 ³² One objector appeared at the fairness hearing and made this same argument.

1 inadequate.") Therefore, the Court cannot conclude that
2 there is no "threat of individual lawsuits against AHM
3 based on the same claims in this Lawsuit," as Plaintiffs
4 have. (Pls.' Mem. at 18.)

5
6 **(c) Views Expressed by Other Class Members**

7 The Court has reviewed six letters submitted to the
8 Settlement Administrator which provide substantive
9 comments on the settlement. Three of these letters
10 expressed opposition to the merits of the lawsuit, based
11 on the authors' experiences driving HCHs and achieving
12 the advertised fuel economy. (Other Communication Nos.
13 5, 6, and 14.) Another letter writer also expressed his
14 own experience achieving the advertised fuel economy, but
15 asked the Court to require Honda to make unrelated
16 changes to HCHs as part of any settlement. (Other
17 Communication No. 18.) One letter writer explicitly
18 objected to any settlement that would provide any relief
19 to the class or class counsel. (Other Communication No.
20 16.) One letter writer objected to the terms of the
21 settlement on the bases that the settlement did not
22 assist class members "in any meaningful way" and "will
23 cause a chilling effect . . . with regard to the
24 implementation of new energy efficient technology," and
25 that the attorneys' fees requested are too high. (Other
26 Communication No. 1.)

1 The Court has also reviewed other communications from
2 class members sent directly to class counsel. Two letter
3 writers found the relief offered insufficient (Pls.'
4 Resp. to Objs. at 35, 37-38); two letter writers
5 expressed their belief that there was no merit to the
6 suit (id. at 36, 44); and one letter writer expressed
7 disdain for class action suits in general (id. at 39-43).

8
9 **(d) Analysis**

10 Although the Objectors have identified significant
11 issues relating to the value of the settlement and the
12 fairness of the distribution of its relief, the Court
13 notes that a large number of class members appear to
14 think that the settlement is *more* than fair to the class,
15 since they believe the case has no merit whatsoever.
16 Therefore, this factor is at least neutral, but more
17 likely weighs in favor of approval of the proposed
18 settlement.

19
20
21 **8. Presence of a Governmental Participant**

22 Twenty-six states have filed an amicus brief urging
23 the Court to reject the proposed settlement as unfair.
24 The State of Texas has also objected as a class member.
25 This factor thus weighs against approval of the
26 settlement.

1 The Court concludes that the differential treatment
2 of class members, the low value of the settlement, and
3 the views of the governmental participants outweigh those
4 factors that weigh in favor of approval. The Court thus
5 cannot find the proposed settlement to be "fair,
6 reasonable and adequate" under either Rule 23(e) or 28
7 U.S.C. § 1712(e).

8
9 **C. Notice**

10 Even if the Court were to find the substance of the
11 proposed settlement fair, adequate, and reasonable, the
12 Court could not grant final approval of the settlement at
13 this juncture. The only notice sent to class members
14 contained the terms of the initial proposed settlement,
15 to which the parties have agreed to make several
16 substantive changes. These changes, particularly the
17 change as to which Honda vehicles are eligible for a
18 rebate, may have an effect on the decisions of the
19 Objectors and opting-out class members. See, e.g., Opt-
20 Out Nos. 67 (noting no intent to buy one of the eligible
21 vehicles); 566 (same). Thus, the parties should have
22 sent notice of the revised settlement to at least these
23 class members. See, e.g., In re Prudential Ins. Co. Of
24 Am. Sales Practice Litig., 962 F. Supp. 450, 473 n. 10
25 (D.N.J. 1997). Compare White v. Nat'l Football League,
26 41 F.3d 402, 408 (8th Cir. 1994), abrogated on other
27 grounds by Amchem Prods., Inc., 521 U.S. at 620, (notice
28

1 of revised settlement sent to entire class prior to final
2 approval hearing); Sylvester v. CIGNA Corp., 369 F. Supp.
3 2d 34, 43 (D. Me. 2005) (same); In re Compact Disc
4 Minimum Advertised Price Antitrust Litig., 292 F. Supp.
5 2d 184, 186 (D. Me. 2003) (notice of revised settlement
6 sent to objectors and opt-outs); In re Auction Houses
7 Antitrust Litig., 138 F. Supp. 2d 548, 549 n. 3 (S.D.N.Y.
8 2001) (notice of revised settlement sent to all
9 objectors).

10
11 In addition, the parties only sent notice of the
12 revisions to the proposed settlement to the Attorneys
13 General of each of the fifty states and the District of
14 Columbia on February 12, 2010. (Kiser Supp. Decl. ¶ 3.)
15 A mailing sent only ten days prior to the final approval
16 hearing cannot possibly give adequate notice to the
17 Attorneys General in order to achieve the purposes of 28
18 U.S.C. § 1715(b). This delay makes it questionable
19 whether the Court even has the authority to issue an
20 order giving final approval to the proposed settlement in
21 light of 28 U.S.C. § 1715(d), which states: "An order
22 giving final approval of a proposed settlement may not be
23 issued earlier than 90 days after the later of the dates
24 on which the appropriate Federal official and the
25 appropriate State official are served with the notice
26 required under subsection (b)." While the text of this
27 section is unclear as to its application to revisions of
28

1 proposed settlements, the Court finds the mailing
2 inadequate under any measure of reasonable timing.

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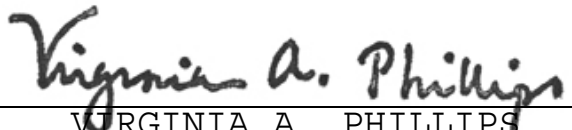
**D. Attorneys' Fees and Incentive Payment for
Named Plaintiffs**

In light of the Court's denial of the motion for
final approval of the settlement, Plaintiffs' motion for
attorneys' fees is denied without prejudice as premature.

IV. CONCLUSION

For the foregoing reasons, Plaintiffs' Motion for Final
Approval of the Settlement and Motion for Attorneys' Fees
and Incentive Payments are DENIED without prejudice.

Dated: February 26, 2010



VIRGINIA A. PHILLIPS
United States District Judge