

Bringing New Capabilities To Ultrasound

Investor Presentation

November 2017



ENDRA
LIFE SCIENCES

NASDAQ: NDRA

Safe Harbor

Certain statements made in this presentation contain forward-looking statements. All statements other than statements of historical facts contained in this presentation, including statements regarding the timing of our clinical trials, our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans, objectives of management and expected market growth, are forward-looking statements. Forward-looking statements give our current expectations or forecasts of future events. You can find many (but not all) of these statements by looking for words such as “approximates,” “believes,” “hopes,” “expects,” “anticipates,” “estimates,” “projects,” “intends,” “plans,” “would,” “should,” “could,” “may” or other similar expressions. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Actual results may differ materially from those discussed as a result of various factors, including, but not limited to: our limited operating history and our ability to achieve profitability; our potential inability to develop commercially feasible applications; our need to secure required regulatory approvals from governmental authorities in the European Union, United States and other jurisdictions; our dependence on third parties to design, manufacture, obtain required regulatory approvals, market and distribute our TAEUS™ applications; our ability to commercialize any of our TAEUS™ applications and the pricing of any such applications; our ability to protect our intellectual property and the risk we may infringe on the intellectual property of others; and our ability to obtain adequate financing in the future. These statements reflect our current views with respect to future events and are based on assumptions and subject to risks and uncertainties. Given these uncertainties, you should not place undue reliance on these forward-looking statements. These forward-looking statements represent our estimates and assumptions only as of the date hereof and, except as required by law, we undertake no obligation to update or review publicly any forward-looking statements, whether as a result of new information, future events or otherwise. We anticipate that subsequent events and developments will cause our views to change.

In this presentation, we refer to information regarding potential markets for products and other industry data. We believe that all such information has been obtained from reliable sources that are customarily relied upon by companies in our industry. However, we have not independently verified any such information.

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ENDRA's Mission

Broaden access to better healthcare

Enhance ultrasound to enable doctors to see human tissue composition, function and temperature

1. In ways previously possible only on CT & MRI
2. At a fraction of the cost (of CT & MRI)
3. At the point-of-care

ENDRA at a Glance

IPO closed May 12, 2017, with overallotment option fully exercised on May 22, 2017

Key Statistics (as of November 2, 2017)

Common Stock Price (NASDAQ: NDRA)	\$2.50
Warrant Price (NASDAQ: NDRAW) ¹	\$0.40
Shares Outstanding	3.9M
Market Capitalization	\$9.8M
Net Proceeds from IPO ²	\$8.6M
Management / Director Ownership	13.6%



Depiction of TAEUS accessory next to ultrasound system

Technology

30+ IP assets

Platform with multiple revenue streams

Strategic Partnership

GE Healthcare

#1 ultrasound market leader

Market Opportunity

\$13B addressable market

Initial focus on Liver Disease

Leadership

GE Healthcare, Smith & Nephew

Stanford, University of Michigan

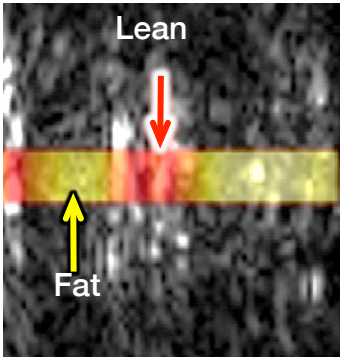
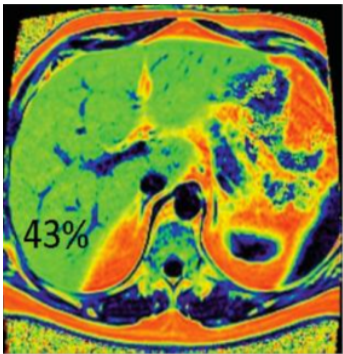
The Core Problem ENDRA is Targeting

Gap between imaging performance, access and safety

CT & MRI



Conventional Ultrasound



Many clinical applications

Not broadly available

Expensive (\$1M-\$3M)

Safety concerns

Advanced applications

Ultrasound availability & safety

Target \$40K ASP

Broadly available

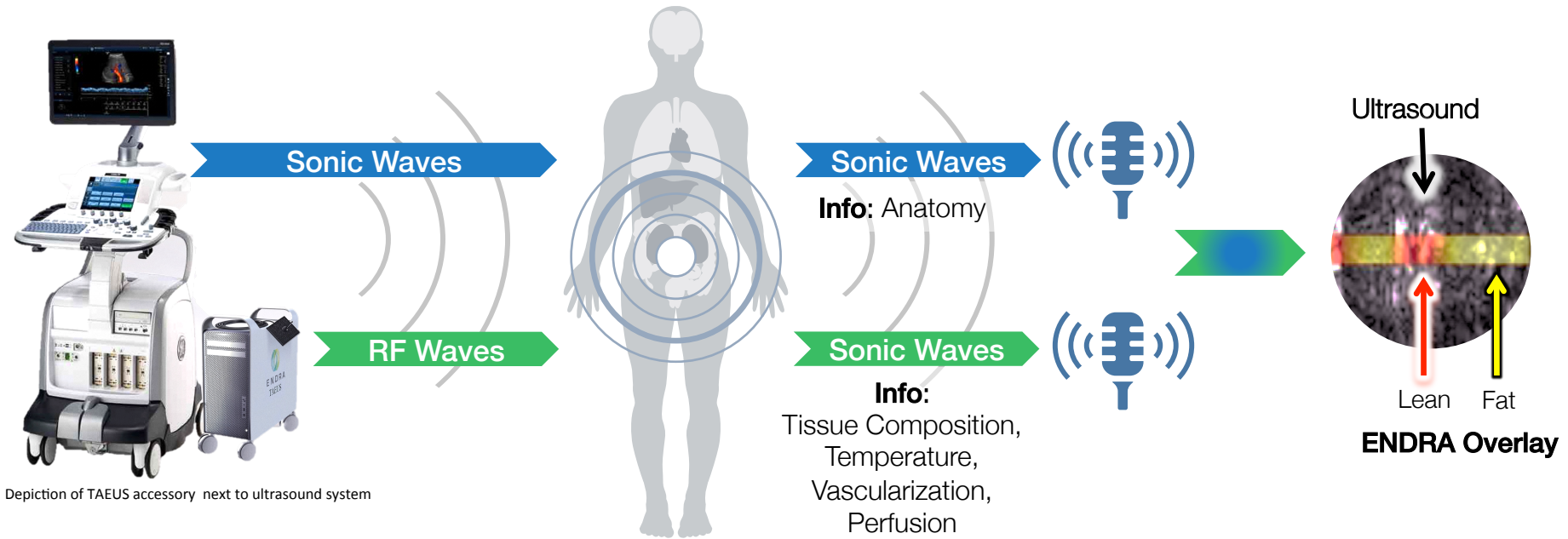
Inexpensive (~\$100K)

Safe (E.g., no radiation)

Limited clinical applications

Thermo Acoustic UltraSound (TAEUS™)

Short RF pulses differentiate tissues in concert with ultrasound



Traditional ultrasound and low energy radio (RF) waves are pulsed into patient

RF energy is absorbed by tissues differently based on water & ion content, creating small sonic waves

Sonic waves are detected by ultrasound equipment

TAEUS™ image is processed and overlaid on ultrasound image

ENDRA's TAEUS™ Platform

Planned applications

Cardiology Partners¹
Oncology
Emergency / Military

Software #4
Tissue
Perfusion

Cardiology
Partners¹

Software #3
Vascular

Accessory
For existing
ultrasound
systems

2018 (2H)
Europe

GE & Other¹
Ultrasound
Manufacturers

Licensing
Build TAEUS
into new
ultrasounds

Interventional Energy
Device Partners¹

- Ablation Surgery
- Electrophysiology
- Hyperthermia

Software #2
Tissue
Temperature



Software #1
Tissue
Composition
(Liver)



Liver Disease
Pharmaceutical
Partners¹

Disposables
Applicator
pads

Service

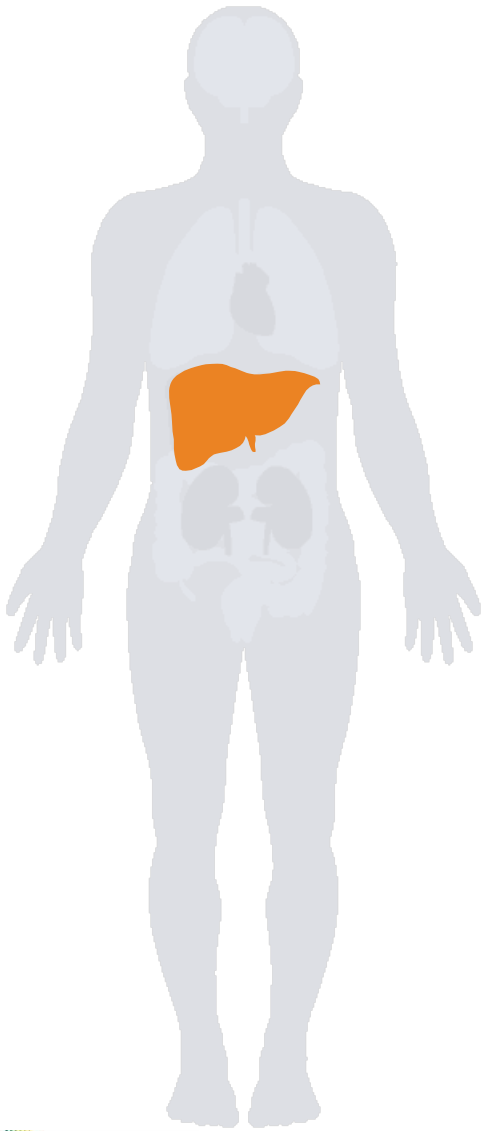
Note: Depiction (above) of TAEUS accessory

¹ Potential ENDRA partners

² Existing ENDRA partner

Opportunity #1: Non-Alcoholic Fatty Liver Disease (NAFLD)

Large unaddressed population and cost. ENDRA's TAEUS would provide significant diagnostic advantages



1.4 Billion people affected globally¹

- Drivers: obesity, diabetes, Hep-C, drugs
- Often asymptomatic, needs to be monitored
- ~30%² of NAFLD cases progress to NASH, then Fibrosis, Cirrhosis, Cancer
- Total annual direct medical costs for NAFLD: \$103B in the U.S³
- Median Medicare inpatient charge per NAFLD patient: \$36K⁴
- By 2025, NAFLD likely the greatest root cause of liver transplants⁵

Current NAFLD diagnostic & monitoring tools are impractical:
invasive surgical biopsy, expensive MRI

"The ability to accurately quantify fat in the liver, at the point-of-care with ENDRA's TAEUS ultrasound could be revolutionary"

Xiang Jing M.D, Deputy Chairman, Ultrasound Committee, China Medical Assoc.

Liver Disease Diagnostic & Therapy Landscape

ENDRA strategically positioned at forefront of growing focus on liver disease

1.4B¹ people

Fatty Liver (NAFLD)

~420M² people

Inflammation (NASH)

~105M² people

Scarring (Fibrosis)

Diagnosis



TAEUS \$40K



Surgical Biopsy



Biomarkers



Breath Tests



MRI \$1.5M+



Elastography \$130K+

Therapy

Phase 2



Bristol-Myers Squibb

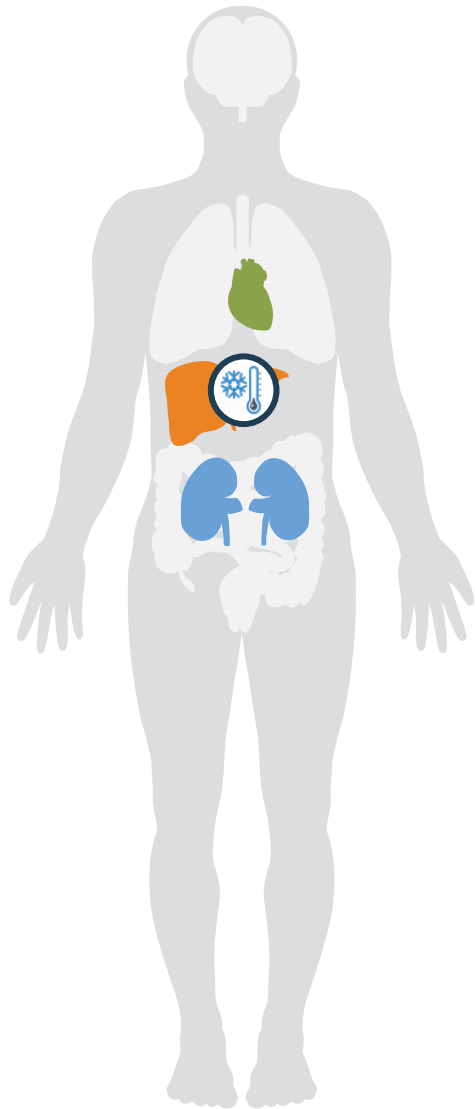


Phase 3



Opportunity #2: Energy-Based Surgery

Safely and inexpensively map the heat signature of tissue ablation in real time on ultrasound

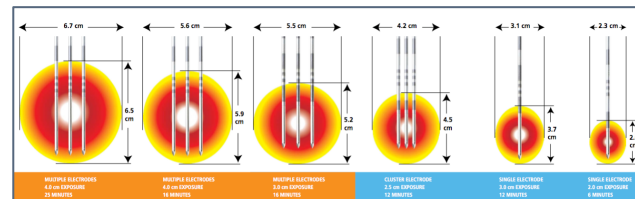


5+ million RF ablation procedures annually¹

- Growing 20% CAGR
- Driven by aging-related diseases: cancer, pain, cardiology

Current diagnostic tools are inaccurate or impractical:

Printed guidelines, expensive MRI



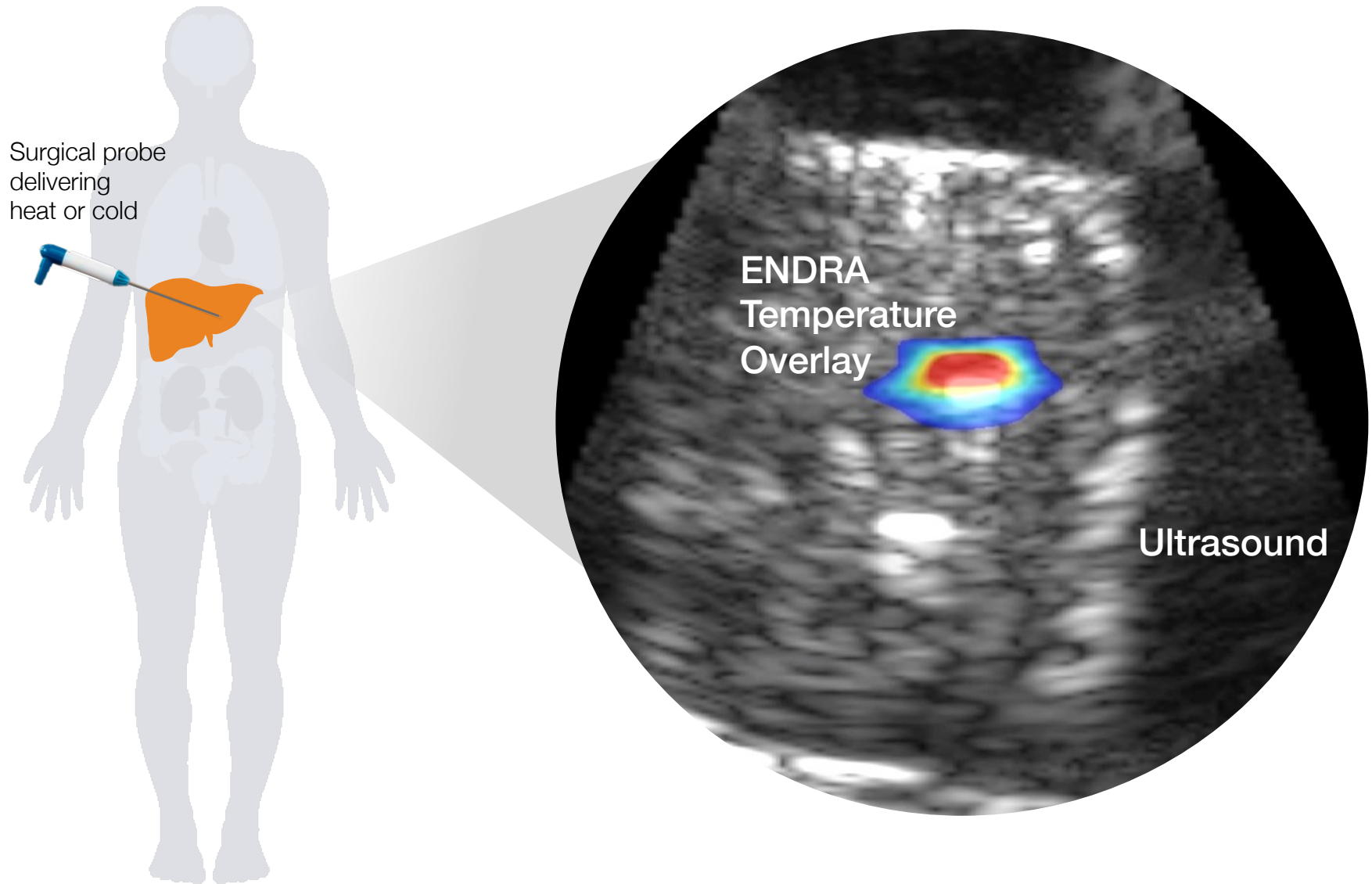
Manufacturer's printed RF ablation guidelines

“Doctors aren't always sure where the (thermo-ablative) heat is going. They could hit a vessel or another heat-sink in the body and the academic models fall apart and treatment is ineffective.”

Jonathan Rubin, M.D., Head for Ultrasound & Abdominal Interventional Radiology, The University of Michigan

TAEUS Guidance of Energy-Based Surgery

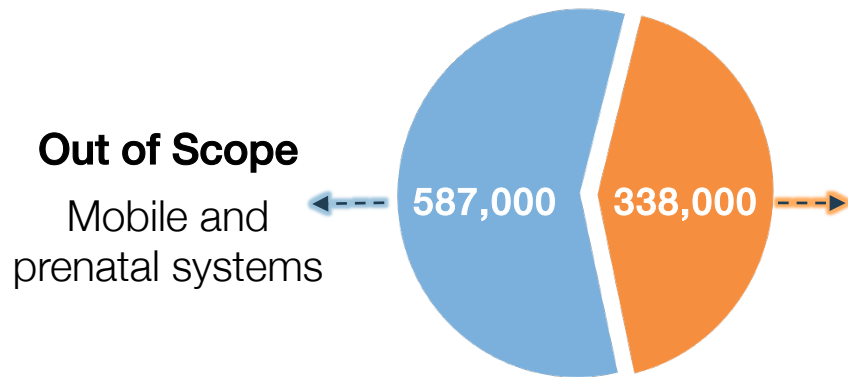
Inexpensively and safely map the heat signature of tissue ablation in real time on ultrasound



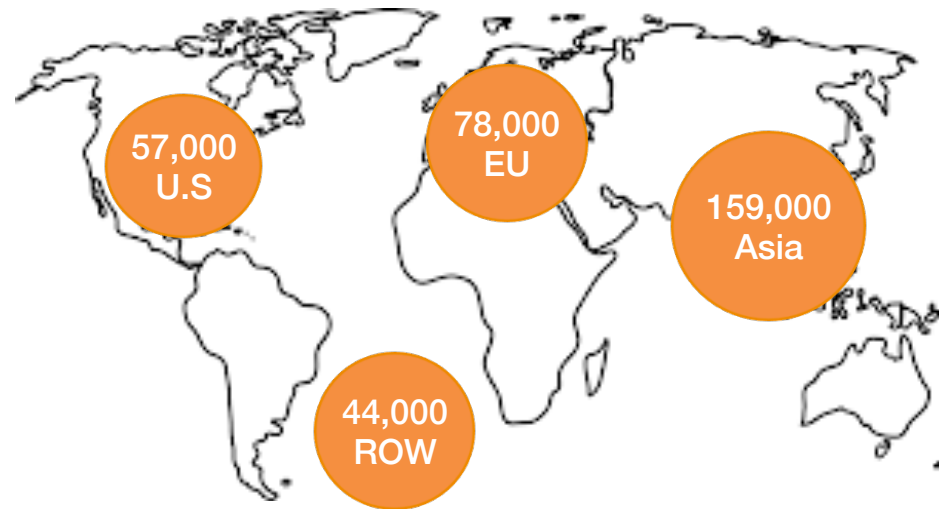
Addressable Market For ENDRA's Accessory & Software

Large installed base of diagnostic ultrasound systems¹

**2017 Estimated Global
Installed Ultrasound
Systems: 925,000¹**



ENDRA's Addressable Market²
Cart-based non-prenatal systems



338,000 Addressable Ultrasound Systems x \$40,000 ENDRA Accessory³ = \$13B+ Market

ENDRA – GE Healthcare Partnership

Focused on early diagnosis of Non-Alcoholic Fatty Liver Disease

#1 Ultrasound Market Leader

ENDRA agreement signed April 2016, renewed April 2017

- ENDRA provides 1 year sales exclusivity on TAEUS liver application
- GE provides technical advice and GE equipment
- GE provides introductions to GE ultrasound customers

“We believe that ENDRA’s technology has the potential to bring significant new capabilities to ultrasound – which aligns well with GE Healthcare’s mission of increasing access to high-quality, cost-effective healthcare”

Brian McEathron, VP and GM GE Radiology & Vascular Ultrasound



ENDRA Technology Benefits For Key Stakeholders

6-month payback¹ until dedicated reimbursement secured

Potential TAEUS Benefits - Short Term

	Clinician	Patient	Payer
Earlier detection through cost-effective screening	✓	✓	✓
Increase utilization of existing, reimbursed ultrasound	✓		
Cost-avoidance of CT/MRI: More diagnoses with inexpensive ultrasound		✓	✓
Patient ownership. Fewer patients referred (from primary care) to CT/MRI	✓		
Reduced safety risks: No radiation or contrast agents		✓	

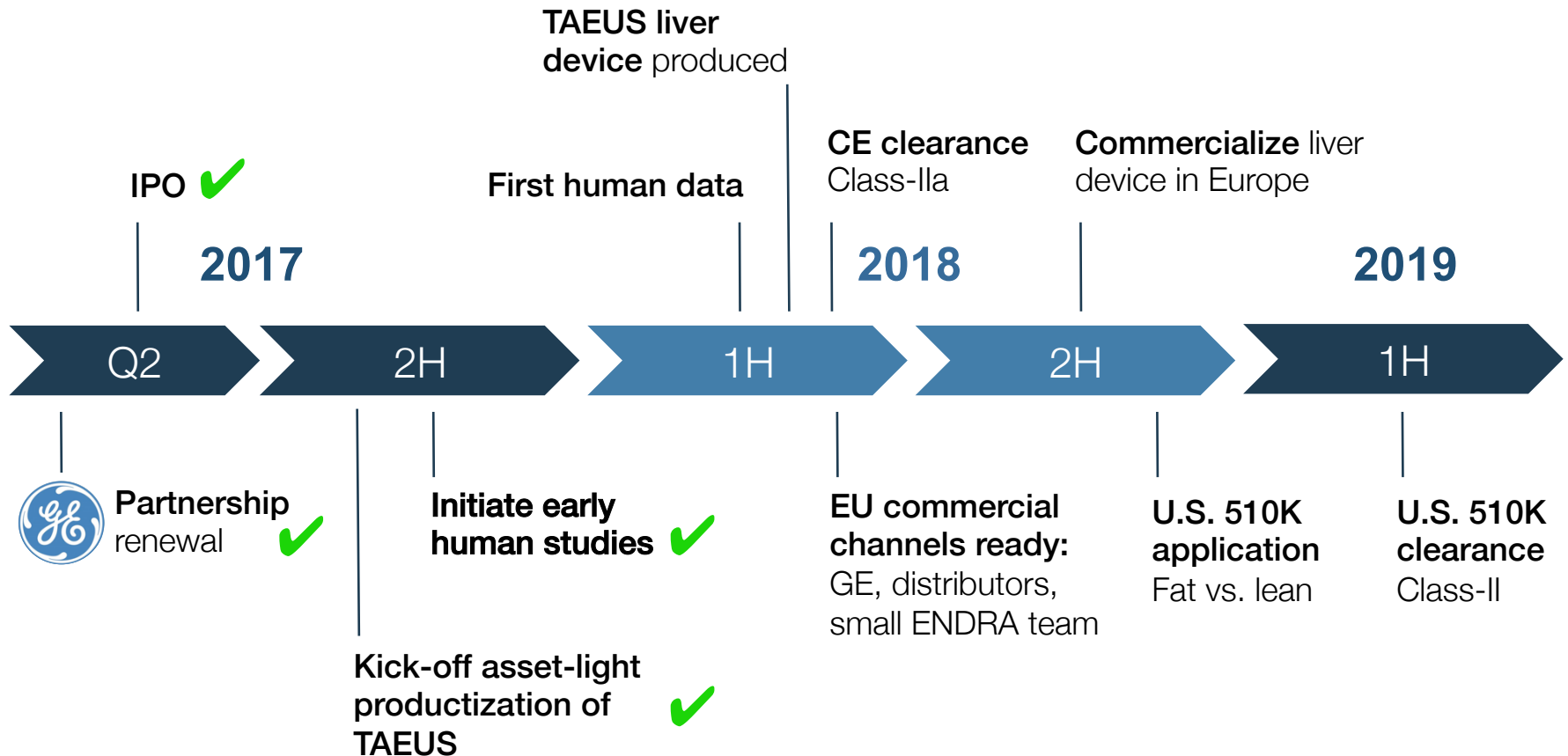
TAEUS Reimbursement Strategy – Medium Term

- Leverage published evidence to influence Advocacy Groups (e.g., American Liver Foundation).
- Advocate for new Guidelines: AIUM, AASLD, National Cancer Care Network, etc.
- Secure Positive Coverage from Medicare and Private payers: CPT code for TAEUS™

¹ Payback estimation assumes \$40K ENDRA system divided by \$307 base ultrasound procedure reimbursement (Abdominal scan CPT 76705) = 130 patients.
130 patients divided by 5 assumed patients per week = 26 weeks = 6 months payback
Sources: American College of Radiology, Federal Register

ENDRA TAEUS™ Liver Application Roadmap

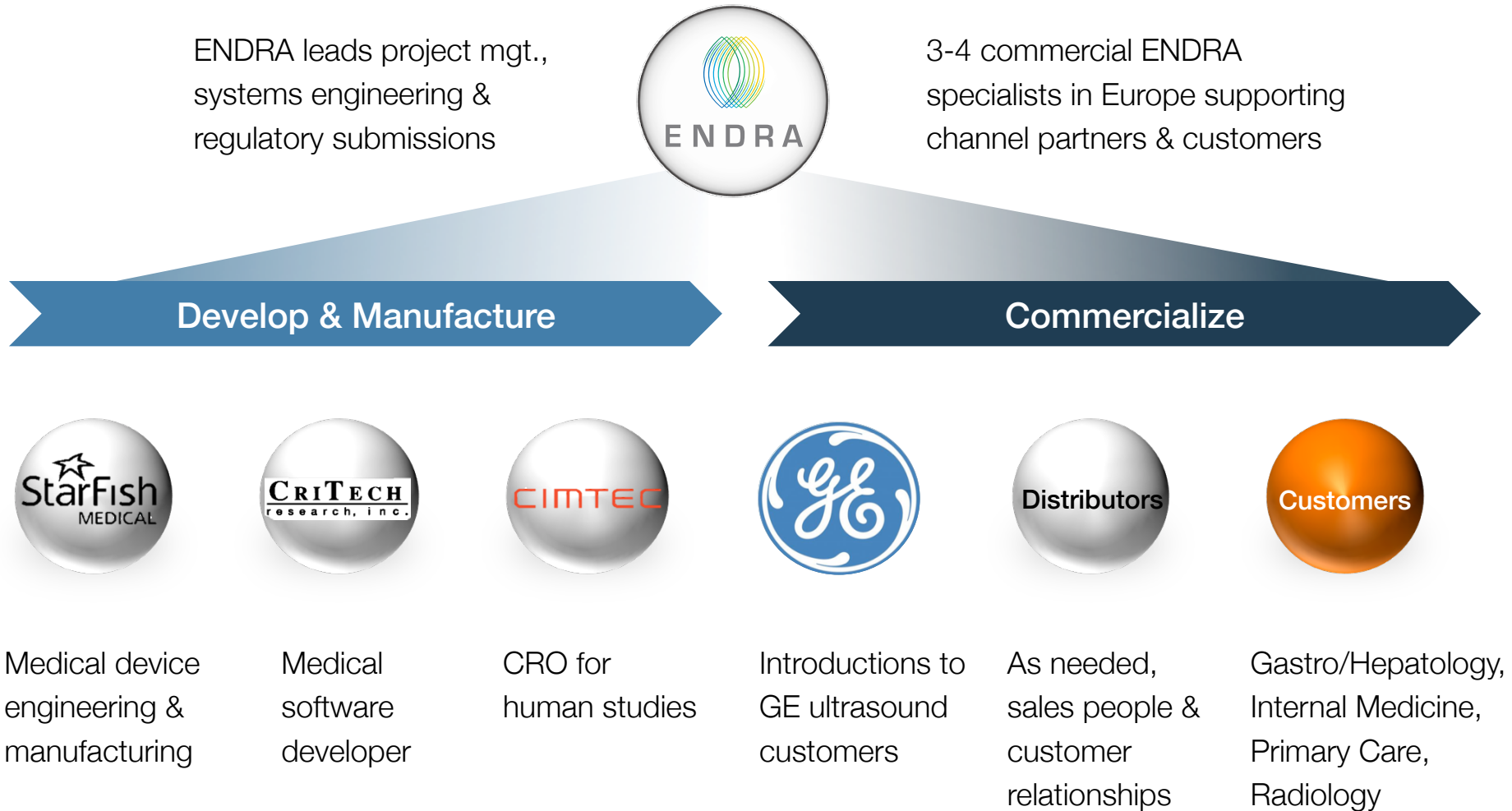
Estimated timeline for human data and regulatory clearance



Continually engage strategic partners: pharma & device

ENDRA's Asset-Light Model To Bring TAEUS Liver To Market

Partnerships to help execute ENDRA's operational plan



Leadership

Board of Directors

Sam Gambhir, MD

Chair of Radiology at
Stanford University

Michael Harsh

36-year GE veteran
Retired CTO GE
Healthcare

Anthony DiGiandomenico

Co-founder of MDB
Capital

Alex Tokman

CEO Microvision
10+ years at GE
Healthcare

Management and Key Personnel

Francois Michelon CEO & Chairman

20 years med-technology
experience
GE Healthcare, Smith &
Nephew, Biomet
MBA, Carnegie-Mellon
BA, University of Chicago

Michael Thornton CTO

15+ years healthcare tech
Founded & sold Enhanced
Vision Systems to GE
MSc Western Ontario
BASc. Univ. Toronto

David Wells CFO

CFO for 3 public firms
Founder and CEO of
Wells Compliance Group
MBA, Pepperdine
BA, Seattle Pacific

Scott Belanger Director, Engineering

30 years' engineering at
SRI, IBM, Lockheed
BS, MS EE, Michigan Tech
Ph.D. EE, Georgia Inst.
of Technology

Clinical Advisors

Jon Rubin MD, PhD

Professor, Radiology
University of Michigan

Jing Gao, MD

Deputy President
Dalian University (China)

Select Clinical Feedback

“If we could combine the imaging capabilities of MRI, PET or CT with the safety and access of ultrasound it would broadly change healthcare – improving clinical decisions at point-of-care for millions of people, and dramatically reducing costs. This is ENDRA’s exciting vision.”

Sam Gambhir, M.D PhD, Chair of Radiology, Stanford University; ENDRA Board Member

“Fatty liver would be a GREAT application of ENDRA’s technology. If you could quantify fat at the point-of-care, a lot of clinicians would find it very useful.”

Jonathan Rubin, M.D, Head for Ultrasound & Abdominal Interventional Radiology, University of Michigan

“ENDRA’s TAEUS technology could be a game changer for the clinical care cycle of liver (and other) disease – from screening to diagnosis to therapy guidance – especially in markets (like China) where ultrasound is the primary imaging modality.

Bringing TAEUS’ improved soft-tissue contrast capabilities to point-of-care ultrasound aligns extremely well with China’s efforts to provide effective, lower-cost health services to its 1.4 billion citizens -- by shifting care delivery from large urban hospitals to primary-care community clinics.”

Jing Gao, M.D, Deputy President, Dalian University International Institute of Medical Imaging, China

ENDRA Life Sciences: Investment Summary



30+ IP assets. World class team: Stanford, GE Healthcare, Smith & Nephew



Business model: Platform technology + capital efficient operating model



\$13B addressable market for ENDRA's \$40K accessory product



Partnership with #1 global ultrasound market leader



Initial focus on Fatty Liver Disease: 1.4B people affected, no practical diagnostic tools

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Capitalization Table at October 31, 2017*

	Issued & Outstanding	Fully Diluted
Common Shares		
Shares Issued in IPO	1,932,000	25.7%
Existing Shareholders	1,719,453	22.9%
Management & Directors	255,574	3.4%
Common Shares Outstanding	3,907,027	52.0%
Warrants & Options		
Warrants Issued in IPO	2,086,560	27.8%
Mgmt, Empl. & Directors	938,121	12.5%
Employee Option Pool	423,633	5.6%
All Other	161,581	21%
Warrants & Options Outstanding	3,609,895	48.0%
Fully Diluted Issued & Outstanding	7,516,922	100.0%

* The above cap table includes potentially dilutive securities transactions that occurred in conjunction with the IPO.
All shares outstanding numbers include the exercise of the underwriter's overallotment option.

NASDAQ: NDRA

ENDRA Technologies

Leveraging IP to expand ENDRA into the clinical space



Intellectual Property



Depiction of TAEUS accessory next to ultrasound system

Laboratory System: 2010

Near-infrared light + ultrasound

World class customers: Stanford, University of Michigan, Jiaotong-Shanghai, Purdue

25 conference and journal publications

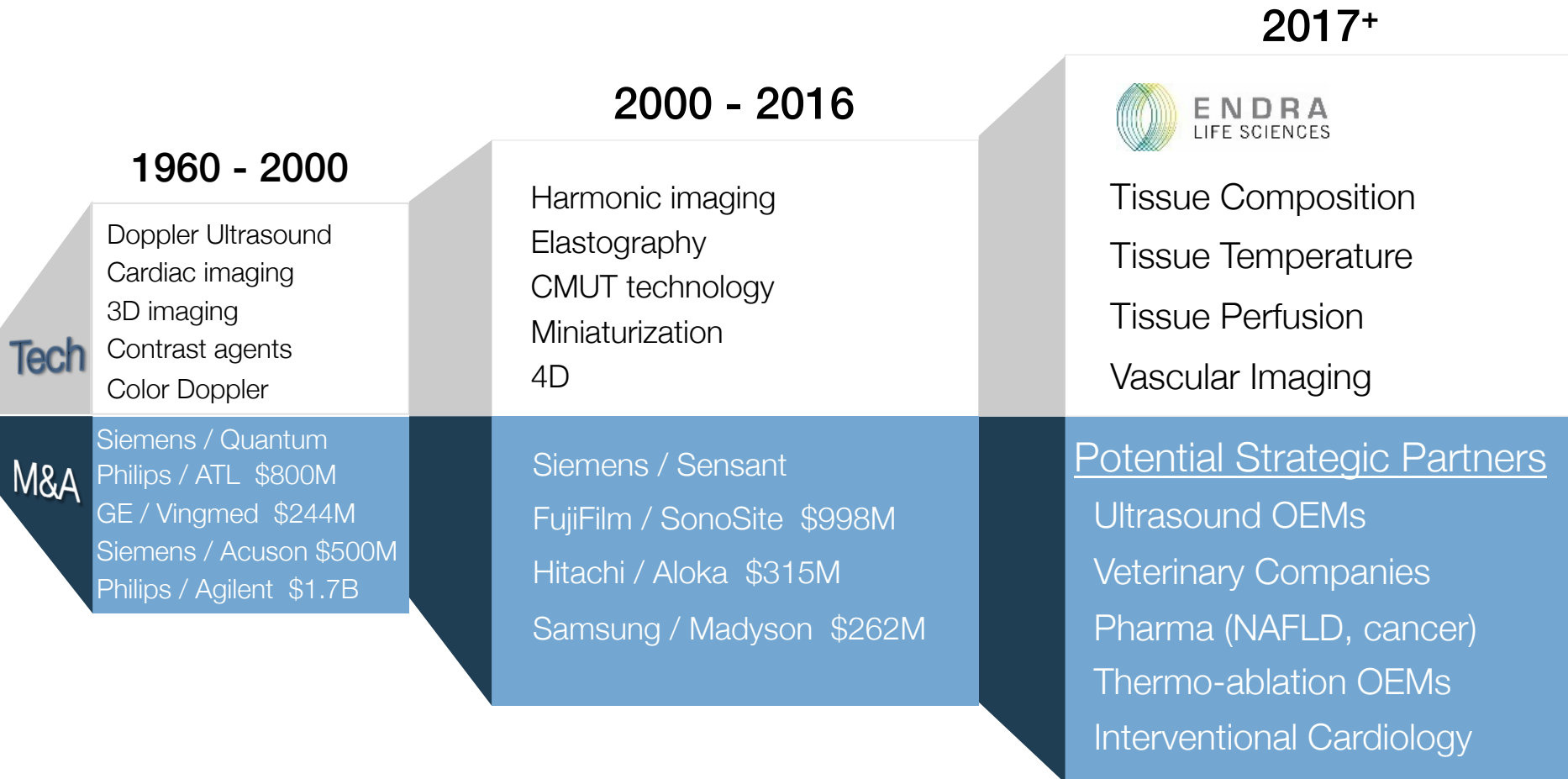
Clinical System: Expected 2018

RF pulses + ultrasound

Platform: Software, licensing, hardware, service & disposables

Ultrasound Technology Evolution

A history of new technologies expanding ultrasound utility and driving M&A activity



Sources and Notes

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- ¹ The LANCET, Vincent Wai-Sun Wong, November 2015
- ² International Journal of Molecular Sciences, *The Natural Course of Non-Alcoholic Fatty Liver Disease*, 2016
- ³ Hepatology, *The economic and clinical burden of nonalcoholic fatty liver disease in the United States and Europe*. Younossi, Blissett, Henry, Stepanova, Racila, Hunt, Beckerman, 2016. Annual direct medical costs of NAFLD €35B in Germany, France, Italy, and U.K
- ⁴ Journal of Clinical Gastroenterology, 2016: *Variables associated with inpatient and outpatient resource utilization among Medicare beneficiaries with nonalcoholic fatty liver disease with or without cirrhosis* Sayiner, Otgonsuren, Cable, Younossi Afendy, Golabi, et al.
- ⁵ Scientific American, *NAFLD America's Greatest Health Risk of 2015?* Hyder Jamal MD, Feb., 2015

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- ¹ The LANCET, Vincent Wai-Sun Wong, November 2015
- ² International Journal of Molecular Sciences, *The Natural Course of Non-Alcoholic Fatty Liver Disease*, 2016

Note: Companies listed for purpose of illustrating broad but non-exhaustive 2017 interest in liver disease, and may not reflect companies' strategy or position

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- ¹ ENDRA estimate derived from Grand View Research, *Global Radiofrequency Ablation Devices Market Segment Forecast to 2020*, Oct. 2014. Data is for RF ablation procedures only. Procedure volumes are larger when including other energy-based ablation technologies such as microwave, ultrasound, cryotherapy and HIFU.

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- ¹ ENDRA estimate of 2017 worldwide ultrasound units, based on GlobalData MediPoint, 2014 report indicating 800,000 units growing at 4%-5% CAGR.
- ² Addressable market for all TAEUS accessory & software, including tissue composition, temperature, vascular and perfusion. Not including licensing, disposables or service.
- ³ Based on ENDRA's design work and understanding of the ultrasound accessory market, we intend to price our initial TAEUS liver system at approximately \$40K to \$50K.