

IACCM Individual Membership

Stand out from the crowd



IACCM is the only Global Strategic Commercial & Contract Management Community.

For over 15 years, the world's top contracting, commercial, procurement, negotiation, legal and supply chain executives have turned to IACCM to stay up to date on cross-industry contracting and value-focused relationship management best practices and market trends.

IACCM is helping reshape organizations & skills for the 21st Century through its major offerings to transition to a world where competition is no longer between integrated companies, but between branded supply networks.

Gain access to essential tools, networking opportunities and support with IACCM Individual Membership - all you need to stay up to date in the profession.

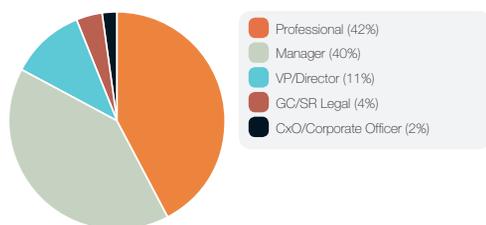
Individual Membership Provides a Rapid Return on Investment

You gain immediate access to unrivalled research and benchmarking, a global executive network, comprehensive training and web-based management tools to help you elevate commercial and contracting practices at both a company and individual professional level.

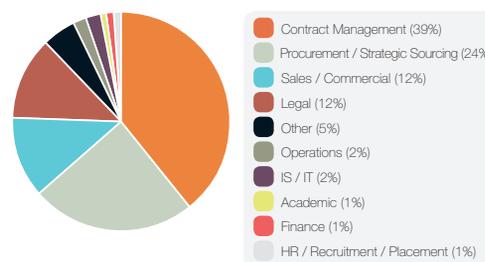
IACCM helps you realize optimal value from your business relationships and achieve long-term competitiveness in a global economy.

IACCM Membership at-a-glance

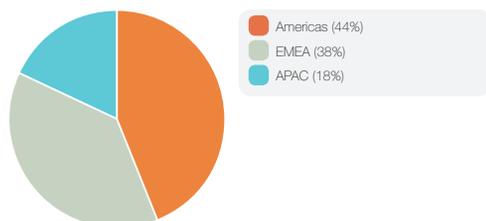
By level



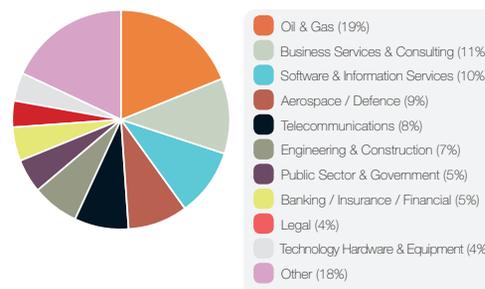
By function/role



By region



By industry



Make the most out of your IACCM Membership



Access

Tap into IACCM's in-house expertise and extended network of experts, offering you experience-based approaches to tackle current challenges and an international, future-focused outlook

- Thought leadership webinars (weekly)
- Job post board on IACCM.com
- IACCM Research & Advisory Services*
- IACCM's Contract Design Award Program*



Download

Gain unrestricted access to IACCM's unrivaled member library containing over 7,000 relevant items

- Research reports
- White papers & articles
- Presentations & webinar recordings
- How-to templates



Read

Obtain food for thought and action in manageable bites

- JSCAN
(Journal of Strategic Contracting and Negotiations)
- Contracting Excellence eZine
- Commitment Matters blog



Lead

Challenge current thinking effectively, learn about your peers' newest initiatives, drive innovation within your own organization (and tap into a sounding board of professional equals)

- Join the IACCM 'License to Act Differently' community (Innovation case study exchange)
- Annual Innovation Awards competition



Experience

Engage in extensive networking for benchmarking & insight exchange (with global, cross-industry, buy/sell-side and cross-functional reach) – And showcase your leading practices as well.

- Local member meetings
- Searchable IACCM member database (connect with your peers)
- Annual Academic Forum*
- Discussion forums on IACCM.com
- COIs (Communities of Interest)
- LinkedIn groups (33,000+)
- Participate in research studies



Advance

Access IACCM's extensive body of knowledge and enduring Professional Accreditation Programs to build up and retain a honed commercial & contract skill-set to extract optimal value from your organization's business relations

- Undertake annual skills and competent assessments, and receive a personal development plan and benchmark against your peers

Professional Certification
(Online & Classroom Training Programs) in:

- Contract & Commercial Mgt.*
- SRM (Supplier Relationship Mgt.)*

Certificate of Completion for:

- Fundamentals (for non-contracting professionals/General business)*
- Oil & Gas Contracting in Practice*



New

- Receive quarterly online editions of the Journal of Strategic Contracting and Negotiation (JSCAN)
- Professional Certification renewal fees are waived going forward for individual members (\$40 per renewal)



Why join IACCM?

IACCM is successfully raising the status, profile and importance of contracting, commercial and relationship management. As a member you will share in that success. You will be joining a non-profit, member-owned and practitioner-led community that spans over 31,000 members within 12,500+ organizations across 160+ countries. Members are drawn from the sales contracting, procurement, commercial management and legal communities, all committed to building excellence in end-to-end Contract Management

IACCM helps organizations around the globe realize optimal value from their business relationships by providing leading research, supporting innovation and offering guidance to members. IACCM equips members to achieve long-term value for competitiveness in a global economy by:

- ✓ Improving contract performance and reducing value leakage
- ✓ Realizing better balance between risk and opportunity
- ✓ Simplifying the contracts and commercial process
- ✓ Advancing post award contract governance and (supplier) relationship management practices



Testimonials

"IACCM offers us the ability to connect with peers and colleagues who face similar challenges and opportunities. Over the years, we have created some valuable long-term relationships and we continue to add to these and learn from each other. IACCM really has created a global network for benchmarking"

– Lucy Bassli, Asst. General Counsel, Microsoft

"Having worked for forty years in international law and contracts (including acting as General Counsel for Raytheon in Brazil, 1997-2006), I value IACCM for its professionalism, good common sense, experience-based approach, and international outlook"

– Arthur Powers, VP Contracts & Corporate Development, Raytheon – JPS Communications Inc.

"With corporate membership of the IACCM approved last year, we have ensured that across the business, any employee who has the ability to influence commercial success have a member seat: not just those that form part of the commercial department" continuously improving our procurement and contract management functions."

– Jenny Bamford, Vice President Commercial Aquatic



Individual Membership options



Find out more: info@iaccm.com