

I Am Building My Business For The Following Reasons:

What is important to you? - Check all that apply

- | | | | |
|---|------------------------------------|---|---|
| <input type="checkbox"/> Early retirement | <input type="checkbox"/> New car | <input type="checkbox"/> Vacation home | <input type="checkbox"/> Charity |
| <input type="checkbox"/> New home | <input type="checkbox"/> Travel | <input type="checkbox"/> Helping family | <input type="checkbox"/> Children's education |
| <input type="checkbox"/> More family time | <input type="checkbox"/> Debt free | <input type="checkbox"/> Time freedom | <input type="checkbox"/> Financial security |

Most Important Goal

What is the most important goal to achieve as a result of your business?

How Much Do You Want To Earn?

MONTHLY AVERAGE EARNINGS • JANUARY 2014 - JUNE 2014

	Paid Rank	High	Average	Low
A	Associate	\$740.75	\$81.06	\$21.35
B	Builder	\$1,519.68	\$112.84	\$24.25
C	Consultant	\$2,203.10	\$186.36	\$50.89
D	Director	\$4,055.97	\$327.89	\$122.28
E	Executive	\$12,260.19	\$858.45	\$336.18
	Diamond	\$14,690.63	\$2,193.34	\$476.22
	Green Diamond	\$17,558.72	\$3,276.43	\$1,161.18
	Blue Diamond	\$7,082.90	\$5,405.52	\$2,441.99
	Black Diamond	\$26,341.71	\$8,944.97	\$5,982.24
	Red Diamond	\$28,239.65	\$11,598.69	\$6,951.52
	Crown	\$19,567.56	\$14,244.42	\$11,313.26
	2-Star Crown	\$24,965.70	\$21,608.59	\$17,979.08
	3-Star Crown	\$32,729.07	\$30,614.75	\$28,318.45
	4-Star Crown	\$38,009.02	\$37,828.27	\$37,645.82
	5-Star Crown	\$59,423.93	\$54,776.82	\$50,306.62

Income Goals

What are your income goals?

3 Months _____

6 Months _____

1 Year _____

Rank Goals

What are your rank goals for the next 3 months?

Month: _____ Rank: _____ GV: _____

I Am Committed To The Following Income Producing Activities This Month:

_____ Hours per week to work the business _____ Purium exposures per day _____ Follow-up calls per day

Healthy Happy Hours on these dates _____

Enrolling a minimum of _____ PLC Members and _____ Promoters this month

Plugging into Team and Corporate Conference Calls on _____

Attending these Events _____

Being in communication with my up-team Diamond/Crown: _____

I hereby commit to the above goals and will follow the proven system, as well as stay in weekly contact with my sponsor and up-team.

PRINT NAME

DATE

SIGNATURE

1. Write Down The Names Of Your Top 20 Prospects This Month

5 and 3 is the Key!

Follow the proven system to enroll your 5 new PLC members and 3 promoters this month.

Don't Pre-Judge!

Allow people to make an informed decision as to whether Purium is right for them.

Who Do You Know?

- Entrepreneurial minded
- Influential
- Ambitious
- Successful
- Resourceful
- Needs to lose weight
- Health conscious
- Likes to exercise

Health Prospects

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Business Prospects

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

2. Expose Your Top 20 Prospects In The Next 7-10 Days – Create Momentum!

Use the **GAME Plan** and this sample script:

You: Hey (insert name) I have something to run by you...is now a good time?

Friend: Yes...

You: I've started a new business and I'm expanding in your area. Have you heard of Purium and their gift card marketing?

Friend: No. What is it?

You: They have an awesome green superfood cleanse that helps people break food addictions and lose

5-20lbs in 10 days and a unique gift card marketing program where people get paid to hand out \$50 gift cards. I thought of you because I respect your business experience (or I know you're health conscious). Would you like to learn more?

Friend: Yes...(and asks a question)

You: I want to get all your questions answered...the next step is for me to get you some information. When do you have 15 minutes? (Set an appointment)

3. Enroll Your 5 PLC Members And 3 Promoters

PLC Members

1. _____
2. _____
3. _____
4. _____
5. _____

Promoters

1. _____
2. _____
3. _____

4. Help 3 Or More Promoters To Do The Same

Name _____	Rank Goal _____	GV _____
Name _____	Rank Goal _____	GV _____
Name _____	Rank Goal _____	GV _____
Name _____	Rank Goal _____	GV _____
Name _____	Rank Goal _____	GV _____