

Airconsole 2.0 Pricing / Discount Model for Resellers and Developers and Custom Builds - November 2015 Onward

		Single Order Volume			
		100-199 units	200-299 units	300-399+ units	400+ units
Airconsole 2.0 RRP= US\$79.00	Airconsole 2.0 Adaptor (inc Bluetooth-USB-Serial Cable)	\$ 53.50	\$ 49.50	\$ 48.00	\$ 46.50
	Silkscreen Logo Front/Back (per unit)	\$ 4.00	\$ -	\$ -	\$ -
	Website / Firmware Customization (One off charge)	\$ 600.00	\$ -	\$ -	\$ -
	Per Unit (assumes highest in range where one off charges are applied)	\$ 60.52	\$ 49.50	\$ 48.00	\$ 46.50
	Options: DEX Adaptor Kit, DB9 Adaptor Kit (each).	4	3.5	3.2	3
		100-199 units	200-299 units	300-399+ units	400+ units
Airconsole 2.0 XL RRP= US\$139.00	Airconsole XL 2.0 Adaptor (inc Bluetooth-USB-Serial Cable)	\$ 70.00	\$ 64.00	\$ 61.00	\$ 58.00
	Silkscreen Logo Front/Back (per unit)	\$ 4.00	\$ -	\$ -	\$ -
	Website / Firmware Customization (One off)	\$ 600.00	\$ -	\$ -	\$ -
	Per Unit (assumes highest in range where one off charges are applied)	\$ 77.02	\$ 64.00	\$ 61.00	\$ 58.00
	Options: DEX Adaptor Kit, DB9 Adaptor Kit (each).	4	3.5	3.2	3

All pricing excludes freight and any import duty of units from NZ to Resellers country

All units bulk packed in individual bubble wrap sleeves

Example Freight Pricing:

100 units = 16kg w/ bulk packaging

New Zealand (Auckland), Fedex Economy (5 day service) to USA (East Coast- New York)

Freight Cost = **US\$172.00**