



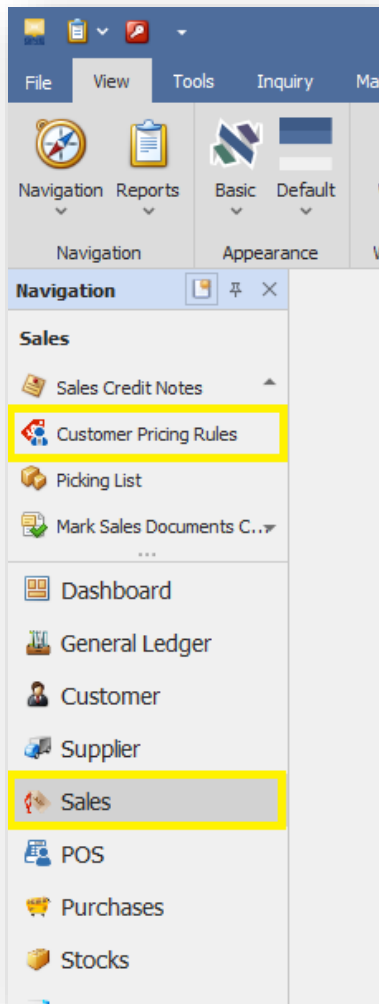
How to set up Customer Pricing Rule

Overview:

Customer Pricing Rules enables the users to set different Item Pricing and Discounts for each Customer, Customer Group or for all Customer Type. Validity of the set Pricing and required item quantity can be established too.

Procedures:

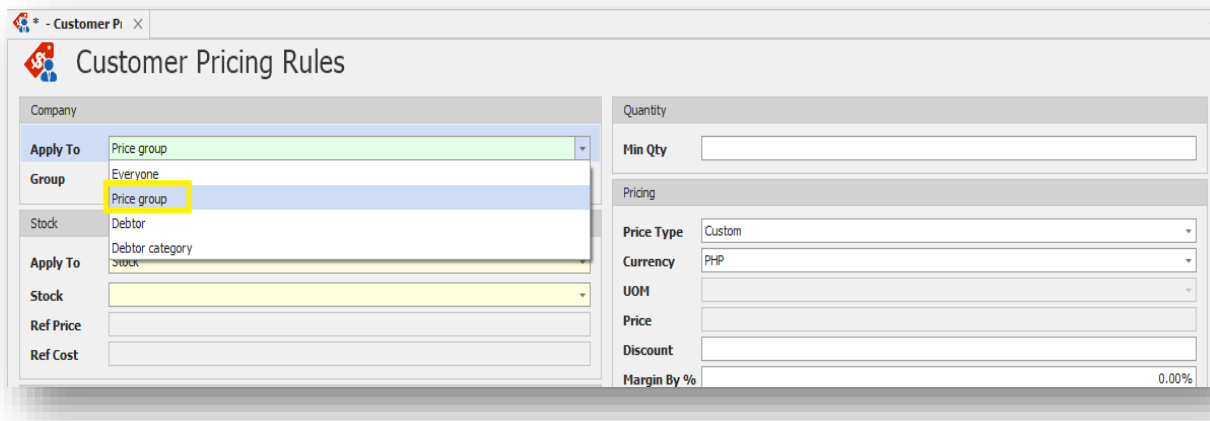
1. To maintain the Customer Pricing Rules, Go to QNE Navigation Pane, **Sales > Customer Pricing Rule**.



2. Set up the following:

Under **Company** (Customers) – select to whom the set pricing will be applicable

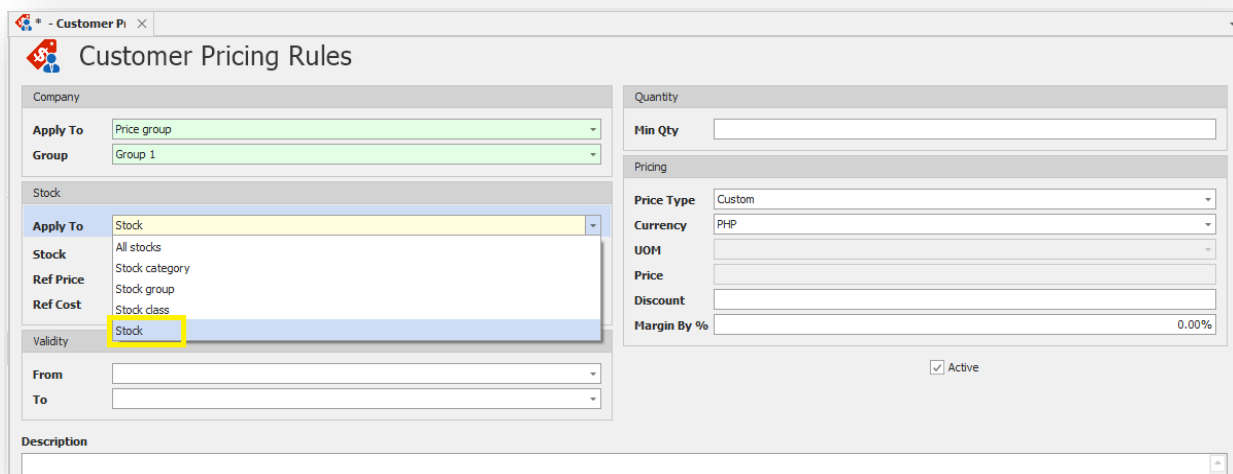
- Everyone – All Customers
- Price Group – certain Customer Group
- Debtor – Specific Customer
- Debtor Category – certain Customer Category



The screenshot shows the 'Customer Pricing Rules' window. In the 'Company' section, the 'Apply To' dropdown is set to 'Price group', and the 'Group' dropdown is set to 'Price group'. The 'Stock' section is currently empty. The 'Pricing' section shows 'Price Type' as 'Custom', 'Currency' as 'PHP', and 'Margin By %' as '0.00%'.

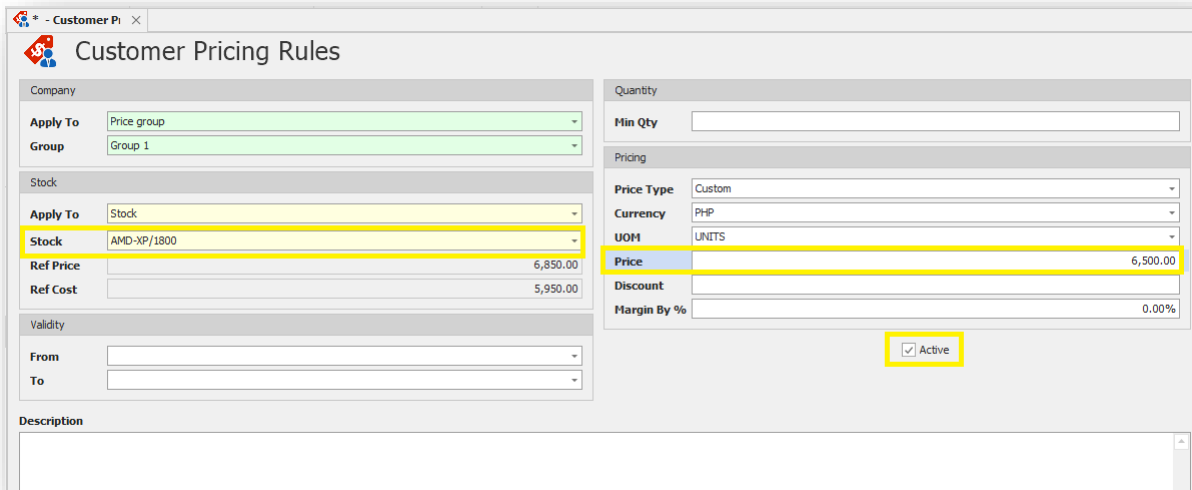
Under **Stock** – select to which Items the set pricing/discount will be applied

- All Stocks
- Certain Stock Category
- Certain Stock Group
- Certain Stock Class
- Specific Stock



The screenshot shows the 'Customer Pricing Rules' window. In the 'Company' section, 'Apply To' is 'Price group' and 'Group' is 'Group 1'. In the 'Stock' section, 'Apply To' is set to 'Stock', and the 'Stock' dropdown is set to 'All stocks'. The 'Validity' section has 'From' and 'To' dropdowns. The 'Pricing' section shows 'Price Type' as 'Custom', 'Currency' as 'PHP', and 'Margin By %' as '0.00%'. There is an 'Active' checkbox checked at the bottom right.

Once a specific Stock is selected, Ref Price and Ref Cost will be displayed. This will serve as a guide for the user in setting new Price or Discount. The Ref Price and Ref Cost are based on the Selling Price and Purchase Price maintained under Stock Maintenance.



Under **Validity** – Validity Period of the set Pricing (leave it blank if there is no validity)

Under **Quantity**:

Setting Min Qty – required item quantity to be acquired for the set pricing to apply (leave it blank if the pricing will be applied regardless of the availed quantity of the Customer)

Under **Pricing**:

Pricing Type

- Custom means the system will follow the set Price,
- Highest Price means the system will follow the Highest Selling Price based on the Item Sales History.
- Lowest Price means the system will follow the Lowest Price

Currency – Currency used in the ser Pricing

UOM – pertains to the Item Unit of Measurement

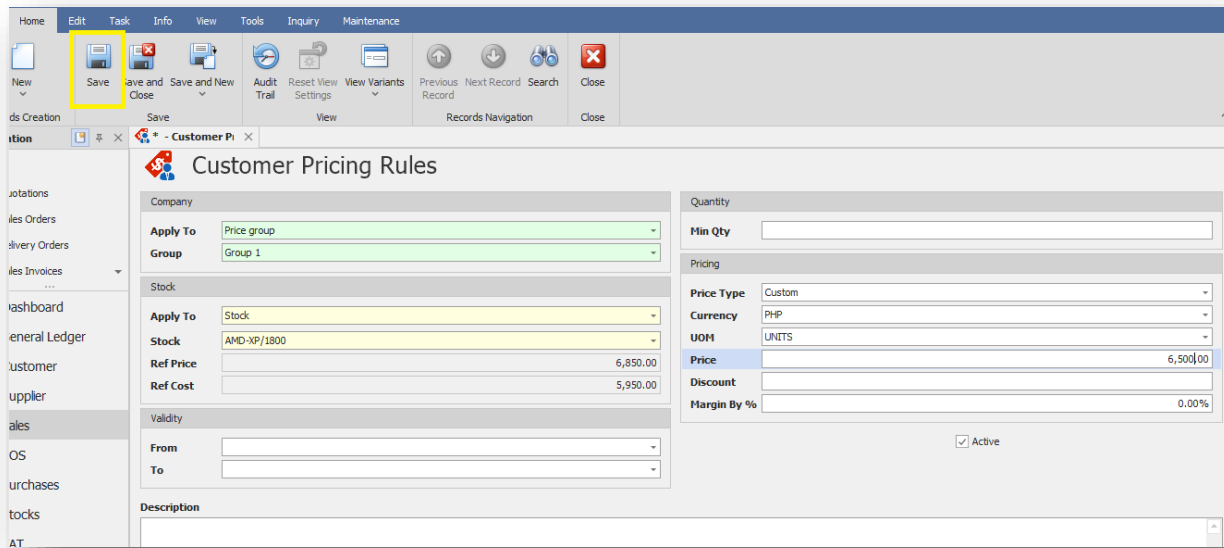
Price – set Item Price

Discount – Set Item Discount

Margin By % – pertains to Markup Percentage

Do not forget to tick the **Active** option for the pricing to take effect.

3. Once done, click Save button.



The screenshot shows the 'Customer Pricing Rules' form in the QNE Optimum software. The top toolbar contains several buttons, with the 'Save' button highlighted in yellow. The form fields are as follows:

Company	
Apply To	Price group
Group	Group 1

Stock	
Apply To	Stock
Stock	AMD-XP/1800
Ref Price	6,850.00
Ref Cost	5,950.00

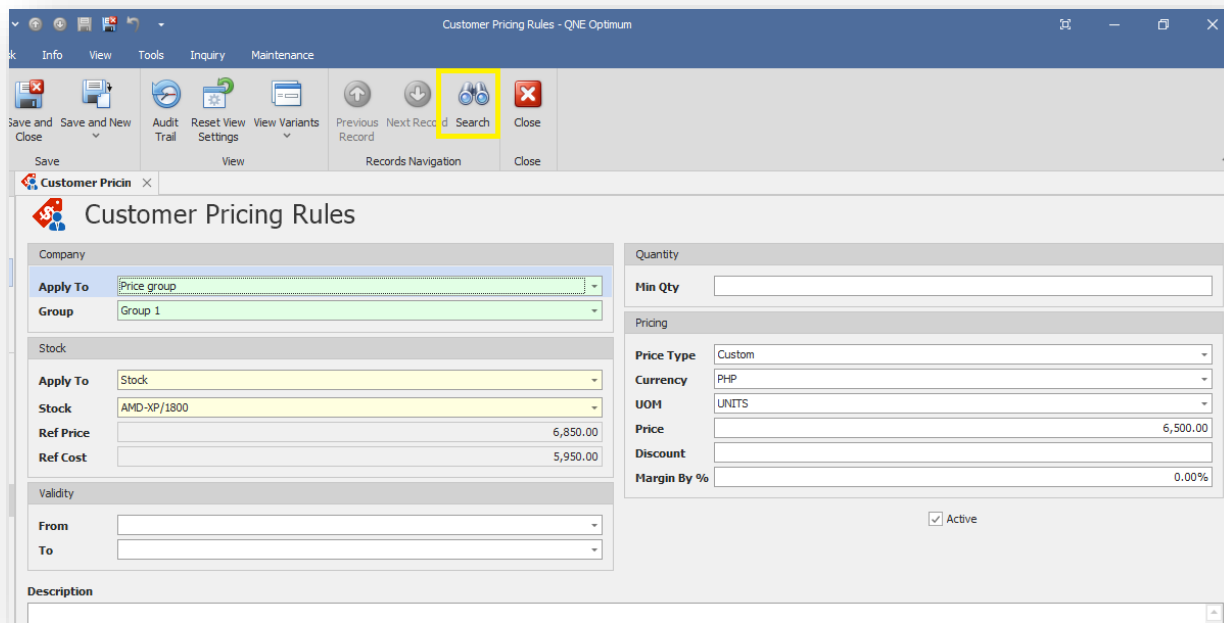
Validity	
From	
To	

Quantity	
Min Qty	

Pricing	
Price Type	Custom
Currency	PHP
UOM	UNITS
Price	6,500.00
Discount	
Margin By %	0.00%

Active

4. To view all created Customer Pricing Rules, just click on Search button.



The screenshot shows the 'Customer Pricing Rules' form in the QNE Optimum software. The top toolbar contains several buttons, with the 'Search' button highlighted in yellow. The form fields are as follows:

Company	
Apply To	Price group
Group	Group 1

Stock	
Apply To	Stock
Stock	AMD-XP/1800
Ref Price	6,850.00
Ref Cost	5,950.00

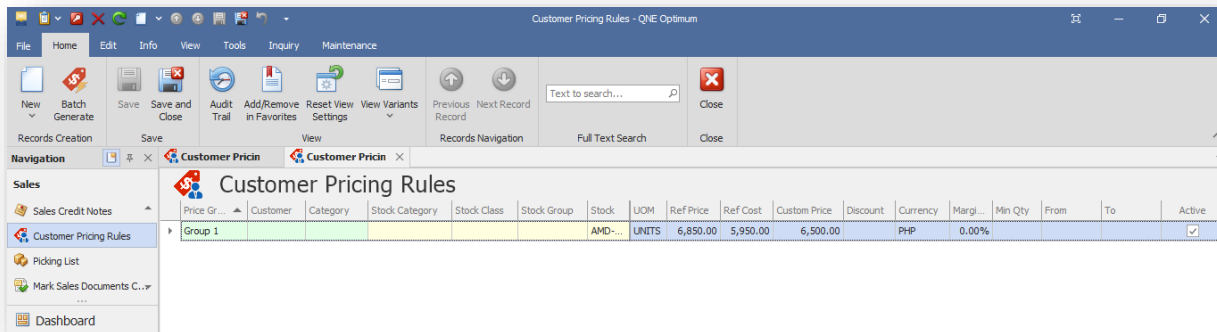
Validity	
From	
To	

Quantity	
Min Qty	

Pricing	
Price Type	Custom
Currency	PHP
UOM	UNITS
Price	6,500.00
Discount	
Margin By %	0.00%

Active

List of all Customer Pricing Rules will show.



The screenshot shows the 'Customer Pricing Rules' window in QNE Optimum. The window title is 'Customer Pricing Rules - QNE Optimum'. The interface includes a ribbon with tabs for File, Home, Edit, Info, View, Tools, Inquiry, and Maintenance. Below the ribbon are various toolbars for records creation, saving, and navigation. A search bar is present with the text 'Text to search...'. The main area displays a table with the following columns: Price Gr..., Customer, Category, Stock Category, Stock Class, Stock Group, Stock, UOM, Ref Price, Ref Cost, Custom Price, Discount, Currency, Margi..., Min Qty, From, To, and Active. The table contains one row for 'Group 1' with the following values: Customer, Category, Stock Category, Stock Class, Stock Group, Stock, UOM (AMD...), Ref Price (6,850.00), Ref Cost (5,950.00), Custom Price (6,500.00), Discount, Currency (PHP), Margi... (0.00%), Min Qty, From, To, and Active (checked).

Price Gr...	Customer	Category	Stock Category	Stock Class	Stock Group	Stock	UOM	Ref Price	Ref Cost	Custom Price	Discount	Currency	Margi...	Min Qty	From	To	Active
Group 1							AMD...	6,850.00	5,950.00	6,500.00		PHP	0.00%				<input checked="" type="checkbox"/>



For further concerns regarding this matter, please contact support to assist you or create ticket thru this link <https://support.qne.com.ph>