

SALESPeOPLE

Get Leads & KNOW (company, market, skill, web site, old ads)

Settings: "Require Contact Fields"?
Manage Alerts.

#3 Future Leads:
Create Alerts!

#2 a) Leads: Detailed Jobs List:
Download and "include extended"

Have a question?

#1 c) Search: What is ABC Corp hiring? What difficult-to-hire jobs do they have?

#1 b) Saved Searches
for frequent searches.

Doug Werden | Settings | Recent | Hiring Demand Dashboard | TalentNeuron Plan | Help | Logout

CEB TalentNeuron

New Search | Summary | Req | Candidates | Labor Market | World | Employers | Jobs | Trends | Counts | My Jobs

Search Definition: [Clear] [Save] [PDF]
Senior (8+ yrs); Required: Java in Dallas-Fort Worth-Arlington MSA, TX

Generate Report

#2 d) Leads:
See jobs sorted by hiring scale.

Hiring in my area.
Hiring for this occupation?
Hiring these skills?

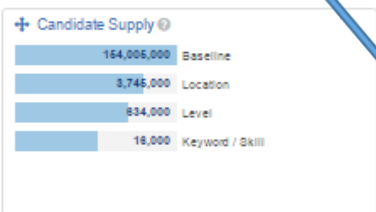
Jobs for 80k+ or 100k+

Who is ABC Corp hiring?

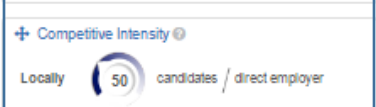
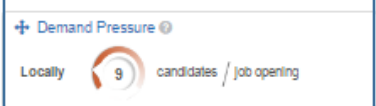
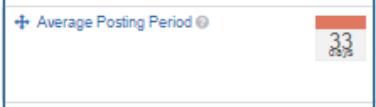
Corp. size.

#1 a) Your Searches

Current Job Openings 1,126



Hiring Difficult
(Do they need help hiring? Negotiating fees?)



Sample Leads

ANALYTIC ID	HASH	FIRST_SEE TITLE	EMPLOYEE LOCATION	NET_CC	NET_AJ	SITES	CONTACT_CON	CON FIRS	CITY	STATE	METRO_A	COUNTY	JOB_TYPE	EDUCATION	SALARY	URL	DESCRIPTION
1	http://www.297E+09	1.8E+09	Principal Oracle	Irving, TX	15113200	Software US,Jobs	4827684	Frisco	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Analyze, design develop, troubleshoot and debug software					
2	http://www.297E+09	1.8E+09	Principal Oracle	Frisco, TX	15113200	Software US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Analyze, design develop, troubleshoot and debug software					
3	http://www.297E+09	1.8E+09	Principal Oracle	Frisco, TX	15112100	Computer US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Manage a team that designs, develops, troubleshoots and					
4	http://www.296E+09	1.59E+09	8/4/2017 Principal Oracle	Irving, TX	15112100	Computer US,Jobs	4837000	Irving	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software program					
5	http://www.296E+09	1.59E+09	8/4/2017 Principal Oracle	Irving, TX	15113400	Web Deve US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software program					
6	http://www.295E+09	1.59E+09	Full Stack Oracle	Frisco, TX	15113400	Web Deve US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software program					
7	http://www.295E+09	1.59E+09	Full Stack Oracle	Frisco, TX	15113400	Web Deve US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software program					
8	http://www.294E+09	1.58E+09	Sr Web De Oracle	Frisco, TX	15113200	Software US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software					
9	http://www.294E+09	1.58E+09	Sr Web De Oracle	Irving, TX	15113200	Software US,Jobs	4837000	Irving	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Analyze, design develop, troubleshoot and debug software					
10	http://www.294E+09	1.58E+09	Cloud Use Oracle	Frisco, TX	15113200	Software US,Jobs	4827684	Frisco	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software					
11	http://www.294E+09	1.58E+09	Cloud Use Oracle	Irving, TX	15113200	Software US,Jobs	4837000	Irving	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software					
12	http://www.293E+09	1.58E+09	Principal Oracle	Frisco, TX	15113200	Software US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software					
13	http://www.293E+09	1.58E+09	Cloud Sen Oracle	Irving, TX	43101100	First-Line US,Jobs	4837000	Irving	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Provides direction and specialist knowledge in applying th					
14	http://www.293E+09	1.58E+09	Cloud Sen Oracle	Frisco, TX	43101100	First-Line US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Provides direction and specialist knowledge in applying th					
15	http://www.293E+09	1.58E+09	Principal Oracle	Irving, TX	15113200	Software US,Jobs	4837000	Irving	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Design, develop, troubleshoot and debug software program					
16	http://www.293E+09	1.58E+09	User Assis Oracle	Irving, TX	15113200	Software US,Jobs	4837000	Irving	TX	Dallas-Fort Dallas Co,Permaner	Associate Level	https://m.Creates, develops, plans, writes and edits operational, inst					
17	http://www.297E+09	1.58E+09	User Assis Oracle	Frisco, TX	15113200	Software US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Associate Level	https://m.Responsible for designing, developing, and maintaining us					
18	http://www.292E+09	1.58E+09	7/6/2017 Sr DevOps Oracle	Irving, TX	15113200	Software US,Jobs	4837000	Irving	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Analyze, design develop, troubleshoot and debug software					
19	http://www.292E+09	1.58E+09	7/6/2017 Sr DevOps Oracle	Irving, TX	15113200	Software US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Analyze, design develop, troubleshoot and debug software					
20	http://www.29E+09	1.57E+09	Solutions Oracle	Irving, TX	15119902	Computer US,Jobs	4837000	Irving	TX	Dallas-Fort Dallas Co,Permaner	Bachelor's Degree	https://m.Lead a team that acts as the central resource and driving fo					
21	http://www.29E+09	1.57E+09	Solutions Oracle	Frisco, TX	15119902	Computer US,Jobs	4827684	Frisco	TX	Dallas-Fort Collin Co,Permaner	Bachelor's Degree	https://m.Lead a team that acts as the central resource and driving fo					

SALESPeOPLE

Get Leads & KNOW (company, market, skill, web site, old ads)

Understanding a Company, Market, & Finding OLD ads

Doug Werden | Settings | Recruit **New** | Hiring Demand Dashboard | TalentNeuron Plan | Help | Logout |

CEB TalentNeuron

New Search | Summary | Req | Candidates | Labor Market | World | Employers | Jobs | Trends | **Counts** | My Jobs

Job criteria

Keyword: Enter keywords

Location: <

Function: <

Occupation: <

Level of Experience: <

Skill: <

Certification: <

Education Level: <

Salary: <

Source: <

Job Type: <

Settings >

Employer criteria

Employer: Oracle

Industry: <

Ad Volume: <

Settings >

My Market

Locations: United States

Occupations: No restrictions.

Search Definition: [Clear] [Save] [PDF]
Senior (8+ yrs); Oracle; **Required:** Java in Dallas-Fort Worth-Arlington MSA, TX

Generate Report

Time frame: 2017-08-01 - 2017-08-15 Apply

Includ... Restrict...

Oracle 146
Total (1) 146

Occupations

Occupation	Time-Frame	Prior Period
8-Digit SOC		
2-Digit SOC	71	79
3-Digit SOC	19	17
6-Digit SOC	10	10
8-Digit SOC	8	6
Functions	4	4
Others (12)	34	38
Total (17)	146	154

Age

Age Group	Time-Frame
Fewer than 30 days old	16
30 to 59 days old	12
60 to 89 days old	17
90 to 119 days old	30
120 to 179 days old	31
180 to 359 days old	18
At least 360 days old	22
Total (7)	146

Skills/Certifications

Skill/Certification	Time-Frame	Prior Period
Soft Skills	146	-5.2%
Hard Skills	94	-4.1%
Soft Skills	91	-6.2%
Hard & Soft Skills	83	+0.0%
Certifications	54	-3.6%

Locations

Location	Time-Frame	Prior Period
Counties	74	78
Cities	72	76
MSAs	146	154
WIBs		
States		
Regions		
NECTAS		

Job Types

Job Type	Time-Frame	Prior Year
US.jobs	139	89
The Advocate	1	0
Others (0)	0	77
Total (2)	140	166

Industries

Industry	Time-Frame	Prior Period
4-Digit NAICS		
Elementary and Secondary...	73	77
Unavailable	73	77
Total (2)	146	154

Time-Frame: Display: Count

Prior: None

Display: Count

Apply

Time-Frame: Display: Count

Prior: Period

Display: Change %

Count
Change %

Two Time Period Comparison
(by number or by % change.)

What roles is a company having problems filling?

Expandable

Download the information in Excel format.