

### Ranked Sales

Top 50 | Sales Period: Last Year 366 days (01/01/2016 00:00 to 31/12/2016 23:59)

Rank	Brand	Product					Sales					
		Age	Last Purchase	Unit Cost	Unit Retail	Stock of Sold	Quantity	Cost	Retail	Markdown	Profit	Margin
<b>Location 0 - All Locations</b>												
1	Paul Smith	317	21/03/16	55.28 *	151.53 *	296	1,084	60,380.00	164,384.00	-0.08%	77,132.67	56%
2	Orlebar Brown	300	07/04/16	37.68 *	95.88 *	121	588	21,960.00	54,482.00	3.48%	23,441.67	52%
3	Eton	16	16/01/17	45.97 *	125.88 *	-52	384	17,524.00	47,456.00	1.86%	22,202.00	56%
4	N/A	324	14/03/16	21.63 *	50.95 *	-1,894	316	6,760.00	16,127.48	-0.18%	6,679.57	50%
5	Lacoste	172	13/08/16	20.50 *	82.92 *	251	316	6,172.00	22,168.00	18.20%	12,301.33	67%
6	Victorinox	551	31/07/15	41.98 *	117.37 *	46	296	12,236.00	33,438.00	3.90%	15,629.00	56%
7	Nike	9	23/01/17	37.23 *	87.60 *	43	244	9,066.44	21,250.18	0.59%	8,642.04	49%
8	John Smedley	236	10/06/16	61.35 *	143.31 *	104	176	10,820.00	24,616.00	2.46%	9,693.33	47%
9	Stella McCartney	55	08/12/16	21.79 *	54.36 *	-16	168	3,700.00	10,214.40	-10.59%	4,812.00	57%
10	American Vintage	111	13/10/16	48.65 *	52.70 *	484	164	6,114.96	8,544.00	1.16%	1,005.04	14%
11	Pakeman Catto & Carter	142	12/09/16	27.29 *	82.96 *	59	160	4,248.00	12,201.00	8.79%	5,919.50	58%
12	Joseph	385	13/01/16	148.16 *	247.44 *	25	156	21,416.00	39,664.12	-2.68%	11,637.43	35%
13	7 For All mankind	546	05/08/15	64.41 *	172.19 *	30	140	9,076.00	23,876.80	0.96%	10,821.33	54%
14	Masai	205	11/07/16	21.82 *	120.00 *	18	128	2,744.60	12,977.20	18.36%	8,069.73	75%
15	Yankee Candle	128	26/09/16	4.08 *	9.03 *	151	124	506.72	1,116.08	0.35%	423.35	46%
16	Cashmere & Cotton	243	03/06/16	42.17 *	132.33 *	94	112	4,848.00	14,516.80	2.10%	7,249.33	60%
17	Scotch And Soda	565	17/07/15	23.32 *	66.28 *	49	104	2,424.80	6,652.80	3.61%	3,119.20	56%
18	Armani Junior	7	25/01/17	45.57 *	51.43 *	11	104	4,616.00	7,375.74	-27.49%	2,611.63	36%
19	Yumove	370	28/01/16	11.85 *	22.59 *	1,562	96	1,160.00	1,873.69	15.72%	401.41	26%
20	Michael Kors	127	27/09/16	47.13 *	124.58 *	16	96	4,524.00	16,455.96	-27.32%	9,189.30	67%
21	Oliver Spencer	217	29/06/16	30.00	98.88 *	19	84	2,520.00	8,000.80	3.81%	4,147.33	62%
22	WtR	285	22/04/16	100.00 *	362.31 *	-1	72	7,580.00	26,520.00	-1.64%	14,520.00	66%
23	BLB	222	24/06/16	12.00	35.00	30	72	864.00	2,380.00	5.88%	1,119.33	56%
24	Nike SB	16	16/01/17	29.01 *	63.92 *	5	68	1,960.80	4,225.34	2.87%	1,560.32	44%
25	Triumph	387	11/01/16	15.96 *	33.82 *	-14	56	893.72	1,828.28	3.59%	629.85	41%
26	J.Lindeberg	16	16/01/17	20.00	54.99	-18	52	1,040.00	2,736.80	4.48%	1,271.21	55%
27	Zaeem Jamal	126	28/09/16	324.23 *	1,128.46 *	3	52	16,060.00	56,690.00	3.51%	31,181.67	66%
28	Atomic	463	27/10/15	40.00	109.00	-23	44	1,760.00	4,621.60	3.77%	2,091.33	54%
29	Equisafety	258	19/05/16	25.00	79.99	124	44	1,100.00	3,383.65	4.02%	1,719.71	61%
30	Judge	362	05/02/16	24.00	48.00	-30	44	1,056.00	2,105.72	0.30%	698.77	40%
31	Maison Scotch			34.60	95.00	-78	36	1,245.60	3,420.00	0.00%	1,604.40	56%
32	Bedeck	363	04/02/16	35.67 *	71.33 *	21	32	1,176.00	2,352.00	-2.95%	784.00	40%
33	Junya Watanabe	315	23/03/16	193.57 *	579.29 *	28	32	6,680.00	19,284.00	-3.87%	9,390.00	58%
34	Sophie Allport	363	04/02/16	3.99	5.99	7	28	111.72	162.93	2.94%	24.05	18%
35	2nd Day	350	17/02/16	84.20 *	218.00 *	1	28	2,440.00	6,320.00	-3.42%	2,826.67	54%
36	Woodcraft	379	19/01/16	1.79	2.99	12	28	50.12	82.52	1.45%	18.65	27%
37	Faber-Castell	379	19/01/16	1.99	2.98	6	24	47.76	71.52	0.00%	11.84	20%
38	Mayoral	16	16/01/17	11.40 *	22.40 *	4	20	228.00	438.80	2.10%	210.80	48%
39	HUITIÈME ART PARFUMS	449	10/11/15	30.00	88.00	14	20	600.00	1,724.80	2.04%	837.33	58%
40	Doorweb	63	30/11/16	3.10	4.57	1	16	49.60	73.12	0.00%	11.33	19%

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41	Armani	54	09/12/16	21.50 *	69.63 *	4	16	344.00	1,114.00	0.00%	584.33	63%
42	Rick Owens	285	22/04/16	285.00	858.00	-3	12	3,420.00	9,952.80	3.45%	4,874.00	59%
43	Cath Kidston	363	04/02/16	2.50 *	20.49 *	-1	12	31.96	255.88	-3.91%	181.27	85%
44	Furniture			0.00	0.00	-1	12	0.00	819.96	-100.00%	696.63	100%
45	Stella Sabatier	363	04/02/16	8.99	17.99	0	12	107.88	172.70	25.00%	36.04	25%
46	Presets			0.00	0.00	-2	8	0.00	160.00	-100.00%	133.33	100%
47	Youngblood	393	05/01/16	8.00	15.00	0	4	32.00	60.00	0.00%	18.00	36%
48	Maniere	355	12/02/16	3.00	6.90	13	4	0.00	27.60	0.00%	0.00	0%
49	Misc			0.00	0.00	-1	4	0.00	40.00	-100.00%	33.33	100%
50	VIC	154	31/08/16	0.70	1.45	23	4	2.80	5.80	0.00%	2.03	42%
<b>All Locations Sub Total:</b>				<b>43.56</b>	<b>121.71</b>	<b>1,541</b>	<b>5,896</b>	<b>261,699.48</b>	<b>698,420.86</b>	<b>-4.67%</b>	<b>322,198.44</b>	<b>55%</b>

		Product			Sales					
		Unit Cost	Unit Retail	Stock of Sold	Quantity	Cost	Retail	Markdown	Profit	Margin
<b>Report Total:</b>		<b>43.56</b>	<b>121.71</b>	<b>1,541</b>	<b>5,896</b>	<b>261,699.48</b>	<b>698,420.86</b>	<b>-4.67%</b>	<b>322,198.44</b>	<b>55%</b>

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<b>Report Total:</b>					43.56	121.71	1,541	5,896	261,699.48	698,420.86	-4.67%	322,198.44	55%

Report Criteria

Show Criteria: Yes

System:

TRIMS Inventory

Grouping:

Brand

Sales Settings:

Sales Period: Last Year

Start Date: 01/01/2016 00:00:00

End Date: 31/12/2016 23:59:59

Sorted by:

SalesQuantity Desc

Layout Options:

Showing Exclude 0 Sales

Showing Locations Combined

Includes Deleted Products

Delivery Figures are Calculated (Stock + Sales)