

# Financial Summary

Sales Period: Last Year 366 days (01/01/2016 00:00 to 31/12/2016 23:59) | Stock Date 18/01/2017 20:12

	Stock							Sales							
	Stock	Cost	Retail	Margin %	Avg Sell Point	Gross Profit	Stock %	Sales	Cost	Retail	VAT Value	Margin %	Avg Sell Point	Gross Profit	Sales %
<b>Location 0 - All Locations</b>															
<b>Aromatics &amp; Candles</b>															
Diffusers	51	344.76	728.49	43.21	14.28	262.31	0.44	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Scented Candles	420	1,716.16	3,773.67	45.43	8.98	1,428.56	3.63	30	122.64	270.03	45.00	45.50	9.00	102.39	2.25
<b>Aromatics &amp; Candles Sub Total:</b>	<b>471</b>	<b>2,060.92</b>	<b>4,502.16</b>	<b>45.07</b>	<b>9.56</b>	<b>1,690.88</b>	<b>4.08</b>	<b>30</b>	<b>122.64</b>	<b>270.03</b>	<b>45.00</b>	<b>45.50</b>	<b>9.00</b>	<b>102.39</b>	<b>2.25</b>
<b>Cafe/Restaurant</b>															
Bistro	0	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Cafe/Restaurant Sub Total:</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Craft &amp; Fabric</b>															
Craft	60	347.16	649.34	35.84	10.82	193.96	0.52	12	22.68	35.82	5.97	24.02	2.99	7.17	0.90
Fabric	950	6,175.00	9,037.50	18.01	9.51	1,356.25	8.22	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Craft &amp; Fabric Sub Total:</b>	<b>1,010</b>	<b>6,522.16</b>	<b>9,686.84</b>	<b>19.20</b>	<b>9.59</b>	<b>1,550.21</b>	<b>8.74</b>	<b>12</b>	<b>22.68</b>	<b>35.82</b>	<b>5.97</b>	<b>24.02</b>	<b>2.99</b>	<b>7.17</b>	<b>0.90</b>
<b>Department Store</b>															
Bathroom	57	285.41	859.43	60.15	15.08	430.78	0.49	3	7.99	63.97	10.66	85.01	21.32	45.32	0.22
Bedroom	114	3,653.00	7,355.00	40.40	64.52	2,476.17	0.99	3	143.00	300.00	50.00	42.80	100.00	107.00	0.22
Floorcoverings	0	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Furniture	-1	0.00	0.00	0.00	0.00	0.00	-0.01	3	0.00	204.99	30.83	100.00	68.33	174.16	0.22
Kitchen/Cookshop	45	159.52	232.52	17.67	5.17	34.25	0.39	19	284.91	543.35	90.56	37.08	28.60	167.88	1.42
Menswear	0	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Toys	0	0.00	0.00	0.00	0.00	0.00	0.00	3	0.00	38.97	6.50	100.00	12.99	32.48	0.22
Z-Misc	-294	-1,408.00	-3,208.86	47.35	10.91	-1,266.05	-2.54	62	1,408.00	3,234.39	539.06	47.76	52.17	1,287.33	4.64
<b>Department Store Sub Total:</b>	<b>-79</b>	<b>2,689.93</b>	<b>5,238.09</b>	<b>38.38</b>	<b>-66.30</b>	<b>1,675.14</b>	<b>-0.68</b>	<b>93</b>	<b>1,843.90</b>	<b>4,385.67</b>	<b>727.61</b>	<b>49.59</b>	<b>47.16</b>	<b>1,814.16</b>	<b>6.97</b>
<b>Fashion Store</b>															
Bags and Purses	5	261.00	690.00	54.61	138.00	314.00	0.04	19	957.00	3,496.00	582.67	67.15	184.00	1,956.33	1.42
Boys	13	151.00	370.00	51.03	28.46	157.33	0.11	2	0.00	48.20	8.03	100.00	24.10	40.17	0.15
Childrenswear	91	3,175.00	3,831.41	17.13	42.10	656.41	0.79	25	1,015.00	1,698.67	28.99	39.21	67.95	654.68	1.87
Equestrian	645	18,725.00	69,796.15	67.81	108.21	39,438.46	5.58	10	250.00	765.92	127.65	60.83	76.59	388.27	0.75
Hair Accessories	23	69.00	158.70	47.83	6.90	63.25	0.20	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lingerie	264	5,458.33	12,720.00	48.51	48.18	5,141.66	2.28	45	990.62	2,417.57	402.93	50.83	53.72	1,024.02	3.37
Menswear	6,310	255,261.83	701,756.97	56.35	111.21	329,535.59	54.60	873	37,353.83	99,511.79	16,401.33	55.06	113.99	45,756.63	65.39
Womenswear	1,688	84,591.97	224,544.01	54.79	133.02	102,528.03	14.61	188	16,852.50	45,302.72	7,550.45	55.36	240.97	20,899.77	14.08
<b>Fashion Store Sub Total:</b>	<b>9,039</b>	<b>367,693.13</b>	<b>1,013,867.24</b>	<b>56.51</b>	<b>112.17</b>	<b>477,834.73</b>	<b>78.21</b>	<b>1,162</b>	<b>57,418.95</b>	<b>153,240.87</b>	<b>25,102.06</b>	<b>55.19</b>	<b>131.88</b>	<b>70,719.87</b>	<b>87.04</b>
<b>Gifts &amp; Souvenirs</b>															
Gifts UK	47	32.90	68.15	42.07	1.45	23.89	0.41	1	0.70	1.45	0.24	42.07	1.45	0.51	0.07
<b>Gifts &amp; Souvenirs Sub Total:</b>	<b>47</b>	<b>32.90</b>	<b>68.15</b>	<b>42.07</b>	<b>1.45</b>	<b>23.89</b>	<b>0.41</b>	<b>1</b>	<b>0.70</b>	<b>1.45</b>	<b>0.24</b>	<b>42.07</b>	<b>1.45</b>	<b>0.51</b>	<b>0.07</b>
<b>Hardware</b>															
Accessories	20	62.00	91.40	18.60	4.57	14.17	0.17	4	12.40	18.28	3.05	18.60	4.57	2.83	0.30
Door Frames	20	700.00	1,370.00	38.69	68.50	441.67	0.17	-1	-35.00	-68.50	-11.42	38.69	68.50	-22.08	-0.07
External Doors	1	170.00	269.00	24.16	269.00	54.17	0.01	-1	-170.00	-215.20	-35.87	5.20	215.20	-9.33	-0.07
Handles	0	0.00	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Internal Doors	1	49.00	109.00	46.06	109.00	41.83	0.01	-1	-49.00	-109.00	-18.17	46.06	109.00	-41.83	-0.07

### Financial Summary

Sales Period: Last Year 366 days (01/01/2016 00:00 to 31/12/2016 23:59) | Stock Date 18/01/2017 20:12

	Stock							Sales							
	Stock	Cost	Retail	Margin %	Avg Sell Point	Gross Profit	Stock %	Sales	Cost	Retail	VAT Value	Margin %	Avg Sell Point	Gross Profit	Sales %
Locks	24	72.00	129.60	33.33	5.40	36.00	0.21	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Hardware Sub Total:</b>	<b>66</b>	<b>1,053.00</b>	<b>1,969.00</b>	<b>35.83</b>	<b>29.83</b>	<b>587.83</b>	<b>0.57</b>	<b>1</b>	<b>-241.60</b>	<b>-374.42</b>	<b>-62.40</b>	<b>22.57</b>	<b>-374.42</b>	<b>-70.42</b>	<b>0.07</b>
<b>N/A</b>															
Mens	16	1,296.00	3,490.00	55.44	218.13	1,612.33	0.14	1	0.00	135.00	22.50	100.00	135.00	112.50	0.07
Womens	3	315.00	855.00	55.79	285.00	397.50	0.03	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>N/A Sub Total:</b>	<b>19</b>	<b>1,611.00</b>	<b>4,345.00</b>	<b>55.51</b>	<b>228.68</b>	<b>2,009.83</b>	<b>0.16</b>	<b>1</b>	<b>0.00</b>	<b>135.00</b>	<b>22.50</b>	<b>100.00</b>	<b>135.00</b>	<b>112.50</b>	<b>0.07</b>
<b>Pet Products</b>															
Cosmetics	77	1,981.00	5,844.50	59.33	75.90	2,889.42	0.67	5	118.00	328.70	54.78	56.92	65.74	155.92	0.37
Joint Supplements	699	11,541.50	22,536.81	38.55	32.24	7,239.17	6.05	14	143.00	219.66	36.61	21.88	15.69	40.05	1.05
Skin & Coat	116	2,721.00	5,436.49	41.24	46.87	1,909.41	1.00	10	147.00	248.76	41.46	29.09	24.88	60.30	0.75
Training	0	0.00	0.00	0.00	0.00	0.00	0.00	2	0.00	120.00	20.00	100.00	60.00	100.00	0.15
Treats and Food	18	67.20	128.40	46.62	7.13	58.70	0.16	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Pet Products Sub Total:</b>	<b>910</b>	<b>16,310.70</b>	<b>33,946.20</b>	<b>42.58</b>	<b>37.30</b>	<b>12,096.70</b>	<b>7.87</b>	<b>31</b>	<b>408.00</b>	<b>917.12</b>	<b>152.85</b>	<b>46.62</b>	<b>29.58</b>	<b>356.27</b>	<b>2.32</b>
<b>Wines &amp; Spirits</b>															
Real Ale	64	90.00	150.20	28.10	2.35	35.17	0.55	2	3.00	3.68	0.61	2.17	1.84	0.07	0.15
Whisky	12	420.00	689.52	26.91	57.46	154.60	0.10	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Wines &amp; Spirits Sub Total:</b>	<b>76</b>	<b>510.00</b>	<b>839.72</b>	<b>27.12</b>	<b>11.05</b>	<b>189.77</b>	<b>0.66</b>	<b>2</b>	<b>3.00</b>	<b>3.68</b>	<b>0.61</b>	<b>2.17</b>	<b>1.84</b>	<b>0.07</b>	<b>0.15</b>
<b>Z-Misc</b>															
Presets	-2	0.00	0.00	0.00	0.00	0.00	-0.02	2	0.00	0.00	0.00	0.00	0.00	0.00	0.15
<b>Z-Misc Sub Total:</b>	<b>-2</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-0.02</b>	<b>2</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.15</b>
<b>All Locations Sub Total:</b>	<b>11,557</b>	<b>398,483.74</b>	<b>1,074,462.40</b>	<b>55.53</b>	<b>92.97</b>	<b>497,658.99</b>	<b>100.00</b>	<b>1,335</b>	<b>59,578.27</b>	<b>158,615.22</b>	<b>25,994.45</b>	<b>55.08</b>	<b>118.81</b>	<b>73,042.51</b>	<b>100.00</b>
	Stock							Sales							
	Stock	Cost	Retail	Margin %	Avg Sell Point	Gross Profit	Stock %	Sales	Cost	Retail	VAT Value	Mgn %	Avg Sell Point	Gross Profit	Sales %
<b>Report Total:</b>	<b>11,557</b>	<b>398,483.74</b>	<b>1,074,462.40</b>	<b>55.53</b>	<b>92.97</b>	<b>497,658.99</b>	<b>100.00</b>	<b>1,335</b>	<b>59,578.27</b>	<b>158,615.22</b>	<b>25,994.45</b>	<b>55.08</b>	<b>118.81</b>	<b>73,042.51</b>	<b>100.00</b>

# Financial Summary

Sales Period: Last Year 366 days (01/01/2016 00:00 to 31/12/2016 23:59) | Stock Date 18/01/2017 20:12

	Stock						Sales								
	Stock	Cost	Retail	Margin %	Avg Sell Point	Gross Profit	Stock %	Sales	Cost	Retail	VAT Value	Margin %	Avg Sell Point	Gross Profit	Sales %
<b>Report Total:</b>	11,557	398,483.74	1,074,462.40	55.53	92.97	497,658.99	100.00	1,335	59,578.27	158,615.22	25,994.45	55.08	118.81	73,042.51	100.00

Report Criteria

Show Criteria: Yes

Main:

Sales Period: Last Year  
Sales Period Start Date: 01/01/2016 00:00:00  
Sales Period End Date: 31/12/2016 23:59:59  
Stock Date: 18/01/2017 20:12

System:

TRIMS Inventory

Grouping:

Retail Type, Category

Stock Pricing:

Current Price

Sorted by:

Layout Options:

Showing Include 0 Stock or Sales  
Showing Locations Combined  
Includes Deleted Products  
VAT is Excluded in Margin Calculations