GENERATION

BABY BOOMERS



THE NEXT GENERATION
OF MEMBER GROWTH

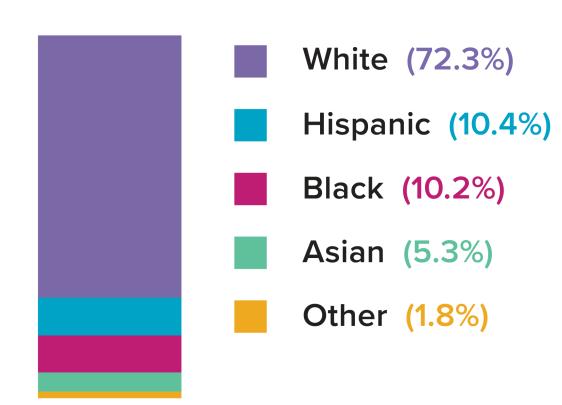
AGE BORN POPULATION

61-79

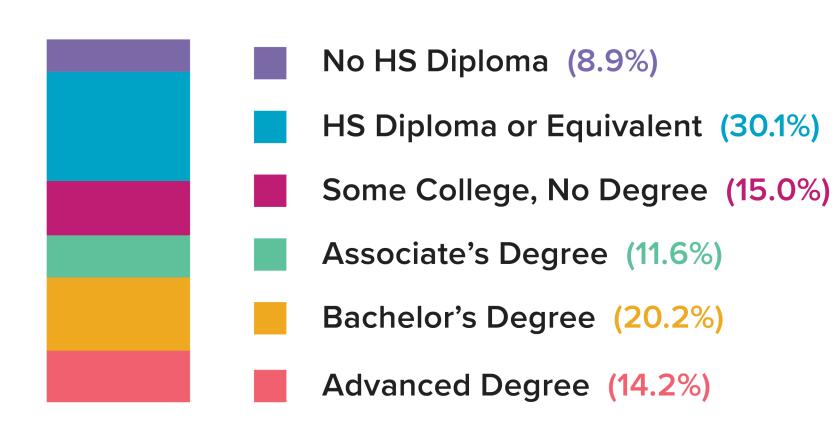
1946-1964

M08

RACE/ETHNICITY¹



LEVEL OF EDUCATION AS OF JUNE 2024²



SHARE OF WEALTH AS OF 2024 Q33

51.6%

SHARE OF LABOR FORCE AS OF 2024 Q29

15.0%

HOMEOWNERSHIP STATUS AS OF 2023¹⁰

78.8%



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DEFINING EVENTS & CHARACTERISTICS

- Post WWII Economic Boom
 - Baby Boomers formative childhood and early adulthood years were shaped by the strong post-war economy of the 1950s and 1960s.
- Social Fragmentation Early in Life—
 Baby Boomers fought back against their parents' traditional values, protesting
 Vietnam, listening to provocative (at the time) music, and fighting for social justice.
- "Liberation" into "Young-at-Heart"—

 The idealistic ethos of Baby Boomers'

 youth culture translated to a young-at-heart
 approach to aging.
- Aging Contradictions Later in Life —
 From wealth and retirement preparation
 to health and chronic illness, Baby Boomers
 are living many contradictions as they
 enter their golden years.

WHAT CREDIT UNIONS NEED TO KNOW

- Baby Boomers are "young at heart" and want seamless banking experiences.
- Brand loyalty is up for grabs—even for the traditionally loyal Boomer members.
 Moments of disruption create opportunities for reevaluation.
- The mental health of Boomers will need to be considered. Understand that there is a mental health crises among Baby Boomers as retirement has created questions around identity and purpose.

