

DIEHL



#07
JULY
2026

THE
P.E.O.P.L.E
NEWSLETTER

250 YEARS OF THE AMERICAN PEOPLE



Happy birthday, America! 250 years is a long time to continually kick ass.

As we prepare ourselves for an unprecedented 4th of July with parties and drinks and camaraderie and bald eagles swooping down, landing majestically on white picket fences, wings spread, head turned showing profile, and screaming in the most American way possible, let's remember how and why we're here.

We're here because a bunch of wig-wearing landowners got pretty fed up about paying for a stupid war they didn't even want, thank you very much, and decided to get a little of that vaunted political representation. So, all of those would-be Americans were all like, "Hey British people. First of all, suck it. Second of all, you guys are way over there and we're way over here and we're gonna shoot you until you leave us alone. Also, the French are gonna shoot you as well, probably in several different countries." And the French were all like, "Oui. Bande de trous du cul dégoûtants." And the Americans were confused because Americans only speak one language—the important one, obviously—but General Lafayette snickered frenchily because he was young and young people—French or otherwise, but especially French—think toilet humor is the height of comedy.



Americans are optimistic, man. The 4th of July was truly just a bunch of Americans saying, "We're freeeeee!" And patting each other on the silken back, relishing their, uh, independence. Meanwhile the British are all like, "You bloody well are not free, you whinging upstarts," and proceeded to shoot at us. I mean, we didn't get free of England until like 1781, but just because we flipped England the bird on July 4, 1776, we counted that as our day of independence. I like that. Our day of independence isn't when we earned it, rather when we willed it. Neato.

We are a country because we willed it into being first. THEN we kicked the stuffing out of any country that said different. This is who we are. We, as Americans, are masters of our own reality. Once we will it into reality, it's as good as done. Because we are Americans. Our will is enough. Our will is our promise. Our will is our oath. We are Americans and we are the personification of will. We. Get. It. Done.

Oh, a tiny freedom tear leaked out of my freedom eye and crept down my freedom cheek. I will dab it with my liberty Kleenex.

WE ARE THE P.E.O.P.L.E

At Diehl Automotive, success is about more than vehicles, technology, or facilities. It's built on people. The company's core values embody this philosophy by centering every aspect of the organization around the word "PEOPLE", right down to each letter. These values - **Perseverance, Empowerment, Opportunity, Passion, Loyalty, and Excellence** - form the foundation of the Diehl culture and help define how employees, customers, and communities are treated every day.

Perseverance represents the determination to push through challenges and continue moving forward no matter the obstacles. In the automotive industry, every day presents new situations, from customer concerns to operational hurdles. We embrace the mindset of resilience and grit, encouraging employees to stay focused, adaptable, and solution-oriented. This commitment to perseverance allows the company to continue growing while maintaining strong relationships with customers and communities.



Empowerment is another key pillar of the organization. Diehl wants to invest in its employees by giving them the tools, trust, and authority needed to succeed. Empowered team members are more confident, motivated, and capable of delivering exceptional service. Whether it's through leadership opportunities, training, or career advancement, Diehl creates an environment where employees are encouraged to grow personally and professionally.



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WE ARE THE P.E.O.P.L.E

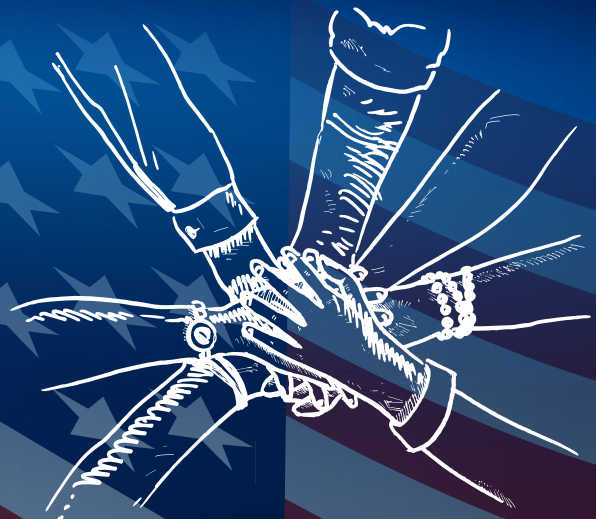
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Opportunity reflects the company's commitment to opening doors for both employees and customers. Growth is something we can make attainable for everyone. Employees are given opportunities to develop long-term careers, while customers are offered opportunities to find reliable transportation solutions that improve their lives. This value reinforces the belief that success is not limited to a select few and is achievable for anyone through hard work and dedication.

Passion is the driving force behind the customer experience at Diehl Automotive. Employees who genuinely care about their work bring energy, enthusiasm, and pride into everything they do. This passion extends beyond selling and servicing vehicles; it is about creating memorable experiences and building meaningful connections with customers. Passion helps transform routine interactions into lasting relationships.

Loyalty emphasizes commitment to employees, customers, and local communities. We understand that trust is earned over time through honesty, consistency, and support. By standing behind our people and maintaining strong community involvement, the company continues to build relationships designed to last a lifetime.



WE ARE THE P.E.O.P.L.E

CONTINUED

Finally, **Excellence** ties all of the values together and serves as the standard that guides everything we do. At Diehl Automotive, we believe that "good enough" is never enough. Employees are encouraged to hold themselves to the highest standards in customer service, professionalism, integrity, and performance, always striving to exceed expectations rather than simply meet them. Excellence is not viewed as a one-time achievement or a final destination, but as a daily commitment to continuous improvement. Every interaction, every task, and every decision presents an opportunity to learn, grow, and raise the bar. By embracing this mindset, Diehl continues to deliver exceptional experiences for customers while fostering a workplace where employees are inspired to reach their full potential.



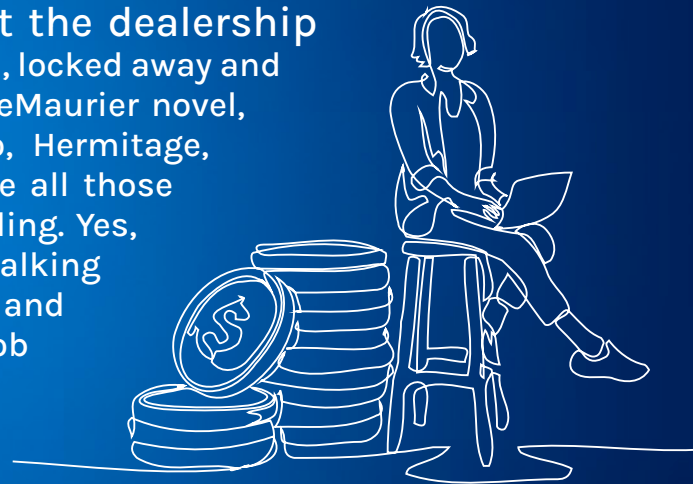
Together, these six values create a culture centered on **PEOPLE** first, because everything we do starts and ends with them. They are more than words on a wall or guiding principles in a handbook—they shape the way employees work together, serve customers, and support the communities they call home. By living out **Perseverance, Empowerment, Opportunity, Passion, Loyalty, and Excellence** each day, Diehl Automotive continues to build a workplace where people can succeed, relationships can flourish, and customers can feel confident knowing they are working with a team that truly puts people first.



HALEY HEADLEY

COLOR CODING HR COORDINATOR

Haley Headley has one of those jobs at the dealership that no one sees. Hidden behind several monitors, locked away and guarded from sight like a heroine from a Daphne DeMaurier novel, Haley manages the payroll and HR stuff for Ohio, Hermitage, Beaver, and Sharon. And just how does she manage all those different stores with alacrity and aplomb? Color coding. Yes, all the stores are color coded in Haley's world. After talking to Haley about her color coding, Monday prep work, and all the associated responsibilities inherent in her job and life (she has a toddler!), I think Haley probably color coordinates her entire life just to keep everything running smoothly.



Haley was born in Canton, Ohio to a couple of parents who worked in dealerships. Her mom was and is an office manager at a dealership, and her father remains a service technician. One could say that Haley was born and raised around dealerships!

In high school, Haley worked as a hostess at the Brown Derby Roadhouse. Starting work at 16 and working the evening and weekend shift, she has never stopped since.

College life found her attending Kent State University Stark Campus, where she first began by majoring in nursing. But what 18-year-old really knows what they want to do for the rest of their life? So, she changed her major to undecided until she decided on psychology. She then re-decided on Business, which suited her just perfectly! (Thus began her career in color-coding for efficiency and fun).

After receiving her BDA in Business from Kent State, Haley went on to work as a bank teller for about two and a half years. During this time, she realized that customers may always be right, but they can also be rude, horrible jerks as well. Haley realizes that she was not meant to be customer-facing, which she learned by experiencing rude, horrible jerks firsthand as a bank teller.



HALEY HEADLEY

COLOR CODING HR COORDINATOR

CONTINUED

When Haley was 16 and still attending McKinley High School—Bulldog4lyfe!—she met this really awesome guy named Ian. It turns out that Ian wasn't just a really awesome guy; Ian was THE really awesome guy! Eight years later, Haley and Ian were married! Yes, Haley met and married her high school sweetheart, which is like just the cutest thing in the whole world, beating out tiny kittens making biscuits and newborn babies. (Let's be honest with ourselves as a species: Newborn babies are not cute. They're wrinkly and loud and all kind of look like Winston Churchill. Stop kidding yourselves, I'm sick of it.)

Haley and Ian have been married for almost six years—their anniversary is coming up soon! And after trying for years to get pregnant, and dealing with disappointment that almost culminated in medication, a little boy arrived! Wyatt will turn three in December! Yay!



Haley likes to keep herself busy. Having a two-year-old at home will keep anyone hopping, but that's not enough for Haley. If you guys haven't noticed, Haley has lost an astonishing 70 pounds in the last year, an incredible task showing discipline and dedication! Haley also has an incurable passion for horror movies! And she loves all things Halloween! In addition, Haley loves long backyard walks with her son, shopping on Amazon, and has a freaky addiction to Monopoly Go, the mobile game.

And because we work at an auto group, and our universe is filled with vehicles—my reoccurring nightmare of being chased by a 1983 Chevy Cavalier while running away in slow motion is very real and terrifying—I have to mention that Haley drives a 2018 Ford Explorer Sport, and her husband Ian drives the much more interesting 1970 Ford F100 and a totally rad 2011 Ford Mustang GT.

Thank you, Haley, for being awesome and doing our payroll for us. If it wasn't for you, most of us wouldn't get paid and everyone would be very confused as to why we're all still here. But we would all still be here, I think. Weird.





JESS'S CORVETTE TRAINING ADVENTURE

Hey there, Corvette Aficionados!

Buckle up because we've got some revved-up news for you! Our very own sales superstar, Jess, just zoomed through an exclusive Corvette training extravaganza. This high-octane adventure cranked up the excitement over two heart-pounding days at the legendary Corvette Museum and the thrill-packed NCM Motorsports Park.

Day One: A Journey Through Corvette History.

The escapade kicked off with a whirlwind tour of the Corvette Museum. Jess was spellbound by the dazzling displays, each a shiny salute to Corvette's storied past and cutting-edge feats. The museum's lineup of vintage and modern marvels served up a hearty dish of admiration for Corvette's timeless flair.

Day Two: High-Octane Learning and Driving

Day two revved up at the NCM Motorsports Park, where Jess and the gang were split into pit-stop teams. Jess joined Team Yellow, and they zoomed into a whirlwind of classes and hands-on driving escapades!

Diverse trainers, who are experts from various backgrounds, shared their insights on Corvette models, features, build opportunities, and delivery techniques. The sessions were interactive and included walkaround techniques and tips to make Corvette deliveries uniquely memorable.





JESS'S CORVETTE TRAINING ADVENTURE

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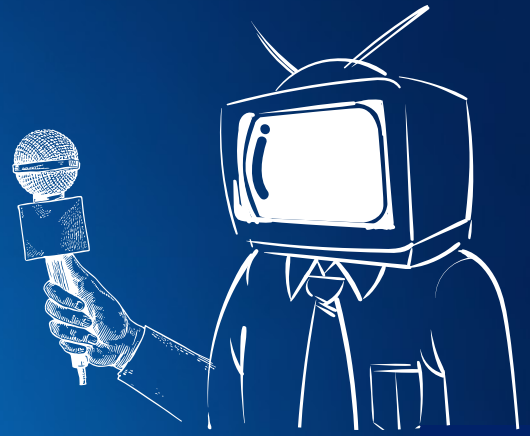
After the classroom sessions, Team Yellow hit the track for a series of touring laps in a Stingray. Jess experienced the thrill of driving directly behind a professional driver, achieving top speeds in the high 80s. The day culminated in an exhilarating hot lap in a ZR1, reaching speeds of 147 mph—a truly unforgettable experience.

Jess also participated in an autocross event, driving a Z06 with a professional instructor in the passenger seat. This hands-on experience boosted Jess's confidence, resulting in a commendable time of 23.4 seconds.

The new Grand Sport will join our lineup, with allocations expected to be evenly split between the Stingray and Grand Sport in 2026. The Santorini Blue interior makes a return, and the Roswell Green exterior, boasting a metallic finish and gold specs, is a showstopper featured in our latest photos.



TIDBITS AND NEWS



Subaru

On June 23, 2026, a group of Diehl Subaru of Massillon employees and a few of their family members visited Aultman Hospital to deliver care packages, blankets, and words of encouragement. These donations aided Aultman's Survivors' Celebration event they were hosting that day, which focused on highlighting, supporting, and celebrating cancer survivors.

This donation was made possible through Subaru's partnership with Blood Cancer United – a nonprofit dedicated to educating people about types of blood cancer, researching these diseases to find cures, and supporting patients and families battling with cancer. This comes as part of Subaru's larger Subaru Loves to Care initiative, which supports those with cancer.

Diehl Subaru of Massillon bought 50 care kits to donate, which included activity, comfort, and educational items. We also donated thick, comfortable blankets to keep patients warm throughout treatment and provide a sense of safety and comfort as they navigate this difficult time. In our service department, we had paper put out for customers to write notes to patients. A word of encouragement can help you feel less alone.

Through this partnership, we were able to support blood cancer patients and their families, support an event celebrating cancer survivors, and bring comfort, hope, and support to those going through a very difficult time.

Sharon Updates & Sponsorships

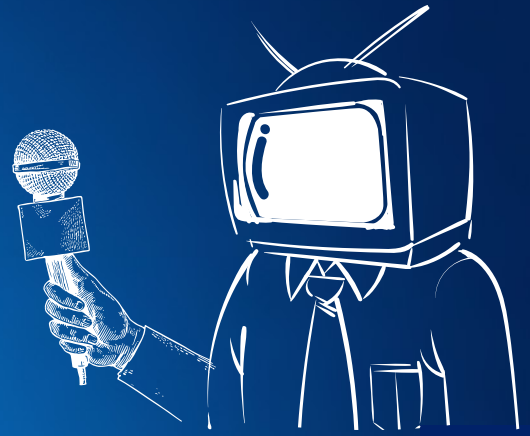
We're proud to highlight several community partnerships and sponsorships from the Sharon team.

Our continued support includes:

- Swings For Addie
- Downtown Farmers Market
- Hubbard Wrestling
- Austintown Fitch Football

These partnerships reflect our ongoing commitment to investing in local programs, youth athletics, and community initiatives throughout the region.

TIDBITS AND NEWS



Hermitage Updates & Announcements

We're excited to share several updates and celebrations from the Hermitage team.

First, congratulations to Sales Team Member Damen of Diehl Kia of Hermitage on the newest addition to his family – Loretta Jo, born 5/15/2026. Welcome to the world!

We're also happy to welcome a new member to the team, Sales Team Member Mark Walters. We're glad to have you on board and look forward to seeing you succeed.

Please join us in congratulating Ellie McLain on her promotion to Office Manager for both the Hermitage and Sharon stores. This well-earned advancement reflects her continued dedication and leadership.

We also want to recognize Hermitage's continued commitment to the community through recent and ongoing sponsorships and partnerships, including:

- Sharon Youth Football
- Impact Awards of Shenango Valley
- Primary Health Network Back to School Bash
- Hermitage Fire Department
- Mercer County Food Bank 5K Race
- United Way of Mercer County / PNDC Annual Golf Outing
- Tam O'Shanter Golf Course events

Thank you to everyone representing Hermitage and Diehl in the community and helping strengthen local connections.

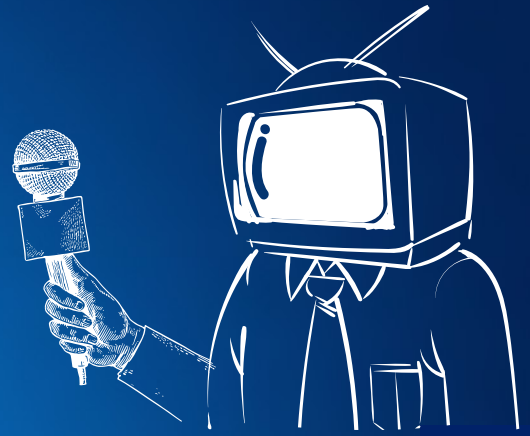
Beaver Updates & Sponsorships

We're excited to welcome Keanu Kalima as the new Used Car Manager at the Beaver location. Please join us in congratulating him on his new role.

We're also proud to continue our community involvement through sponsorship of the Beaver Falls Car Cruise, a longtime local tradition that brings together car enthusiasts and families across the region.

TID BITS

AND NEWS



Grove City Updates & Community Involvement

We're excited to welcome new Sales Team Members Cody Norwood and Michael Camp to the Grove City team. We look forward to their success and the energy they bring to the store.

We're also proud to support the community through our sponsorship of Grove City Strawberry Days, a valued local tradition that brings together families, businesses, and residents in celebration of the season.

DOG DAYS of Summer

Calling all office dogs!

Next month, we're celebrating the Dog Days of Summer by featuring our favorite four-legged coworkers! We're inviting team members to share photos of their dogs or pups who visit the office with their owners for a special spotlight in next month's Newsletter.

Send a photo of your furry co-worker to Dalton at Duber@diehlauto.com. Please include Dog Days of Summer in the subject line.

Thank You!





HAPPY BIRTHDAY!

AALIYAH BROSOVIC
ARTHUR TALLMAN
BENJAMIN SWEENEY
BRAD FOSTER
BRIAN BUCCI
BRIANNA CHAPMAN
BRANDON MILLER
HOSTETLER
BRYCE EVANS
CALVIN TEDROW
CHAD LATTNER
CHLOE RIAL
COLE KRAMER
CRAIG MISIER
DAVID KAUFFMAN
DAVID PEDERSEN
DENNIS SHOOK
DARLENE LEGO
DOMINICK HILLWIG
DOMINICK WHITE
DONALD FEDOKOVITZ
DONALD KIMMELL
DONNIE GUTHERIE
DONNA MILLER
DYLAN SPEER

GEOF PINCH
GREG GALLAGHER
HAGEN MARKL
HARRY RECKHART
ISIAH HATCHER
JACOB WIDMYER
JAMES STEINMAN
JAMES SKINNER
JERONE EVANS
JEFFERY HARDING
JESSICA HOOKS
JOHN OPATCHEN
JOSEPH GRILL
JOSHUA DOWNS
JUDITH LAFABER
JUDITH LAFABER
KHALID ALADDIN
KONNOR GRAHAM
LAWRENCE BOWSER
LEXIE REIMAN
LUKE CUNNINGHAM
MARGARET WILSON
MARK BUCCI
MATTHEW JONES
MATTHEW MILLER

MICHAEL COOK
MICHAEL MASTER
MICHAEL LAFACE
MICHAEL RILEY
NICOLE HILL
NIKOLE CURRIN
PERRY WAYNE
RAYMOND BLACKHAM
RYAN SISLEY
RYAN RIGDON
SCOTT LEWANDOWSKI
SCOTT HEINZ
STEVENSON BROWN
SUSAN LUCIO
TAMMY MULLEN
THEODORE MAKOWSKI
TOM SHIRK
TREVOR JARVIS
TIMOTHY MARTIN
TYLER FAIRMAN
TYLER BORGMAN
VIRGINIA ROSE
WILLIAM HRABOSKY
WILLIAM HOMISON
WILLIAM VARGO
RODNEY STEVENS



WORK ANNIVERSARIES

JOHN RIAL 27
SAMUEL ROSSI 19
DONALD FEDOKOVITZ 18
OLIVIA GEHRING 15
JESUS PACHECO 14
TONI VERRILL 13
MEAGAN SWIHART 11
STEVEN EDGECOMB 9
CINDY REED 8
DYLAN KEENE 8
NATHAN TOMASSETTI 7
ZACHARY MOFFATT 6
KAYLA ASHBAUGH 6
JOSHUA HINES 6
THOMAS KIFER 5
DALTON UBER 5
MICHAEL MASTER 5
DYLAN SPEER 5

SEAN MANSFIELD 4
KYRIN WYATT 4
AMANDA MILD 4
JACOB PANTONE 4
THOMAS STIVISON 3
LAUREL MACHER 3
THOMAS HURLEY 3
MICHAEL GARRITY 3
ERIC WALKER 3
JOSEPH STAHLMAN 3
KAYLA GRAFTON 3
DYLAN GIBBONS 3
NICHOLAS VANNATTEN 3
HILTY MATTHEW 2
KEITH DECKER 2
ISAIAH EURY 2
GABRIELLE SABATUCCI 2
WILLIAM DWYER 2

JILL FOSS 2
DOUGLAS HISEY 2
CHASE HAMMOND 2
JAYDEN FISHER 2
MICHAEL LAWRENCE 2
BLAZE GONGAWARE 1
HUGH HARPER 1
CAIUS PETERSEN 1
JOHN MORELLI 1
MICHAEL MCCARTHY 1
CALEB LAGALA 1
CHASE GOFF 1
ORION MOSES 1
CHARLES JEWELL 1
JOHN CARDELLO 1
THOMAS DONADIO 1
HOWARD ZICKEFOOS 1
ALEXA BALALA 1
MADDISON HOWELL 1





THE TOP DOGS LEAD THE PACK

JUNE WAS ANOTHER OUTSTANDING MONTH FOR SALES ACROSS DIEHL AUTOMOTIVE GROUP, WITH STRONG PERFORMANCES FROM STORES AND INDIVIDUALS THROUGHOUT THE ORGANIZATION. LEADING THE WAY WAS JESSICA HARMON OF DIEHL HONDA OF MASSILLON WITH 25.5 UNITS SOLD, FOLLOWED CLOSELY BY SCOTT LUTZ OF DIEHL TOYOTA CHEVROLET OF HERMITAGE WITH 25 UNITS, AND JOSH HAMM OF DIEHL OF SHARON WITH 24.5 UNITS. JEFFREY ROSSITER OF DIEHL OF BUTLER AND KEONTA BELL OF DIEHL KIA OF MASSILLON ROUNDED OUT THE TOP FIVE WITH 24 AND 23 UNITS SOLD, RESPECTIVELY. THEIR DEDICATION, PROFESSIONALISM, AND COMMITMENT TO DELIVERING AN EXCEPTIONAL CUSTOMER EXPERIENCE CONTINUE TO SET THE STANDARD ACROSS THE GROUP. CONGRATULATIONS TO ALL OF OUR TOP PERFORMERS ON ANOTHER IMPRESSIVE MONTH!

NAMES:	STORE:	UNITS SOLD:
JESSICA HARMON	MASSILLON	25.5
SCOTT LUTZ	HERMITAGE	25.0
JOSH HAMM	SHARON	24.5
JEFFREY ROSSITER	BUTLER	24.0
KEONTA BELL	MASSILLON	23.0
JUSTIN VETICA	ELLWOOD CITY	23.0
TIM TRELOAR	ELLWOOD CITY	21.0
HEATH DISALVO	HERMITAGE	21.5
ZOEY O'HAIL	WOOSTER	21.5
CODY NORWOOD	GROVE CITY	19.0

BUILT ON SERVICE. DRIVEN BY RESULTS.

JUNE BROUGHT THE HEAT ACROSS THE PARTS, SERVICE, AND COLLISION DEPARTMENTS AT DIEHL AUTOMOTIVE GROUP. AS SUMMER GOT UNDERWAY, OUR TEAMS CONTINUED TO DELIVER EXCEPTIONAL CUSTOMER SERVICE, EFFICIENT OPERATIONS, AND OUTSTANDING RESULTS AT EVERY DEALERSHIP. THAT DEDICATION TRANSLATED INTO ANOTHER STRONG MONTH OF PERFORMANCE AND CONTINUED GROWTH THROUGHOUT THE ORGANIZATION.

WITH THE SECOND HALF OF THE YEAR NOW UNDERWAY, WE'RE CARRYING THAT MOMENTUM INTO JULY AND BEYOND. BY STAYING FOCUSED, WORKING TOGETHER, AND PUTTING OUR CUSTOMERS FIRST, WE'RE WELL-POSITIONED TO MAKE THIS SUMMER ONE OF OUR STRONGEST YET.

COLLISION

SALES

CSI SCORE

Diehl Collision of Bellevue	\$123,690.06	86.3
Diehl Collision of Butler	\$580,401.62	87.9
Diehl Collision of Cranberry	\$222,755.98	84.2
Diehl Collision of Ford City	\$180,449.92	100
Diehl Collision of Grove City	\$150,487.40	58.3
Diehl Collision of Hermitage	\$171,857.43	62.5
Diehl Collision of Massillon	\$216,764.97	91.7
Diehl Collision of Pittsburgh	\$137,526.83	81.8
Diehl Collision of Robinson	\$302,157.47	70
Diehl Collision of South Hills	\$61,780.92	33.3
Diehl Collision of Washington	\$170,309.85	71.4
Fireland Collision by Diehl	\$218,454.26	85.7

PARTS

Diehl Chevrolet of North Hills	\$151,664
Diehl Ford of Beaver	\$94,460
Diehl Honda of Massillon	\$300,799
Diehl Hyundai of Massillon	\$300,265
Diehl Kia of Beaver	\$104,640
Diehl Kia of Hermitage	\$54,246
Diehl Kia of Massillon	\$367,260
Diehl of Butler	\$1,078,290
Diehl of Grove City	\$259,510
Diehl of Moon	\$275,689
Diehl of Robinson	\$545,151
Diehl of Sharon	\$169,959
Diehl Subaru of Massillon	\$364,650
Diehl Toyota Chevrolet of Hermitage	\$337,427
Diehl Toyota Volkswagen of Wooster	\$126,383
McElwain Chevrolet	\$164,964

SERVICE

Diehl Chevrolet of North Hills	\$99,149
Diehl Ford of Beaver	\$93,878
Diehl Honda of Massillon	\$228,294
Diehl Hyundai of Massillon	\$125,976
Diehl Kia of Beaver	\$100,383
Diehl Kia of Hermitage	\$86,322
Diehl Kia of Massillon	\$178,568
Diehl of Butler	\$555,032
Diehl of Grove City	\$184,487
Diehl of Moon	\$219,588
Diehl of Robinson	\$272,775
Diehl of Sharon	\$167,153
Diehl Subaru of Massillon	\$207,623
Diehl Toyota Chevrolet of Hermitage	\$192,632
Diehl Toyota Volkswagen of Wooster	\$135,296
McElwain Chevrolet	\$189,207

HAIL TO THE PEOPLE

THE GO-GETTERS, THE PROBLEM-SOLVERS, AND THE DIFFERENCE-MAKERS.

June proved that strong results don't happen by chance—they happen because of **PEOPLE**. Across Diehl Automotive Group, our teams continued to demonstrate the values that define our culture: **Perseverance, Empowerment, Opportunity, Passion, Loyalty, and Excellence**. Whether assisting customers on the showroom floor, keeping vehicles running safely in our service departments, or supporting operations behind the scenes, every employee played a part in another successful month. As we look ahead to the second half of the year, June serves as a reminder that our greatest strength isn't the vehicles we sell or the facilities we operate—it's **YOU, the PEOPLE who show up every day, work hard, kick ass, and drive our success forward.**

Thank you!

BEAVER

	TOTAL SOLD: 49 NEW: 35 USED: 14	GROUP SSI: 4.61 SALES SSI: N/A	SERVICE CSI: 5 REGION: 4.82
	TOTAL SOLD: 77 NEW: 54 USED: 23	GROUP SSI: 94.12 SALES SSI: 100	SERVICE CSI: 100 REGION: 92.96

BUTLER

GROUP SALES TOTAL SOLD: 230 NEW: 151 USED: 79		GROUP SSI: 96.1 SALES SSI: 92.3	SERVICE CSI: 75.9 REGION: 79.5
		GROUP SSI: N/A SALES SSI: 4.72	SERVICE CSI: 4.65 REGION: N/A
		GROUP SSI: 956 SALES SSI: 976	SERVICE CSI: 925 REGION: 902

GROVE CITY

GROUP SALES TOTAL SOLD: 118 NEW: 64 USED: 54		GROUP SSI: 90.5 SALES SSI: 100	SERVICE CSI: 70 REGION: 80.2
		GROUP SSI: 92.6 SALES SSI: 95	SERVICE CSI: 100 REGION: 86.5
		GROUP SSI: 90.9 SALES SSI: 100	SERVICE CSI: 94.1 REGION: 86.5

HERMITAGE

GROUP SALES TOTAL SOLD: 147 NEW: 93 USED: 54		GROUP SSI: 92.46 SALES SSI: 100	SERVICE CSI: 83.33 REGION: 77.95
		GROUP SSI: N/A SALES SSI: 4.74	SERVICE CSI: 4.8 REGION: N/A
	TOTAL SOLD: 113 NEW: 68 USED: 45	GROUP SSI: 95.6 SALES SSI: 97.37	SERVICE CSI: 96.67 REGION: 83.4

WOOSTER

GROUP SALES TOTAL SOLD: 64 NEW: 34 USED: 31		GROUP SSI: 965.3 SALES SSI: 1000	SERVICE CSI: 732.5 REGION: 901.8
		GROUP SSI: N/A SALES SSI: 4.93	SERVICE CSI: 4.68 REGION: N/A

MASSILLON

	TOTAL SOLD: 107 NEW: 73 USED: 34	GROUP SSI: 89.6 SALES SSI: 84.2	SERVICE CSI: 88.9 REGION: 80
	TOTAL SOLD: 147 NEW: 96 USED: 51	GROUP SSI: 91.9 SALES SSI: 97	SERVICE CSI: 88 REGION: 78
	TOTAL SOLD: 27 NEW: 3 USED: 24	GROUP SSI: 977 SALES SSI: N/A	SERVICE CSI: 785 REGION: 959
	TOTAL SOLD: 82 NEW: 52 USED: 4303	GROUP SSI: 958 SALES SSI: 978	SERVICE CSI: 908 REGION: 908
	TOTAL SOLD: 145 NEW: 94 USED: 51	GROUP SSI: 92.87 SALES SSI: 96.43	SERVICE CSI: 85 REGION: 83.22

MOON

	TOTAL SOLD: 68 NEW: 30 USED: 38	GROUP SSI: 96.1 SALES SSI: 100	SERVICE CSI: 80.4 REGION: 79.5
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NORTH HILLS

	TOTAL SOLD: 56 NEW: 31 USED: 25	GROUP SSI: 91.37 SALES SSI: 100	SERVICE CSI: 100 REGION: 74.59
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ROBINSON

	TOTAL SOLD: 84 NEW: 44 USED: 40	GROUP SSI: 86.7 SALES SSI: 85.7	SERVICE CSI: 67.3 REGION: 79.5
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SHARON

GROUP SALES TOTAL SOLD: 120 NEW: 47 USED: 43		GROUP SSI: 4.61 SALES SSI: 5	SERVICE CSI: 5 REGION: 4.82
		GROUP SSI: 966 SALES SSI: 983	SERVICE CSI: 888 REGION: 898

McElwain

CHEVROLET

	TOTAL SOLD: 138 NEW: 89 USED: 49	GROUP SSI: 91.37 SALES SSI: 83.3	SERVICE CSI: 100 REGION: 74.59
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