

This data was collected using Big Village’s Online CARAVAN® omnibus survey. Approximately 1,000 adults (18+) selected from opt-in online panels were surveyed. The results are weighted based on gender, age, education, race, and ethnicity. Weighting targets are based on the most recent results from the Census Bureau’s American Communities Survey. The average margin of error is +/- 3.1% for Adults.

Big Village developed a proprietary ‘Consumer Sentiment Index’ with the benchmark wave collected March 19-21, 2021, following passage of the American Rescue Plan Act of 2021. To date, our index has produced a high-water mark of 106, during the period of April 2-4, 2021.

The Consumer Sentiment Index is intended to measure the degree of confidence that Americans feel about their current financial status and their expectations of change for the better or worse in the near future. The Short-Term Sentiment Index measures how confident Americans are feeling right now about their current financial situation. The Long-Term Sentiment Index American’s expectations of change for the better or worse in the near future.

Consumer Sentiment Index

|                            | Adults | Male  | Female | Gen Z<br>(18-26) | Millennials<br>(27-42) | Gen X<br>(43-58) | Baby<br>Boomers<br>(59-77) | Demo-<br>crats | Repbu-<br>licans | Ind/ Other |
|----------------------------|--------|-------|--------|------------------|------------------------|------------------|----------------------------|----------------|------------------|------------|
| Unweighted base size       | 1,014  | 507   | 496    | 181              | 306                    | 206              | 277                        | 447            | 373              | 194        |
| Consumer Sentiment Index   | 97.7   | 101.8 | 93.9   | 113.0            | 107.5                  | 93.1             | 85.7                       | 109.1          | 90.8             | 86.5       |
| Short-Term Sentiment Index | 98.5   | 102.8 | 94.7   | 119.4            | 108.9                  | 92.0             | 84.6                       | 108.2          | 94.0             | 86.6       |
| Long-Term Sentiment Index  | 97.4   | 101.4 | 93.5   | 109.4            | 106.8                  | 93.8             | 86.5                       | 109.8          | 89.1             | 86.5       |

Adults Quarterly Trends

|                            | Q1-2022 | Q2-2022 | Q3-2022 | Q4-2022 | Q1-2023 | Q2-2023 | Q3-2023 | Q4-2023 | Q1-2024 |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Unweighted base size       | 6,075   | 7,084   | 6,053   | 3,017   | 3,029   | 3,025   | 3,034   | 3,029   | 1,014   |
| Consumer Sentiment Index   | 94.2    | 90.4    | 88.1    | 90.7    | 93.3    | 90.6    | 91.5    | 91.9    | 97.7    |
| Short-Term Sentiment Index | 98.2    | 95.3    | 91.1    | 91.4    | 94.6    | 94.0    | 94.5    | 93.5    | 98.5    |
| Long-Term Sentiment Index  | 91.9    | 87.7    | 86.4    | 90.3    | 92.7    | 88.7    | 89.9    | 91.1    | 97.4    |

Would you say that you (and your household) are better off or worse off FINANCIALLY than you were a YEAR AGO?

|                      | Adults | Male  | Female | Gen Z (18-26) | Millennials (27-42) | Gen X (43-58) | Baby Boomers (59-77) | Demo-crats | Repbu-licans | Ind/ Other |
|----------------------|--------|-------|--------|---------------|---------------------|---------------|----------------------|------------|--------------|------------|
| Unweighted base size | 1,014  | 507   | 496    | 181           | 306                 | 206           | 277                  | 447        | 373          | 194        |
| Better off (NET)     | 36.9%  | 41.6% | 32.4%  | 55.9%         | 47.7%               | 24.7%         | 27.3%                | 42.7%      | 34.2%        | 29.4%      |
| Much better off      | 11.8%  | 15.6% | 8.3%   | 20.4%         | 18.9%               | 6.9%          | 5.4%                 | 15.0%      | 9.9%         | 8.7%       |
| Somewhat better off  | 25.1%  | 26.1% | 24.2%  | 35.5%         | 28.8%               | 17.8%         | 21.9%                | 27.7%      | 24.3%        | 20.7%      |
| The same             | 32.8%  | 30.1% | 35.5%  | 30.0%         | 27.6%               | 40.4%         | 33.0%                | 35.4%      | 30.1%        | 32.3%      |
| Somewhat worse       | 20.8%  | 18.6% | 22.5%  | 11.9%         | 14.1%               | 25.8%         | 25.8%                | 15.1%      | 25.4%        | 24.2%      |
| Much worse           | 9.5%   | 9.7%  | 9.5%   | 2.2%          | 10.6%               | 9.1%          | 13.9%                | 6.7%       | 10.3%        | 14.1%      |
| Worse (NET)          | 30.3%  | 28.3% | 32.1%  | 14.1%         | 24.7%               | 34.9%         | 39.7%                | 21.8%      | 35.7%        | 38.3%      |

Adults Quarterly Trends

|                      | Q1-2022 | Q2-2022 | Q3-2022 | Q4-2022 | Q1-2023 | Q2-2023 | Q3-2023 | Q4-2023 | Q1-2024 |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Unweighted base size | 6,075   | 7,084   | 6,053   | 3,017   | 3,029   | 3,025   | 3,034   | 3,029   | 1,014   |
| Better off (NET)     | 30.4%   | 29.3%   | 28.2%   | 28.1%   | 31.2%   | 30.3%   | 29.6%   | 29.5%   | 36.9%   |
| Much better off      | 10.6%   | 10.2%   | 10.1%   | 10.9%   | 11.5%   | 9.6%    | 9.3%    | 10.2%   | 11.8%   |
| Somewhat better off  | 19.8%   | 19.2%   | 18.2%   | 17.2%   | 19.7%   | 20.7%   | 20.3%   | 19.3%   | 25.1%   |
| The same             | 39.3%   | 36.7%   | 31.1%   | 31.1%   | 32.1%   | 33.4%   | 34.5%   | 33.6%   | 32.8%   |
| Somewhat worse       | 20.7%   | 23.2%   | 27.5%   | 28.2%   | 25.4%   | 25.7%   | 24.9%   | 25.4%   | 20.8%   |
| Much worse           | 9.5%    | 10.8%   | 13.2%   | 12.7%   | 11.3%   | 10.6%   | 11.1%   | 11.5%   | 9.5%    |
| Worse (NET)          | 30.3%   | 34.0%   | 40.7%   | 40.9%   | 36.7%   | 36.3%   | 35.9%   | 36.9%   | 30.3%   |

Now looking ahead--do you think that a YEAR FROM NOW you (and your household) will be better off FINANCIALLY, worse off, or about the same as now?

|                             | Adults | Male  | Female | Gen Z (18-26) | Millennials (27-42) | Gen X (43-58) | Baby Boomers (59-77) | Demo-crats | Repbu-licans | Ind/ Other |
|-----------------------------|--------|-------|--------|---------------|---------------------|---------------|----------------------|------------|--------------|------------|
| Unweighted base size        | 1,014  | 507   | 496    | 181           | 306                 | 206           | 277                  | 447        | 373          | 194        |
| Better off (NET)            | 51.9%  | 53.6% | 50.1%  | 70.2%         | 64.8%               | 50.5%         | 33.0%                | 60.1%      | 45.0%        | 47.4%      |
| Will be much better off     | 19.2%  | 20.5% | 18.0%  | 28.6%         | 30.8%               | 15.1%         | 7.8%                 | 24.0%      | 16.6%        | 13.8%      |
| Will be somewhat better off | 32.7%  | 33.1% | 32.2%  | 41.5%         | 34.0%               | 35.4%         | 25.2%                | 36.0%      | 28.4%        | 33.7%      |
| Will be the same            | 32.0%  | 30.4% | 33.8%  | 22.1%         | 26.0%               | 33.1%         | 42.4%                | 31.4%      | 32.7%        | 32.1%      |
| Will be somewhat worse      | 12.4%  | 11.7% | 12.9%  | 6.4%          | 8.3%                | 11.8%         | 17.8%                | 6.2%       | 17.1%        | 16.7%      |
| Will be much worse          | 3.7%   | 4.3%  | 3.1%   | 1.4%          | 0.8%                | 4.6%          | 6.8%                 | 2.3%       | 5.2%         | 3.8%       |
| Worse (NET)                 | 16.1%  | 16.0% | 16.0%  | 7.7%          | 9.2%                | 16.4%         | 24.6%                | 8.5%       | 22.3%        | 20.4%      |

Adults Quarterly Trends

|                             | Q1-2022 | Q2-2022 | Q3-2022 | Q4-2022 | Q1-2023 | Q2-2023 | Q3-2023 | Q4-2023 | Q1-2024 |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Unweighted base size        | 6,075   | 7,084   | 6,053   | 3,017   | 3,029   | 3,025   | 3,034   | 3,029   | 1,014   |
| Better off (NET)            | 46.1%   | 43.1%   | 44.2%   | 45.5%   | 50.5%   | 47.8%   | 46.2%   | 46.9%   | 51.9%   |
| Will be much better off     | 18.1%   | 15.0%   | 14.7%   | 16.6%   | 17.5%   | 16.1%   | 16.0%   | 16.9%   | 19.2%   |
| Will be somewhat better off | 28.0%   | 28.1%   | 29.5%   | 28.9%   | 32.9%   | 31.8%   | 30.1%   | 30.0%   | 32.7%   |
| Will be the same            | 37.6%   | 37.0%   | 33.8%   | 34.5%   | 31.4%   | 34.4%   | 35.7%   | 34.8%   | 32.0%   |
| Will be somewhat worse      | 11.4%   | 13.8%   | 15.6%   | 14.8%   | 12.9%   | 12.7%   | 13.4%   | 12.9%   | 12.4%   |
| Will be much worse          | 4.8%    | 6.2%    | 6.5%    | 5.2%    | 5.2%    | 5.0%    | 4.7%    | 5.4%    | 3.7%    |
| Worse (NET)                 | 16.3%   | 20.0%   | 22.0%   | 19.9%   | 18.1%   | 17.7%   | 18.2%   | 18.3%   | 16.1%   |

Now turning to business conditions in the United States as a whole - do you think that during the NEXT TWELVE MONTHS we'll have good times financially, or bad times?

|                      | Adults | Male  | Female | Gen Z (18-26) | Millennials (27-42) | Gen X (43-58) | Baby Boomers (59-77) | Demo-crats | Repbu-licans | Ind/ Other |
|----------------------|--------|-------|--------|---------------|---------------------|---------------|----------------------|------------|--------------|------------|
| Unweighted base size | 1,014  | 507   | 496    | 181           | 306                 | 206           | 277                  | 447        | 373          | 194        |
| Good times (NET)     | 31.9%  | 37.2% | 26.9%  | 43.8%         | 40.0%               | 25.4%         | 24.4%                | 43.5%      | 24.8%        | 20.5%      |
| Very good times      | 11.0%  | 14.5% | 7.7%   | 21.2%         | 15.8%               | 8.3%          | 3.6%                 | 14.4%      | 9.5%         | 6.8%       |
| Somewhat good times  | 20.9%  | 22.6% | 19.2%  | 22.6%         | 24.2%               | 17.1%         | 20.8%                | 29.1%      | 15.3%        | 13.8%      |
| A mix of both        | 45.7%  | 41.2% | 50.2%  | 40.8%         | 42.9%               | 48.3%         | 49.4%                | 46.3%      | 40.0%        | 55.1%      |
| Somewhat bad times   | 14.6%  | 14.4% | 14.6%  | 12.1%         | 11.4%               | 15.3%         | 15.8%                | 7.1%       | 23.5%        | 13.4%      |
| Very bad times       | 7.8%   | 7.3%  | 8.4%   | 3.3%          | 5.7%                | 11.0%         | 10.3%                | 3.0%       | 11.6%        | 10.9%      |
| Bad times (NET)      | 22.4%  | 21.7% | 22.9%  | 15.4%         | 17.1%               | 26.3%         | 26.1%                | 10.2%      | 35.2%        | 24.4%      |

Adults Quarterly Trends

|                      | Q1-2022 | Q2-2022 | Q3-2022 | Q4-2022 | Q1-2023 | Q2-2023 | Q3-2023 | Q4-2023 | Q1-2024 |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Unweighted base size | 6,075   | 7,084   | 6,053   | 3,017   | 3,029   | 3,025   | 3,034   | 3,029   | 1,014   |
| Good times (NET)     | 26.5%   | 24.7%   | 23.6%   | 24.4%   | 26.3%   | 22.7%   | 24.3%   | 25.3%   | 31.9%   |
| Very good times      | 10.3%   | 9.6%    | 8.7%    | 10.5%   | 10.4%   | 8.0%    | 8.3%    | 9.2%    | 11.0%   |
| Somewhat good times  | 16.2%   | 15.1%   | 14.8%   | 13.9%   | 15.9%   | 14.7%   | 16.1%   | 16.1%   | 20.9%   |
| A mix of both        | 45.0%   | 42.6%   | 42.4%   | 45.7%   | 44.2%   | 46.0%   | 46.8%   | 47.4%   | 45.7%   |
| Somewhat bad times   | 18.5%   | 19.7%   | 21.5%   | 20.2%   | 20.6%   | 20.4%   | 19.0%   | 17.7%   | 14.6%   |
| Very bad times       | 10.0%   | 13.0%   | 12.5%   | 9.8%    | 8.9%    | 11.0%   | 9.9%    | 9.6%    | 7.8%    |
| Bad times (NET)      | 28.5%   | 32.7%   | 34.0%   | 29.9%   | 29.5%   | 31.3%   | 28.9%   | 27.2%   | 22.4%   |

Looking ahead, which would you say is the MOST LIKELY economic scenario for the United States during the next FIVE YEARS OR SO?

|                                              | Adults | Male  | Female | Gen Z (18-26) | Millennials (27-42) | Gen X (43-58) | Baby Boomers (59-77) | Demo-crats | Repbu-licans | Ind/ Other |
|----------------------------------------------|--------|-------|--------|---------------|---------------------|---------------|----------------------|------------|--------------|------------|
| Unweighted base size                         | 1,014  | 507   | 496    | 181           | 306                 | 206           | 277                  | 447        | 373          | 194        |
| Prosperity (NET)                             | 37.5%  | 45.1% | 29.9%  | 45.0%         | 41.1%               | 36.0%         | 31.6%                | 48.9%      | 32.9%        | 21.8%      |
| Mostly periods of economic PROSPERITY        | 12.6%  | 17.1% | 8.2%   | 17.4%         | 16.9%               | 12.5%         | 6.8%                 | 16.4%      | 11.4%        | 6.9%       |
| Somewhat more prosperity than instability    | 24.9%  | 28.0% | 21.7%  | 27.6%         | 24.2%               | 23.4%         | 24.8%                | 32.6%      | 21.5%        | 14.9%      |
| About equal parts prosperity and instability | 34.7%  | 29.2% | 40.1%  | 26.5%         | 33.3%               | 37.1%         | 38.8%                | 34.0%      | 32.5%        | 40.2%      |
| Somewhat more instability than prosperity    | 15.5%  | 14.2% | 16.8%  | 16.0%         | 14.2%               | 13.3%         | 18.3%                | 11.0%      | 19.8%        | 17.0%      |
| Mostly periods of economic INSTABILITY       | 12.4%  | 11.5% | 13.2%  | 12.5%         | 11.4%               | 13.6%         | 11.3%                | 6.1%       | 14.9%        | 21.0%      |
| Instability (NET)                            | 27.9%  | 25.7% | 30.1%  | 28.6%         | 25.6%               | 26.9%         | 29.5%                | 17.1%      | 34.6%        | 37.9%      |

Adults Quarterly Trends

|                                              | Q1-2022 | Q2-2022 | Q3-2022 | Q4-2022 | Q1-2023 | Q2-2023 | Q3-2023 | Q4-2023 | Q1-2024 |
|----------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Unweighted base size                         | 6,075   | 7,084   | 6,053   | 3,017   | 3,029   | 3,025   | 3,034   | 3,029   | 1,014   |
| Prosperity (NET)                             | 30.9%   | 29.1%   | 28.1%   | 29.7%   | 33.7%   | 29.0%   | 29.8%   | 30.5%   | 37.5%   |
| Mostly periods of economic PROSPERITY        | 12.1%   | 10.3%   | 10.0%   | 11.5%   | 11.7%   | 9.6%    | 9.8%    | 9.9%    | 12.6%   |
| Somewhat more prosperity than instability    | 18.7%   | 18.8%   | 18.1%   | 18.2%   | 22.0%   | 19.4%   | 20.0%   | 20.6%   | 24.9%   |
| About equal parts prosperity and instability | 34.6%   | 33.4%   | 32.1%   | 34.8%   | 32.0%   | 32.6%   | 34.3%   | 34.7%   | 34.7%   |
| Somewhat more instability than prosperity    | 20.3%   | 21.7%   | 23.4%   | 22.0%   | 21.5%   | 22.6%   | 20.9%   | 21.8%   | 15.5%   |
| Mostly periods of economic INSTABILITY       | 14.2%   | 15.9%   | 16.4%   | 13.5%   | 12.8%   | 15.8%   | 15.0%   | 13.0%   | 12.4%   |
| Instability (NET)                            | 34.6%   | 37.5%   | 39.8%   | 35.5%   | 34.3%   | 38.4%   | 35.9%   | 34.8%   | 27.9%   |

Please think about each of these categories. Generally speaking, do you think now is a good or bad time in terms of ECONOMIC STABILITY...

% Very good time/somewhat good time

|                                                                                                  | Adults | Male  | Female | Gen Z (18-26) | Millennials (27-42) | Gen X (43-58) | Baby Boomers (59-77) | Demo-crats | Repbu-licans | Ind/ Other |
|--------------------------------------------------------------------------------------------------|--------|-------|--------|---------------|---------------------|---------------|----------------------|------------|--------------|------------|
| Unweighted base size                                                                             | 1,014  | 507   | 496    | 181           | 306                 | 206           | 277                  | 447        | 373          | 194        |
| Buy furniture and home decor in the next month                                                   | 27.8%  | 28.6% | 27.0%  | 41.7%         | 33.8%               | 25.9%         | 17.1%                | 34.1%      | 25.3%        | 19.0%      |
| Buy large home appliances (refrigerator, dishwasher, washer/dryer, stove/oven) in the next month | 25.1%  | 26.4% | 24.1%  | 38.1%         | 32.8%               | 21.5%         | 14.0%                | 30.5%      | 24.6%        | 14.7%      |
| Make or begin planning a large home improvement/renovation project in the next month             | 20.9%  | 23.0% | 18.7%  | 29.8%         | 26.8%               | 19.4%         | 12.6%                | 24.4%      | 21.6%        | 11.9%      |
| Research/book a vacation or travel in the next month                                             | 29.1%  | 30.7% | 27.5%  | 40.9%         | 33.7%               | 25.1%         | 22.8%                | 36.6%      | 28.7%        | 13.8%      |
| Buy a new car in the next month                                                                  | 20.2%  | 20.4% | 19.8%  | 32.1%         | 28.0%               | 18.1%         | 8.3%                 | 23.4%      | 19.4%        | 14.6%      |
| Buy major home electronics such as a TV, computer, tablet in the next month                      | 28.5%  | 30.5% | 26.7%  | 41.9%         | 36.7%               | 23.5%         | 19.5%                | 38.4%      | 22.2%        | 19.5%      |
| Invest more for retirement than you are now                                                      | 39.4%  | 41.5% | 37.8%  | 50.0%         | 47.6%               | 37.9%         | 29.1%                | 46.5%      | 38.2%        | 26.5%      |
| Save more than you are saving now                                                                | 52.1%  | 54.1% | 50.6%  | 60.1%         | 56.5%               | 49.4%         | 47.4%                | 61.8%      | 49.0%        | 37.5%      |
| Make extra or lump sum payments to pay off or pay down outstanding debt                          | 44.5%  | 46.4% | 42.9%  | 46.0%         | 48.4%               | 43.7%         | 42.5%                | 54.2%      | 41.2%        | 30.0%      |
| Buy a house in the next 3 months                                                                 | 16.6%  | 18.3% | 15.0%  | 28.1%         | 22.9%               | 15.5%         | 5.5%                 | 19.4%      | 17.1%        | 9.8%       |
| Subscribe to a new streaming service in the next month                                           | 25.6%  | 27.4% | 23.9%  | 33.6%         | 38.1%               | 25.3%         | 11.5%                | 33.9%      | 22.9%        | 13.3%      |
| Have a child in the next 12 months                                                               | 15.1%  | 16.1% | 14.2%  | 24.0%         | 23.2%               | 13.0%         | 5.3%                 | 19.8%      | 13.7%        | 7.7%       |
| Relocate to a different part of the country in the next 3 months                                 | 18.2%  | 20.2% | 16.6%  | 29.4%         | 24.9%               | 17.1%         | 6.7%                 | 21.8%      | 17.5%        | 11.9%      |

Please think about each of these categories. Generally speaking, do you think now is a good or bad time in terms of ECONOMIC STABILITY...

% Very good time/somewhat good time

Adults Quarterly Trends

|                                                                                                  | Q1-2022 | Q2-2022 | Q3-2022 | Q4-2022 | Q1-2023 | Q2-2023 | Q3-2023 | Q4-2023 | Q1-2024 |
|--------------------------------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Unweighted base size                                                                             | 6,075   | 7,084   | 6,053   | 3,017   | 3,029   | 3,025   | 3,034   | 3,029   | 1,014   |
| Buy furniture and home decor in the next month                                                   | 26.0%   | 24.8%   | 24.5%   | 23.7%   | 25.2%   | 25.2%   | 24.4%   | 26.1%   | 27.8%   |
| Buy large home appliances (refrigerator, dishwasher, washer/dryer, stove/oven) in the next month | 23.8%   | 23.8%   | 22.1%   | 22.1%   | 21.9%   | 23.8%   | 23.1%   | 25.1%   | 25.1%   |
| Make or begin planning a large home improvement/renovation project in the next month             | 23.9%   | 23.4%   | 20.9%   | 21.2%   | 21.9%   | 21.1%   | 22.3%   | 21.8%   | 20.9%   |
| Research/book a vacation or travel in the next month                                             | 31.1%   | 30.5%   | 28.5%   | 28.8%   | 30.3%   | 31.9%   | 30.0%   | 28.1%   | 29.1%   |
| Buy a new car in the next month                                                                  | 18.6%   | 19.0%   | 18.0%   | 17.9%   | 18.8%   | 18.1%   | 18.7%   | 19.3%   | 20.2%   |
| Buy major home electronics such as a TV, computer, tablet in the next month                      | 27.9%   | 27.1%   | 26.1%   | 27.0%   | 27.2%   | 27.9%   | 28.1%   | 30.0%   | 28.5%   |
| Invest more for retirement than you are now                                                      | 44.7%   | 41.3%   | 39.5%   | 39.5%   | 40.6%   | 38.6%   | 39.9%   | 37.7%   | 39.4%   |
| Save more than you are saving now                                                                | 58.1%   | 52.4%   | 53.0%   | 53.3%   | 53.8%   | 53.1%   | 52.7%   | 50.7%   | 52.1%   |
| Make extra or lump sum payments to pay off or pay down outstanding debt                          | 49.4%   | 45.5%   | 45.7%   | 46.0%   | 45.0%   | 45.9%   | 45.8%   | 41.7%   | 44.5%   |
| Buy a house in the next 3 months                                                                 | 18.5%   | 17.9%   | 16.9%   | 15.8%   | 15.6%   | 15.1%   | 14.6%   | 16.3%   | 16.6%   |
| Subscribe to a new streaming service in the next month                                           | 28.9%   | 27.8%   | 26.3%   | 26.7%   | 26.8%   | 26.5%   | 27.1%   | 27.2%   | 25.6%   |
| Have a child in the next 12 months                                                               | 14.7%   | 15.9%   | 14.2%   | 13.5%   | 14.8%   | 12.7%   | 12.4%   | 13.9%   | 15.1%   |
| Relocate to a different part of the country in the next 3 months                                 | 21.0%   | 22.1%   | 19.7%   | 18.7%   | 20.1%   | 20.2%   | 18.6%   | 20.0%   | 18.2%   |