THE DE&I DIGEST

What Does DE&I Really Mean to Consumers?

In a recent CARAVAN survey, Big Village asked 1,000 consumers (representative of the U.S. population) how important it is that a company or brand demonstrate a commitment to diversity, equity, and inclusion. We also asked open-ended questions about what it looks like when a company or brand authentically demonstrates the following terms: equity, inclusivity, and diversity. So, how do different demographic groups define these key terms?



75% of consumers want the companies they purchase from to demonstrate a commitment to DE&I.

But only
240
of consumers say it's
very common for brands
to demonstrate this
commitment to DE&I.

Consumers expect brands to care about diversity, equity and inclusion and they're putting their money where their mouth is.

It's an even bigger issue for Millennials and Gen Z:

Millennials	82%
Gen X	78%
Baby Boomers	66%



Consumers expect to see companies...

61%

Treat all staff similarly and fairly, regardless of culture, background, or ability.

52%

Gen Z

Regularly show people of different cultures, abilities, and/or beliefs in advertisements.

49%

Offer products and services that are useful to a diverse range of people

84%

While there is agreement on the need for DE&I, the language to communicate authentic DE&I varies for different groups.

DIVERSITY

LGBTQ+ consumers are

25x more likely to mention
sexuality and orientation
when describing diversity.

African American consumers mention "hire"

10x more than non-black when discussing diversity.

Consumers with disabilities are **4x as likely** to use the word "all" when describing "equity."

EQUITY

Hispanics are **12x more likely** to view equity as a lack of discrimination

African American consumers are **11x more likely** to use the word "everybody" when discussing "equity."

LGBTQ+ consumers are

4x more likely to use "fair"

to describe "equity."

INCLUSION

Heterosexual & able-bodied consumers are **2x more likely** to mention advertising when describing inclusiveness.

Consumers of color, are **3x more likely** to describe

authentic inclusivity as "real"

Hispanics were **2x more likely** to call out employment opportunities for specific ethnicities (ex: people of color in leadership.)

For a company to authentically demonstrate a commitment to diversity, it should **offer employee benefits that recognize and address the needs** of people of all different abilities, religions, sexual orientations, gender identities, ages, etc."







They don't judge you because of your race, religion, sexual orientation, or your age. **They would treat everyone the same and rules would apply to everyone.** No favoritism."

A brand is inclusive when they include people from a variety of groups without being asked to. They're being inclusive because they want to, not because they're expected to."

This CARAVAN survey was conducted by Big Village among a sample of 1,004 adults 18 years of age and older. The online omnibus study is conducted three times a week among a demographically representative U.S. sample of 1,000 adults 18 years of age and older. This survey was live on December 5-7, 2022. Text analytics supported by Relative Insight.



