



DESC: HIGHLANDER HYBRD XLE-L4 AWD  
 VIN: 5TDHBRCH7LS002980  
 YR/MDL: 2020/6965 A  
 CLR: MOON DUST/GRAY (01K5/10)  
 FINAL ASSEMBLY POINT: PRINCETON,INDIANA,U.S.A

- STANDARD EQUIPMENT**
- MECHANICAL & PERFORMANCE**
- 2.5L 4-Cylinder Engine
  - Electronic Continuous Var. Tran. (ECVT)
  - Electronic On-Demand AWD w/Trail Mode
- SAFETY & CONVENIENCE**
- Toyota Safety Sense 2.0: Pre-Collision System w/Pedestrian Detection, Full-Speed Range Dynamic Radar Cruise Control, Lane Departure Alert w/Steering Assist, Lane Tracing Assist, Automatic High Beams, Road Sign Assist
  - 8 Airbags; Star Safety System
  - Blind Spot Monitor w/ Rear Cross Traffic Alert
  - LATCH-Lower Anchor & Tether for Children
  - Safety & Remote Connect w/1-Year Trial
- EXTERIOR**
- 18" Machined-Finish Alloy Wheels w/ Temporary Spare
  - LED Headlights, Taillights, Fog Lights
  - Heated Power Outside Mirrors
  - Power Liftgate
  - Power Tilt/Slide Moonroof with Sunshade
- INTERIOR**
- SofTex-Trimmed Seating
  - Power & Heated Front Seats
  - 3rd Row 60/40 Split Fold-Flat Seats
  - Audio Plus - 8" Touch Screen, 6 Speakers, USB Media Port, 4 USB Charge-Ports, SiriusXM w/3-Month All Access Trial, Android Auto & Apple CarPlay Compatible
  - Qi-Wireless Smartphone Charger
  - Auto-Dimming Mirror w/HomeLink
  - For Full Product Details, Please Visit [Toyota.com/Highlander](http://Toyota.com/Highlander)
  - \*\*FULL TANK OF GAS\*\*

MANUFACTURER'S SUGGESTED RETAIL PRICE		\$ 42,600.00
<b>OPTIONAL EQUIPMENT</b>		
EE	Premium Audio - 8" Touch Screen, Dynamic Navigation w/3-Year Trial, Destination Assist w/1-Year Trial	1,040.00
FE	50 State Emissions	0.00
PC	Special Color	425.00

SOUTHEAST TOYOTA DISTRIBUTORS, LLC		
TOTAL FROM MANUFACTURER'S LABEL		\$ 45,185.00
DISTRIBUTOR'S INSTALLED OPTIONS		
MC200	Carpet Floor Mats with Carpet Cargo Mat	439.00
PF400	Clear Paint Protection - Full Hood Package	419.00
Includes coverage on:		
Full Hood		
KP101	Mirror Backs (if applicable) Touch Keypad Entry System	349.00
Lock and unlock your vehicle without the use of the key		
CY201	Phone Cable & Charge Package	73.00
Contents:		
1-Dual Smart USB Car Charger - 2.4A each port		
1-Apple Lightning to USB Cable - 3' Red		
1-Apple Lightning to USB Cable - 6' Red		
1-USB-C to USB-A Cable - 3' Red		
FP401	Southeast Toyota Distributor	0.00
Includes:		
Certified Technician 46 Point Quality Inspection		

**GOVERNMENT 5-STAR SAFETY RATINGS**

This vehicle has not been rated by the government for overall vehicle score, frontal crash, side crash or rollover risk.

Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**EPA DOT Fuel Economy and Environment**

Gasoline Vehicle

**Fuel Economy**

**35** MPG  
 combined city/hwy city highway

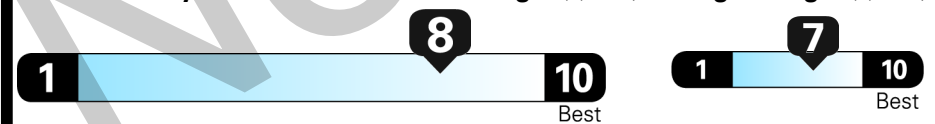
Standard SUVs range from 13 to 101 MPG. The best vehicle rates 99 MPGe.

2.9 gallons per 100 miles

You save **\$1,750** in fuel costs over 5 years compared to the average new vehicle.

**Annual fuel cost \$1,150**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only) **Smog Rating** (tailpipe only)



This vehicle emits 254 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuel economy.gov](http://fuel economy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuel economy.gov**  
 Calculate personalized estimates and compare vehicles



DELIVERY, PROCESSING AND HANDLING FEE **1,120.00**

**TOTAL \$ 45,185.00**

~ ~ ~ 36 Month/36,000 Mile Limited Warranty ~ ~ ~  
 On All Southeast Toyota Distributors, LLC, Installed Options  
 For Inquires, Call 1-800-301-6859

TOTAL DISTRIBUTOR'S INSTALLED OPTIONS **\$1,280.00**  
 DESTINATION FUEL SURCHARGE **.00**

**TOTAL \$ 46,465.00**

DELIVERED BY TRUCK TO: 39060

HENDRICK TOY NORTH CHARLESTON  
 7151 RIVERS AVENUE  
 NORTH CHARLESTON SC 29406



M030

The New Vehicle Limited Warranty provides 3-year/36,000 mile basic coverage, 5-year/60,000 mile powertrain coverage, 5-year/unlimited mile corrosion perforation coverage, 8-year/100,000 mile coverage for specific Hybrid components and 10-year/150,000 mile coverage for the Hybrid Battery. Some components may have longer coverage under California emissions warranty (applicable in CA, CT, DE, ME, MD, MA, NJ, NY, OR, PA, RI, VT, WA, District of Columbia). See Warranty and Maintenance Guide for details. An extended service contract may be available for the vehicle. Ask dealer for details. Manufacturer's suggested retail includes manufacturer's recommended pre-delivery service. Gasoline, license and title fees, applicable federal, state and local taxes and dealer and distributor installed options and accessories are not included in the manufacturer's suggested retail price.

ToyotaCare, which covers normal factory scheduled maintenance for two years or 25,000 miles, whichever occurs first, is included as part of the sales price of the vehicle for qualifying buyers. See participating dealer for eligibility and coverage details.