VEHICLE DESCRIPTION

LINCOLN AVIATOR

PG L31973

2023 AWD BLACK LABEL
119" WHEELBASE
TWIN-TURBOCHARGED 3.0L V6
10-SPEED AUTO TRANSMISSION

EXTERIOR
SILVER RADIANCE MET CC
INTERIOR
ALPINE LEATHR SEAT SURFACES

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- ADAPTIVE PIXEL LED HDLMPS
- DUAL EXHAUST SYSTEM W/BRIGHT QUAD TIPS
- GRILLE - BL BLK MESH UPPR
- ILLUMINATED LINCOLN STAR
- LED FOG LAMPS
- LIGHT TOUCH HANDLE
- MIRRORS-HEATED/AUTOFOLD/ SIGNAL/MEMORY/DRV AUTODIM/ SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF® W/ POWER SHADE
- ROOF RACK SIDE RAILS
- SOFT CLOSE DOORS

INTERIOR
- 10.1" LCD CENTERSTACK SCRN
- AMBIENT LIGHTING
- HEATED STEERING WHEEL
- LEATHER WRAPPED STR WHEEL W/CRUISE AND AUDIO CONTROL
- POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- QUAD-ZONE CLIMATE CONTROL
- REAR-DOOR SUNSHADES
- SEATS-HTD/VENT FRONT&REAR
- SEATS-PERFECT POSITION 30-WAY ACTIVE MOTION
- SYMPHONIC CHIMES

FUNCTIONAL
- 360 DEGREE CAMERA
- ADAPTIVE SUSPENSION
- CABIN PARTICULATE AND ODOR FILTER
- INTEL ADAPT CRUISE CONTROL
- INTELL ACCESS W/PUSH START
- LANE CENTERING
- LINCOLN CONNECT™- 4G MODEM WITH WIFI CAPABILITY
- LINCOLN DRIVE MODES
- PIANO KEY SHIFTER
- REVEL® ULTIMA 3D 28-SPKRS
- SPEED SIGN RECOGNITION
- SYNC3® W/ VOICE ACT NAV
- WIRELESS CHARGING PAD

SAFETY/SECURITY
- ADVANCETRAC™ WITH RSC®
- AIRBAGS - SAFETY CANOPY®
- AIRBAGS-DRVR&PASS KNEE
- AIRBAGS-DUAL-STAGE FRONT
- AUTO HIGH BEAMS
- EVASIVE STEERING ASSIST
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY
- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 4YR/50K PREM MAINTENANCE
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE	(MSRP)
EQUIPMENT GROUP 800A	
OPTIONAL EQUIPMENT/OTHER	
.22" BRIGHT MACH ALUM WHEEL	
.P275/40R22 107 W-RATED TIRES	
FLOOR LINERS,FRONT & 2ND ROW	160.00
50 STATE EMISSIONS	NO CHARGE
CLASS IV TRAILER TOW PACKAGE	500.00
.BLIND SPOT W/ TRLR CVR	
22" HI-GLOSS EBONY WHL	
ADAPTIVE SUSPENSION	
DYNAMIC HANDLING PACKAGE	2,400.00
.AIR GLIDE SUSP&DYN LWR ENTRY	
BLACK LABEL CHALET THEME	
CARGO AREA COVER	75.00
BLK LABEL SPECIAL EDITION LUXE	7,250.00
.BLACK PAINTED ROOF	
HANDS-FREE LIFTGATE DELETE	- 55.00
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION	(MSRP)
BASE PRICE	$80,725.00
TOTAL OPTIONS/OTHER	10,330.00
TOTAL VEHICLE & OPTIONS/OTHER	91,055.00
DESTINATION & DELIVERY	1,395.00

BLACK LABEL MEMBER PRIVILEGES NO CHARGE
4 year/50,000 Mile Premium Maintenance Plan
Remote New Vehicle Delivery
Remote service pickup and re-delivery (50 Mile Radius)
Anytime car wash
Travel Collection
Lincoln Access Rewards (70,000 Welcome Points)

Privileges available across Black Label dealer network.
See your Lincoln Black Label Dealership for complete details.

BLACK LABEL

RAMP ONE: CA2L
RAMP TWO:
CONVOY
ITEM #: 28-S003 O/T 2

TOTAL MSRP $92,450.00

LINCOLN AUTOMOTIVE FINANCIAL SERVICES
Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

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EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

20 MPG
combined city/hwy

17 city
24 highway

5.0 gallons per 100 miles

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

You **spend $3,000** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost $2,200

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 4 (1–10, Best)

Smog Rating (tailpipe only): 5 (1–10, Best)

This vehicle emits 451 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs $8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver ★★★★★ Passenger ★★★★★
Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat ★★★★★ Rear seat ★★★★★
Based on the risk of injury in a side impact.

Rollover ★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

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THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

App Store · Google Play



Download the Lincoln Way app* and you can:
- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln.
See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply.

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Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

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www.lincoln.com/help/privacy-terms/