



IOWA CORN CLASSIC OPEN AUCTIONEER CHAMPIONSHIP PRELIMINARY SCORE SHEET



CONTESTANT NAME: _____

NUMBER: _____

JUDGE ID #: _____

Scoring: Scoring: Scoring for #1-5 is on a scale of 1-10. Scoring for #6 is on a scale 1-15.

Example: An “average score:” on 1-10, would be 5. There should be No score of 0.

Judges can score in the tenth of a point, i.e. 9.7. Use SAME rating criteria for all contestants without bias.

In the event of a tie, the high scores in the category of determining if the “auctioneer would be hired” will be added back in to the contestant’s total scores of those in the tie. Score sheets will be provided to the contestants following the contest via email.

CATEGORY	DESCRIPTION	SCORE
# 1 Opening Statement:	Auctioneer Greeting, States Their Name, Contestant Number, and describes the item for sale. 1 2 3 4 5 6 7 8 9 10	
#2 Style:	Delivery, Poise, Eye Contact, and Gestures. 1 2 3 4 5 6 7 8 9 10	
# 3 Overall Bid Calling:	Voice control, Voice Clarity, Volume, Speed, Rhythm 1 2 3 4 5 6 7 8 9 10	
# 4 Overall Impression:	Overall Impression: Did auctioneer fairly represent the merchandise and auctioneer profession? Did auctioneer engage the audience? 1 2 3 4 5 6 7 8 9 10	
# 5 Salesmanship:	Ability to escalate bids and reached final bid in appropriate time; says "Sold"; announces the bidder number; and repeats the final sale price. 1 2 3 4 5 6 7 8 9 10	
# 6 Hiring:	Would you hire this Auctioneer to sell at your sale. (Scale is 1-15) 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	
Total Number of Points :		

Comments (optional) _____
