

September 28, 2010

SOUTHWEST FLORIDA LANDSCAPING, INC.
Kenneth Bane, President
781-771-9055

I have just finished selling my business with Mike Pfeffer as my broker. This deal would not have happened without Mike's abilities and professionalism throughout the entire process. Mike struck the perfect balance between seller and buyer and I believe both parties were pleased at the closing.

Mike's abilities carry beyond the services of a business broker. He is also a certified appraiser which lends him the credibility that his analysis is accurate and true. He is able to present the business in a user friendly way that both seller and buyer can completely understand. Of course it helps that Mike is also extremely computer proficient, so the reports, spreadsheets and owner benefit analysis are done with great accuracy and detail. Also, Mike actually returns calls and emails very quickly and never leaves either party in the dark. He is extremely organized and after a short period of time will understand your business as well as you!

In closing, I would highly recommend Mike Pfeffer to assist you in selling or buying a business. In this difficult economic climate, Mike can still GET IT DONE!

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Best Regards,

Ken Bane