



## BRETT CHAMBLESS, SIOR

Executive VP / Principal

**SPECIALIZATION**  
**INDUSTRIAL TENANT**  
**REPRESENTATION, SITE**  
**SELECTION & LOGISTICS**

### PROFILE

Brett joined the Lee & Associates office in Atlanta in 2010. He has 36 years of experience in industrial real estate brokerage, site selection, location consulting; and coordinating build-to-suite. He is accomplished in both landlord and tenant representation on a national basis. He has represented major industrial corporations with their real estate projects for both manufacturing and distribution operations.

He has concluded real estate transactions and site selection/consulting projects in 30 states. Site Selection/consulting has included operating cost analyses and incentive negotiations at the state, county and local level. Incentives have included various tax abatements, creative financing deal structures and a wide array of infrastructure improvements. Brett has concluded sales and leases with a value in excess of \$750 million and transactions totaling over 32 million square feet and 2,400 acres.

### EXPERIENCE

- 2010 - present: Lee & Associates - Atlanta - Executive VP / Principal
- 2005 - 2010: Chambless Partners, Inc.- Founder/President - Atlanta
- 1987 - 2005: The Walker Companies- Vice President - Atlanta
- 1986 - 1987: Cushman & Wakefield of Georgia - Atlanta

### EDUCATION

- University of Alabama- Tuscaloosa, Alabama  
B.S. Commerce & Business Administration, Corporate Finance (1983)

### ACHIEVEMENTS

- Real Estate Broker (7 states): Georgia, Alabama, Mississippi, North Carolina, South Carolina, Tennessee, Virginia
- 2022 - CoStar - Power Broker - Atlanta - Industrial Lease Transactions
- 2015 - Top Producer - Lee Atlanta Office/Top 5 - 2011, 2012, 2016, 2022
- 2011 - Top 10 Industrial Tenant Broker - Atlanta Commercial Board of Realtors®
- 2009-2014 - SIOR Georgia Chapter Treasurer
- 2002 - "Who's Who in Commercial Real Estate"- Atlanta Business Chronicle
- 2001 - Top 10 Site Selection Consultant in U.S. (awarded to firm)  
Site Selection magazine's William Dorsey Service Provider
- Member - Society of Industrial & Office Realtors® (SIOR) since 1997

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Suite 1600  
Atlanta, GA 30326

### PARTIAL CLIENT LIST

- ▶ Walmart
- ▶ The Home Depot
- ▶ Continental General Tire
- ▶ The Pauls Corporation
- ▶ Maersk
- ▶ John Deere
- ▶ Yusen Logistics
- ▶ Moran Foods
- ▶ Michelin
- ▶ W.S. Badcock Corporation
- ▶ Serena & Lily



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## Representative Food Distribution Projects:

CLIENT	CITY	STATE	SIZE (SF)	ACRES
Moran Foods (Save-A-Lot)	Lakeland	FL	475,000	36 Acres
Moran Foods (Save-A-Lot)	Austinburg	OH	450,000	30 Acres
Moran Foods (Save-A-Lot)	Lexington	NC	350,000	75 Acres
Moran Foods (Save-A-Lot)	Muncie	IN	325,000	30 Acres
Moran Foods (Save-A-Lot)	Edgerton	WI	325,000	30 Acres
Moran Foods (Save-A-Lot)	St. Johns	MI	325,000	35 Acres
The Fleming Companies, Inc.	Nicholasville	KY	263,000	
Moran Foods (Save-A-Lot)	Ft. Worth	TX	253,700	
Nash Finch Company	Macon	GA	252,089	
Moran Foods (Save-A-Lot)	Pompano Beach	FL	250,000	
Moran Foods (Save-A-Lot)	Albany	NY	220,000	
Finch Warehouse	Mobile	AL	215,000	
Moran Foods (Save-A-Lot)	Portland	OR	192,000	
The Fleming Companies, Inc.	Lakeland	FL	180,000	
Moran Foods (Save-A-Lot)	Rancho Cucamonga	CA	147,490	
The Fleming Companies, Inc.	Columbus	GA	140,000	
Publix, Inc.	Alpharetta	GA	140,000	
Moran Foods (Save-A-Lot)	Denver	CO	130,000	
Moran Foods (Save-A-Lot)	Lakeland	FL	127,199	
Nash Finch Company	Statesboro	GA	125,000	
Moran Foods (Save-A-Lot)	Columbus	OH	83,167	
Imperial Capital Bank/Ameriserve	Gulfport	MS	66,354	
Moran Foods (Save-A-Lot)	Lakeland	FL	57,000	
Burris Refrigerated Services	Tiftonia	TN		40 Acres
Publix, Inc.	Alpharetta	GA		18 Acres
Mantovani/Dominoes	Atlanta	GA		10 Acres