



WILLIE CANDLER

Principal

**SPECIALIZATION
IN INDUSTRIAL
PROPERTIES**

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PARTIAL CLIENT LIST

- ▶ Dalfen Industrial
- ▶ Westmount Realty
- ▶ Gemini Power Systems
- ▶ Clarion Partners
- ▶ IDI Logistics
- ▶ Panattoni Development Co.
- ▶ Chadwell Supply
- ▶ GigaCloud Technology
- ▶ Hitachi Motors

PROFILE

Willie Candler joined Lee & Associates – Atlanta in November 2020 as the firm’s first- ever Research Associate. Since then, he has rapidly advanced within the organization, transitioning to a full-time Principal role and earning the Rookie of the Year award in 2022. Specializing in the representation of institutional landlords, developers, and local and national tenants, Willie focuses on the on the I-75 Northwest and I-20 West Atlanta submarkets. He currently oversees a portfolio of over 3 million square feet for institutional owners and has represented a diverse range of tenants including, medical practices, automotive manufacturing, and 3PL providers.

Before starting his career in commercial real estate, Willie played quarterback at The University of West Georgia, where he was a four-year letter winner and set multiple school records.

Leveraging his strong foundation in research and analytics, Willie delivers tailored solutions and data driven strategies to meet his clients needs, helping them achieve their property and business goals.

Notable Client Relationships:

- IDI Logistics - 2,000,000 SF
- Panattoni Development Co. - 798,000 SF
- GigaCloud Technology - 500,000 SF
- Hitachi Motors - 200,000 SF
- Chadwell Supply - 135,000 SF

EXPERIENCE

- 2025 to present: Principal at Lee & Associates Atlanta
- 2023 to 2024: Director at Lee & Associates Atlanta
- 2021 to 2023: Associate at Lee & Associates Atlanta
- 2020 to 2021: Research Associate at Lee & Associates Atlanta

EDUCATION

- University of West Georgia
Bachelor of Business Administration in Real Estate Development and Marketing

MEMBERSHIPS & COMMUNITY INVOLVEMENT

- Real Estate Salesperson: State of Georgia
- Member - Atlanta Commercial Board of Realtors (ACBR)
- Member - Young Council of Realtors (YCR)