



# MICHAEL AVENDANO

Vice President

INDUSTRIAL  
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## PROFILE

Michael Avendano serves as Vice President with Lee & Associates specializing in Industrial Sales and Leasing.

Prior to joining Lee & Associates South Florida, Michael worked for Beacon Commercial Realty, a Commercial Real estate firm where he helped manage multiple portfolios of over half a million sf of industrial, Office and Retail space. During his time at Beacon, he along with the rest of his team were responsible for the acquisition, negotiation, leasing, management and disposition of said assets with the ultimate goal being minimize risk and cost while maximizing profits for our clients. Through this effort, Michael developed a strong understanding of property values, cap rates, property management, zoning and land-use, development codes and ordinances, as well as state and local permitting.

Michael also has a deep understanding with the tech and marketing side of the business working for CREXi, the fastest growing CRE marketplace in the US. In this position he was faced with an unprecedented economic downturn which he was successfully able to navigate helping the team achieve their best quarter since their launch. The adversity he faced in his time there highlighted the importance of utilizing all the tools at one's disposal as well as challenging the norm. It also showed him the importance of being able to quickly adapt to any situation and having a plan to do so.

Michael was Born and raised in Miami, FL and speaks both English and Spanish. He graduated from the Florida International University with a Bachelor's Degree in Hospitality Management. When he is not busy servicing his clients, Michael is probably on a coastline somewhere surfing, playing basketball, or traveling somewhere with his friends and family.

## EXPERIENCE

- 2020 to present: Vice President, Lee & Associates South Florida
- 2020 to 2020: Account Executive, CREXi
- 2018 to 2020: Commercial Real Estate Associate, Beacon Commercial

## EDUCATION

- BS Hospitality, Florida International University