



STUART WILLIAMS

Principal

SPECIALIZING IN
INVESTMENT
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PARTIAL CLIENT LIST

- ▶ BentallGreenOak
- ▶ Blackrock
- ▶ Blackstone/EOP
- ▶ DWS
- ▶ Embarcadero
- ▶ Hines
- ▶ LaSalle
- ▶ Metzler
- ▶ Spear Street
- ▶ SRM Development
- ▶ Stockbridge
- ▶ Talon
- ▶ TH Real Estate
- ▶ Touchstone
- ▶ UNICO
- ▶ Vulcan

CAREER SUMMARY

A Principal with Lee & Associates, Stuart brings over 35 years of commercial real estate expertise to his clients. Stuart was a Managing Director and led the Capital Markets team at JLL for numerous years, during which time he provided investment sales services to institutional, corporate and private investors. He has sold over \$6 B of properties and leased over 7M SF. Stuart consistently ranks among the top sales and leasing brokers in the greater Puget Sound area including being SIOR broker of the year 5 times and a CoStar power broker 12 times.

Before JLL, he was a co-founder and Principal with Pacific Real Estate Partners, and prior to that he was a Principal at the Norman Company and managed all ownership leasing activity.

Notable Transactions Include:

- Redstone Corp. Center I & II (Lynnwood) | 329,015 SF Office | \$70.75M
- Time Square (Renton) | 324,287 SF Office | \$54.5M
- Westlake Terry (Seattle) | 320,399 SF Office | \$169.97M
- Westpark Portfolio (Redmond) | 778,472 Office & Industrial | \$128M
- Westlake Steps (Seattle) | 238,609 SF Land | \$79.5M

Professional Affiliations:

- Urban Land Institute (ULI) - Past Pacific Northwest Board
- Pacific Real Estate Institute - Past President & Board Member
- Commercial Brokers Association (CBA) - Past President & Board Member

EDUCATION

- M.B.A. in Finance - Harvard University
- B.A. Economics & Political Science - Claremont McKenna College

COMMUNITY INVOLVEMENT

- Woodland Park Zoo - Past President & Board Member
- Jewish Community Center - Past President & Board Member
- Frye Art Museum - Board Member
- Wellspring - Board Member & President
- Kravis Leadership Institute - Past Board Member

AWARDS & RECOGNITION

- SIOR Office and Investment Broker of the Year - 5 times
- CoStar Office and/or Investment Broker - 11 times