



JOHN DECOUTO

CCIM, MCR.h

Senior Managing Director

*SPECIALIZATION
IN TENANT ADVISORY*

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PARTIAL CLIENT LIST

- ▶ American Lung Association
- ▶ Coca-Cola
- ▶ Balfour Beatty
- ▶ Paya
- ▶ Waste Management
- ▶ Register Financial Group
- ▶ Cornerstone Medical
- ▶ Jamestown Properties
- ▶ Burns & Wilcox
- ▶ Drax Energy
- ▶ Pinnacle Renewable Energy
- ▶ White Electrical

PROFILE

Mr. DeCouto is the Senior Managing Director and senior leader of the Lee Corporate Solutions - tenant advisory group and the national office practice leader for Lee & Associates. Mr. DeCouto's expertise comes from his 38 years as a client-focused commercial real estate consultant. During this time, he has brokered over 1,000 commercial real estate transactions. John is a relationship-based, solutions-oriented corporate real estate services provider whose transaction experience, strategic planning expertise, team building and financial leadership have provided customized solutions for many companies at a portfolio level to one-off acquisition and disposition assignments. He is a Founding Principal of the Atlanta office and he leads a national team of nine associates.

Corporate Account Summary

- Waste Management
- Balfour Beatty
- Principal Financial Group
- MindBody
- Drax Energy
- Skitter TV
- EnergyCom Network
- Cornerstone Medical
- 1910 Legacy Enterprises

EXPERIENCE

- 2011 to present: Lee Corporate Solutions, Senior Managing Director
- 2005 to 2010: Bryant Commercial Real Estate Partners, Founding Partner - Atlanta
- 1993 to 2005: GVA Advantis, Senior Director
- 1984 to 1993: Royal LePage CRES, Vice President - Atlanta

EDUCATION

- Kennesaw State College
- Certified Commercial Investment Member, CCIM
- Master of Corporate Real Estate with Honors, MCR.h
- Senior Leader of Corporate Real Estate, SLCR

COMMUNITY INVOLVEMENT

- Founding Member & Current Board Member of For the Hope Partnership (Formally Feeding the Homeless Project), a 501c3 non-profit | www.FTHP.org
- Associate Broker License - Georgia
- Life Member Atlanta Commercial Board Million Dollar Club
- Silver Phoenix Award - Atlanta Commercial Board of Realtors
- CoreNet Global Learning - Top Rated Faculty 20 years (1999 - 2019)

 LEE CORPORATE
SOLUTIONS

 LEE &
ASSOCIATES
COMMERCIAL REAL ESTATE SERVICES

LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.