

• ADVISOR BIO // RETAIL & INVESTMENT

MICHAEL DAHMER

Senior Director



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Partial Client List

The Healey Office and Retail Building
NASCAR car wash expansion
The UPS Store expansion
Five Guys Burger
Southlake Mall
BP Amoco Oil Corporation
University of West Georgia
Jekyll Island Authority, State of Georgia

Profile

Michael has 20 year experience in Atlanta, focusing on project leasing, tenant representation and land sales. He is a top retail producer at Lee & Associates and has negotiated transactions for many of the most prestigious mixed use projects, power centers, and national brands in Atlanta.

In the past 5 years Michael has negotiated \$45 million in commercial leases and project sales. He is currently representing over \$100 million in new Atlanta projects, including the proposed International Tower, a \$75 million dollar, hospitality and retail high-rise planned near Hard Rock Café in downtown.

Lee & Associates has 53 offices spanning the USA, a broker affiliation with Europe, and we are the flagship office for Georgia.

Experience

- Lee & Associates – Atlanta (2014 – present)
- Newmark Grubb Knight Frank – Atlanta (2010-2013)
- RetailWorks Real Estate – Atlanta (2003-2010)
- Underground Atlanta Festival Marketplace (2000-2003)

Achievements

- Redeveloped the former University of West Georgia bookstore, leased to 100% and sold for a 20% profit the revamped West Georgia Village in 18 months. (2014-2016)
- Represented the client for NASCAR car wash for the 1st southeast USA brand.
- Created \$2.2 million of new asset value through leasing for The Healey Building, a 170,000 SF, 14 story, urban mid-rise (2015 to present)
- Top 10 Retail Broker, Atlanta Business Chronicle/ACBR in 2005, 2006
- Expanded the UPS Store to 150 stores. The UPS Store is the #1 brand in both Georgia and the USA
- Expanded Great Clips to #1 chain to over 125 stores in a 15 year period; also the #1 brand in the category
- Eagle Scout

Education

- Mercer University, MBA in Tourism & Economics, Atlanta GA
- Georgia State University, CRE in Real Estate, Atlanta GA
- University of Florida, BBA in Advertising, Gainesville FL
- Associate Broker in Georgia since 2001

