



## **ALLEN BROWN** Senior Director

### **Biography**

Mr. Brown has 40+ years of experience in both office and retail properties. Mr. Brown has specialized in Midtown and Downtown Atlanta, and has represented many local, regional and national tenants such as Chick-fil-A, Drug Emporium, Ethan Allen and Sports Life. He has leased many large retail strip centers in and around Atlanta, Georgia. Mr. Brown has represented every major bank in Downtown Atlanta and he represented Trust Co. of Georgia (SunTrust) in the 1990 negotiation of their 425,000 square foot service center lease. Mr. Brown served as the conservation officer for the State of Georgia in the acquisition of the Block South of the Equitable Building for Georgia State University's Helen M. Aderhold Learning Center. Mr. Brown has sold excess property for Shaw Industries in several locations, as well as excess properties for a number of energy companies. Over his 48 year career, Mr. Brown has been responsible for over 2.5 billion dollars in transactions. Mr. Brown has been qualified as an expert witness by the courts, to testify as to property values.

### **Experience**

- Transwestern (2008—2013), Senior Vice President
- Grubb & Ellis (2006—2008), Senior Vice President
- Advantis Real Estate Service Company (2001 –2006), Senior Director
- Ackerman & Company (1980—2001), Senior Vice President

### **Education**

- Georgia State University  
BBA Real Estate, 1969

### **Memberships & Associations**

- Licensed Real Estate Salesperson - State of Georgia
- Atlanta Commercial Board of Realtors - Member
- Atlanta Board of Realtors Million Dollar Club
- Phoenix Award Winner
- ICSC Member

**O** 404.442.2835  
**C** 404.281.2561

[abrown@lee-associates.com](mailto:abrown@lee-associates.com)

3500 Lenox Road  
Suite 1600  
Atlanta, GA 30326

### **PARTIAL CLIENT LIST**

- Wachovia
- SunTrust
- Nations Bank
- Georgia State University
- Interactive Executive Offices
- State of Georgia
- Alon Pharmaceuticals
- Unites States Government
- Verelco (Volkswagon America)
- OFS (Optical Fiber Solutions)