



TODD SPENCER

SIOR, CCIM

Principal

*SPECIALIZING IN
INDUSTRIAL, INVESTMENT & LAND*

📞 614.923.3300

📞 614.327.0258

🌐 /toddspencer

📧 /leeassociatescolumbus

📧 todd.spencer@lee-associates.com
lee-associates.com

6175 Emerald Parkway
Dublin, Ohio 43016

PARTIAL CLIENT LIST

- ▶ Airgas, Inc.
- ▶ ARES Management
- ▶ ATCO Industries
- ▶ Becknell Industrial
- ▶ Bob Evans Farms, Inc.
- ▶ Boren Brothers
- ▶ Cabot
- ▶ Charles Schwab
- ▶ City of Marysville
- ▶ City of Westerville
- ▶ Crane Investment Group
- ▶ DHL Supply Chain
- ▶ DRA Advisors, LLC
- ▶ DuPont
- ▶ Elk & Elk
- ▶ Ease Logistics
- ▶ Fifth Third Bank
- ▶ Georgia Pacific
- ▶ Granite REIT
- ▶ Hardy World
- ▶ Industrial Realty Group
- ▶ Integra Beauty
- ▶ J.D. Byrider
- ▶ Kalera
- ▶ Lincare
- ▶ LINK Industrial
- ▶ Midwestern Auto Group
- ▶ Opus Group
- ▶ PharmaForce
- ▶ Prologis
- ▶ Shremshock Architects
- ▶ Southgate Corporation
- ▶ Stonemont Financial
- ▶ Wall Street Holdings



CAREER SUMMARY

As a founding member and Principal of the Columbus Lee office, Todd is responsible for assisting clients in all aspects of real estate brokerage and development including site qualification, acquisition, zoning and governmental approvals, financing, third party brokerage, and coordination of preliminary design and construction cost estimating. On a national level, Todd serves on the Corporate Board of Directors for Lee & Associates, which governs licensing and/or growth of the organization across North America. In this role, Todd participates in the expansion of the organization with new offices being established in major markets and assisting with new initiatives in technology, marketing, and charitable ventures across the Lee & Associates vast network of brokers.

Todd has over 18 years of experience in marketing, commercial real estate brokerage, property management and development. His clients include developers, property owners, investors, owner/users, and tenants/buyers. Whether his clients require landlord/seller representation, tenant/buyer representation, site due diligence, demographic analysis or asset disposition services, Todd uses his expertise to maximize asset performance, minimize occupancy costs, and increase his clients' bottom line.

Since 2016, Todd has been an active member of the Society of Industrial and Office Realtors (SIOR), an exclusive, nationally recognized organization whose members produce at the top tier of their respective markets while upholding the highest ethical standards. He also holds the designation of Certified Commercial Investment Member (CCIM), representing proven expertise in financial, market, and investment analysis, in addition to negotiation.

Notable Transactions Include:

- 1,194,865 SF Industrial Lease - DHL/Hanes
- 478,503 SF Industrial Lease - LINK Industrial
- 340,704 SF Industrial Lease - Prologis
- 324,000 SF Industrial Lease - Becknell Industrial
- 322,000 SF Industrial Lease - Becknell Industrial
- 308,358 SF Industrial Lease - Ease Logistics
- 269,000 SF Industrial Lease - Becknell Industrial
- 240,000 SF Multi-Building Corporate Campus Disposition - Bob Evans Farms, Inc.
- 229,333 SF Industrial Sale - Integra Beauty
- 208,241 SF Industrial Lease - Becknell Industrial
- 190,400 SF Industrial Lease - Becknell Industrial
- 163,000 SF Industrial Sale - Prologis
- 120,000 SF Industrial Lease - Prologis
- 108,000 SF Industrial Lease - Georgia Pacific
- 100,820 SF Industrial Investment sale - DRA Advisors
- 77,000 SF Office Sale - City of Columbus (Central Ohio Area Agency on Aging)
- 64,177 SF Industrial Lease - VanTrust
- 206 Acre Land Sale - 33 Innovation Park / Marysville
- 201 Acre Land Sale - Duke Realty / Columbus Regional Airport Authority
- 30 Acre Land Sale - PharmaForce
- 10 Acre Land Sale - DHL Supply Chain North American Headquarters

EDUCATION

- The Ohio State University, Columbus, Ohio - Max M. Fisher College of Business
Bachelor of Arts - Finance
- Ward Center for Real Estate Studies - CCIM Institute, Chicago, Illinois
CCIM Designation Curriculum - Financial, Market, User and Investment Real Estate Analysis

PROFESSIONAL INVOLVEMENT & AFFILIATIONS

- Board of Directors for Lee & Associates Corporate - 2020 - Current
- Society of Industrial and Office Realtors (SIOR) - 2023 Ohio Chapter Vice President
- Certified Commercial Investment Member (CCIM) - 2022 Ohio Chapter President
- National Association of Realtors

LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.