



# DAVID HOWARD

President & CEO

**SPECIALIZATION IN  
INVESTMENT PROPERTIES &  
TENANT ADVISORY**

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## PARTIAL CLIENT LIST

- ▶ Myers Fonzi Law Firm
- ▶ Discount Dance Supply
- ▶ PSS Medical
- ▶ Latham & Watkins, LLP
- ▶ Hill Corporation
- ▶ Thompson Publishing
- ▶ Elite Information Technology
- ▶ SquareSoft
- ▶ Initiative Media
- ▶ Progressive Insurance
- ▶ Keeco
- ▶ New York Stock Exchange
- ▶ Fluor Corporation
- ▶ Newmeyer & Dillion, LLP
- ▶ Ace Mortgage Funding, LLC
- ▶ Toro
- ▶ SOS Staffing
- ▶ Volvo
- ▶ American Express
- ▶ Frontier Communications
- ▶ Acosta, Inc
- ▶ Precision One
- ▶ Riverside Investments Inc.
- ▶ Mortgage Docs
- ▶ First American Title
- ▶ Pattillo

## PROFILE

David E. Howard is the President & CEO of Lee & Associates Atlanta, GA and Nashville, TN. Mr. Howard was on Lee & Associates Corporate Board of Directors from 2011-2015. Mr. Howard's team specializes in strategic representation to end-users of commercial real estate and buyers and sellers of investment properties throughout the United States. He is past president of Lee & Associates San Diego and Lee & Associates Charleston offices. He currently resided in Alpharetta, GA, with his wife Lisa and a proud Dad of three boys, one girl, and three grandchildren.

## CAREER SUMMARY

Prior to joining Lee & Associates in 2005, Mr. Howard was the Founder and CEO of Resource Commercial Real Estate, Inc. (RCRE), a tenant representation commercial real estate company with headquarters in Irvine, California. He grew the office from one person into six offices and 62 agents over a ten year period.

Prior to forming RCRE, Mr. Howard was with The Tenant Advisory Group of CBRE. He was involved with corporate clients throughout the U.S., such as Frontier Communications, American Express, Volvo, Bergen Brunswig, and Fluor Corporation.

Mr. Howard was a Director of Real Estate for TRW Information Services "Experian," where he was actively involved in lease negotiations, site selections, and construction management of approximately 5.5 million square feet throughout the United States. Mr. Howard was also a Real Estate Manager for Macy's department stores, where he was responsible for selecting new store sites in the Southwestern United States and the daily operation of the Macy's 500,000 square-foot office headquarters complex in Downtown Los Angeles.

Mr. Howard is a licensed Georgia, South Carolina, and California Real Estate Broker. He has earned RPA and FMA designations from the Building Owners and Managers Association (BOMA) and has been listed in the Who's Who in Real Estate several times over his career.

Mr. Howard is a veteran of the United States Coast Guard. He is a member of UFW (Veteran of Foreign Wars) since 2006. He attended California State University, Fullerton majoring in Business Management.

He is a former Board member of NAIOP in San Diego, CA.

## NOTABLE REPRESENTATIVE TRANSACTIONS

COMPANY	LOCATION	SIZE
Cerplex Group	Throughout US	350,000 SF
Drivetime Auto	Long Beach, Wilmington, CA <sup>+</sup>	310,000 SF
JW Fulfillment	Atlanta, GA	302,000 SF
Keeco	Union City, CA	300,000 SF
Frontier Corp.	Throughout US	250,000 SF
PSS Medical	Newark, Ontario, San Diego, CA <sup>+</sup>	225,000 SF
Optima IS	Santa Ana, CA	217,000 SF
PSS Medical	Fullerton, CA	183,000 SF
LaSalle Bristol	Riverside, CA & Portland, OR	150,000 SF
Patillo Industrial	Greenville, SC	148,643 SF
Fluor Corporation	Dallas & Houston, TX	125,000 SF
New Meyer & Dillion	Walnut Creek / Las Vegas, NV	120,000 SF
Keeco	South San Francisco, CA	114,000 SF
Latham & Watkins	San Francisco, CA	310,000 SF
Initiative Media	Los Angeles, CA	96,000 SF
The Rutter Group	Belmont, CA	84,000 SF
Rare Medium	Irvine, CA	70,000 SF