



## MICHAEL KELLY

Principal

*SPECIALIZING IN  
ASSET SERVICES*

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Lee & Associates of  
Eastern Pennsylvania LLC  
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### PARTIAL CLIENT LIST

- ▶ STAG Industrial
- ▶ Watson Land Company
- ▶ Appalachian Asset Management
- ▶ Arden Logistics Company
- ▶ GFI
- ▶ Ares Management
- ▶ TA Associates
- ▶ Washington Capital Management

### PROFILE

As Principal, Michael contributes over twenty years of experience to Lee & Associates. Michael was instrumental in starting the Asset Services group of Lee's Eastern Pennsylvania office, aiding in its rapid growth of managed product and market share. While knowledgeable in management of all commercial asset types, his current focus is on industrial asset management in Pennsylvania, New Jersey, Delaware, and Maryland. Michael's primary objective is to serve clients in a highly professional manner, to provide exceptional quality and responsiveness, and to execute a specific management plan that reflects the investment goals of ownership.

### CAREER SUMMARY

Prior to Lee & Associates, Michael served as Director for Cushman & Wakefield of Pennsylvania, where he managed a 4 million square foot Industrial portfolio. Previously Michael was responsible for a 3 million sf portfolio of industrial and office properties in Baltimore, MD and Wilmington, DE. Michael's initial role in commercial real estate was as a commissioned salesperson, specializing in office and industrial sales and leasing in the northern suburbs of Philadelphia. During his five years as a salesperson, he completed several notable transactions including a 50,000-sf lab headquarters lease, a 250,000 square foot office sale transaction, and the disposition of an 8 acre mix-used development site.

### EXPERIENCE

- 2019 to present: Principal / Lee & Associates of Eastern Pennsylvania
- 2013 to 2019: Director / Cushman & Wakefield
- 2005 to 2013: Property Manager / The Flynn Company
- 2000 to 2005: Salesperson / The Flynn Company

### EDUCATION

- Bachelor of Arts in English, Villanova University
- Licensed Real Estate Salesperson in the Commonwealth of Pennsylvania, the States of New Jersey, Delaware and Maryland

### INDUSTRY INVOLVEMENT

- Member of the Villanova University Center for Real Estate