



JEFFREY M. RINKOV, SIOR

Chief Executive Officer

323.767.2101

jrinkov@lee-associates.com

lee-associates.com

1201 North Main Street
Los Angeles, CA 90012

Corporate ID: 02174865

License ID: 01238887

PARTIAL CLIENT LIST

- ▶ Chiquita Brands International
- ▶ Bank of America
- ▶ Wells Fargo Bank
- ▶ United States Small Business Administration
- ▶ National Loan Investors
- ▶ Gautier Land Company
- ▶ Gold Realty
- ▶ Marina Graphic Center
- ▶ McMillin Wire and Plating
- ▶ Garfield National Bank
- ▶ American Produce
- ▶ J.S.M. Construction, Inc.
- ▶ Martin Goodman Trust
- ▶ Golden Gift
- ▶ LIA Associates
- ▶ Roll Properties International, Inc.
- ▶ Merchandise Design Group
- ▶ Mindlin Real Estate Group
- ▶ MJW Investments
- ▶ United States Can Corporation
- ▶ The Alpert Group
- ▶ Chalmers Equity Group
- ▶ K2 Inc.

PROFILE

Jeff began his career in Real Estate Brokerage in 1995 with Lee & Associates City of Commerce Office. Prior to 1995 Jeff was Vice President of Sales, servicing national retail clients for a manufacturer of home furnishings. During his tenure at Lee & Associates Jeff has specialized in the representation of property owners, tenants and buyers in the leasing and sale of Central Market properties. Geographically his focus has been properties in the Central Los Angeles/ Downtown market including Commerce, Vernon and surrounding cities with high industrial concentrations. In February of 2001 Jeff became a Senior Vice President / Principal at Lee & Associates, a designation granted based upon outstanding client representation and superior production. In February of 2007 he was elected as President of the Commerce office.

After serving for 5 years on the Lee & Associates National Advisory Board Jeff accepted the CEO position of the Lee & Associates Licensing and Administration Company in October 2013.

EXPERIENCE

- 2013 to present: Chief Executive Officer, Lee & Associates® Licensing and Administrative Company, L.P.
- 2022 to present: Senior Vice President/Principal Lee & Associates® Los Angeles - Downtown
- 2007 to 2015: President, Lee & Associates® Commerce, Inc.
- 1995 to 2022: Senior Vice President/Principal Lee & Associates® Commerce, Inc.
- 1989 to 1995: Account Executive, Manny Industries, L.P.

EDUCATION

- 1985 - 1989 Pepperdine University
 - B.S. Business Administration
 - Gradziadio School of Business Management
 - Bachelor of Science - Business Management

AFFILIATIONS

- AIR American Industrial Real Estate Association
- BOMA Building Owners and Managers Association
- CCIM Certified Commercial Investment Member
- CCICM City of Commerce Industrial Council Member
- CLM Council of Logistics Management
- CRE Counselor of Real Estate
- ICSC International Council of Shopping Centers
- IDRC International Development Research Council
- IFMA International Facilities Management Association
- NACORE International Association of Corporate Real Estate Executives
- NAIOP National Association of Industrial and Office Properties
- CREW Commercial Real Estate Women Network
- SIOR Society of Industrial and Office Realtors
- ULI Urban Land Institute