



NORA HOYOS

Associate

**SPECIALIZATION IN
ACQUISITION AND DISPOSITION
OF COMMERCIAL PROPERTY**

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PROFILE

Nora is a licensed California Real Estate Salesperson with a specialized focus on the acquisition and disposition of commercial properties, representing both owner-user and investment sales across all asset types. She is strategically focused on the San Gabriel Valley and the greater Los Angeles metropolitan area.

CAREER SUMMARY

Nora began her career in wealth management at one of the nation's top financial firms, advising high-net-worth clients on strategic investments. There, she gained valuable experience advising high-net-worth clients. Motivated by a deep interest in real estate and market dynamics, she transitioned into commercial real estate with Marcus & Millichap, where she specialized in investment sales and sharpened her skills in property valuation and market analysis.

Nora serves as a commercial real estate advisor at Lee & Associates, where she leverages her financial background and real estate expertise to deliver strategic, data-driven solutions tailored to the unique goals of each client. Her approach is rooted in integrity, insight, and a strong commitment to helping property owners, investors, and developers maximize the value of their assets.

Notable Recent Transactions Include:

- 3864 E Colorado Blvd, Pasadena, CA 91107
- 335 W Garfield Ave, Glendale, CA 91204
- 100 W Whittier Blvd, La Habra, CA 90631
- 5487 La Forest Dr, La Canada Flintridge, CA 91011
- 3550 E Cameron Ave, West Covina, CA 91791
- 536 Milton Dr, San Gabriel, CA 91775
- 6435 Monterey Rd, Los Angeles, CA 90042
- 6034 Monterey Rd, Los Angeles, CA 90042
- 6100 Monterey Rd, Los Angeles, CA 90042

EXPERIENCE

- 2025 to Present Lee & Associates – Pasadena, Inc., Associate
- 2022 to 2025 Marcus & Millichap
- 2021 to 2022 Keller Williams Executive

EDUCATION / AFFILIATIONS

- Certified Commercial Investment Member Candidate (CCIM)
- Master of Business Administration (MBA): Claremont Graduate University
- Professional Designation in Marketing: UCLA
- Bachelor of Architecture: University Pontificia Bolivariana

COMMUNITY INVOLVEMENT

- City of San Marino (Design and Review committee member - Current)
- San Marino City Club (Board member - Current)
- CCIM National and Los Angeles Chapter
- International Council of Shopping Centers (ICSC)