



TIM GENSKÉ, MBA

Principal

*SPECIALIZATION IN
RETAIL & REAL ESTATE
DEVELOPMENT*

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LANDLORD

REPRESENTATION

- PDA Shopping Centers
- Pac Trust
- Dollinger Properties
- M. David Paul Associates (Worthe)
- Bank of America Trust Services
- Northern Trust Bank
- Vestar
- Evergreen Devco Inc.
- Camden Property Trust
- The Kutzer Companies
- TIAA CREF

MUNICIPALITY

REPRESENTATION

- City of Arcadia
- City of Azusa
- City of Oxnard
- City of Palm Desert

TENANT

REPRESENTATION

- Bristol Farms/Lazy Acres (since 2004)
- T & T Markets

CAREER SUMMARY

Primarily operating out of the greater Los Angeles area, Tim has worked in retail brokerage and real estate development for over 35 years. He has extensive experience in sales, leasing and master planning of both existing and new real estate developments. Recently, Tim has expanded his advisory practice to include municipal government clients recognizing the need for cities to take greater participation in retailing within their communities which is a massive driver of sales tax revenue and area employment. Tim also exclusively represents of the California Judicial Council in San Luis Obispo, Santa Barbara and Ventura.

EXPERIENCE

- 2025 to Present – Lee & Associates, Inc. - Pasadena, Associate
- CBRE, Inc. - Senior Vice President Retail - Glendale, CA - 17+ Years
- Cypress Retail Group - Vice President Retail - Westlake Village, CA - 12 Years
- Halferty Development Co. - Vice President Acquisitions - Pasadena, CA - 3 Years
- SC Enterprises Development Co. - Leasing Manager - Glendora, CA - 3 Years

RECENT SALES TRANSACTIONS

- Former Sears Department Store - Palm Desert, CA \$7,000,000
- Erewhon - 475 South Lake Avenue, Pasadena, CA \$16,200,000
- Chick Fil A - 73070 Dinah Shore Dr., Palm Desert, CA \$6,500,000

EDUCATION

- USC Marshall School of Business - Masters of Business Administration (MBA)
- University of Washington (UW) - Seattle, WA
- Bachelor of Arts - Business Administration

PROFESSIONAL AFFILIATIONS / ACCREDITATIONS

- Member of International Council of Shopping Centers (ICSC)
- Extensive experience using Excel, PowerPoint, Adobe software