



JOHN E. SHARPE

SIOR, CCIM, LEED-AP
Principal

INDUSTRIAL SALES & LEASING
INVESTMENT SALES

C 847.224.6296

jsharpe@lee-associates.com
www.lee-associates.com

8708 Spanish Ridge Ave, Suite 115
Las Vegas, NV 89148
License ID: BS.0146492

PROFILE

John is an investment and industrial property specialist with extensive experience creating and implementing strategic real estate programs for clients. As a market expert for the past 37 years, he specializes in assisting investors, owners, tenants, developers and institutions in sales, leasing and build-to-suit of investment industrial projects and vacant land. John is based in the Midwest although much of his corporate work involves regional and national portfolio assignments.

John strives to establish long-term relationships by providing exceptional service and dedicating the highest level of enthusiasm to every project he undertakes.

CAREER SUMMARY

In 2002, John co-founded Lee & Associates of Illinois, where he and his partners have grown the firm into a 60-person, full-service operation dedicated to delivering comprehensive support to clients. Beyond his work in the Chicago office, John also leads expansion efforts for Lee & Associates and is actively involved in establishing the firm's largest office to date.

Prior to starting Lee, John had been with CBRE for 14 years. John was named one of Chicago's Power Brokers for leasing industry activity by the CoStar group and was recently recognized as a Notable Leader in CRE by Crain's Chicago Business.

PROFESSIONAL AFFILIATIONS

- » Lee & Associates Licensing & Administration, LP Board of Directors, Board Member
- » Association of Industrial Real Estate Brokers (AIRE)
- » Society of Industrial and Office Realtors (SIOR), Chicago, Milwaukee, Las Vegas
- » Certified Commercial Investment Member (CCIM)
- » Commercial Association of Realtors Wisconsin
- » Industrial Asset Management Council

EDUCATION

John graduated with honors from Indiana University with a degree in Finance and Real Estate. He is a licensed broker in the States of Illinois, Indiana, Nevada, and Wisconsin and is LEED AP BD+C certified. John has also recently completed continuing education classes at The University of Chicago Booth School of Business and Moody Theological Seminary for Masters of Arts in Clinical Mental Health Counseling.

CLIENT LIST

- | | | |
|---------------------------------|-------------------------------------|---------------------------------|
| ▶ ACCO Brands | ▶ General Binding Corporation | ▶ RREEF Funds |
| ▶ Ashley Capital | ▶ Hillwood | ▶ Rubin Development |
| ▶ BlackRock Realty | ▶ Hunzinger Construction | ▶ Samaritan's Purse |
| ▶ Bodycote | ▶ Imperfect Produce | ▶ Samwon |
| ▶ Brown West Logistics | ▶ Interstate Partners | ▶ Scannell Properties |
| ▶ Cabot Advisors | ▶ James Campbell | ▶ Seasonal Design |
| ▶ CB Richard Ellis Investors | ▶ John B. Sanfilippo & Son, Inc. | ▶ Seefried Properties |
| ▶ CenterPoint Properties | ▶ Landair | ▶ Smart Warehousing |
| ▶ Chicago Sun-Times | ▶ ManuLife | ▶ Stockbridge Real Estate Funds |
| ▶ Cobalt Capital | ▶ ML Partners | ▶ Sutton Transport, Inc. |
| ▶ Conenant Transport | ▶ Opus Corporation | ▶ The Salvation Army |
| ▶ Rubin Development | ▶ Panattoni Development | ▶ Venture One Real Estate |
| ▶ Dermody | ▶ Pride Mobility Products | ▶ Village of Schaumburg |
| ▶ DRA Advisors | ▶ Principal Capital | ▶ Wispark |
| ▶ Draper & Kramer Management | ▶ ProLogis | ▶ Washington Properties |
| ▶ First Industrial Realty Trust | ▶ Racine County Economic Dev. Corp. | ▶ Wangard Properties |
| ▶ GE Capital Real Estate | ▶ Reich Brothers | ▶ Zilber |