



VICTOR PASTOR

Principal

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INVESTMENT SALES

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PARTIAL CLIENT LIST

- ▶ Miami Management Group
- ▶ IMC Equity
- ▶ Brother's Property
- ▶ Dezer Properties
- ▶ Golden Coral

INDUSTRY SPONSORSHIPS & ASSOCIATIONS



PROFILE

Victor Pastor has been a keen advisor for both affluent families and institutional funds for over 20 years, specializing in retail property investment sales throughout the Eastern United States.

He began his career in the finance sector as a loan officer providing commercial real estate mortgages and SBA loans for a boutique commercial bank in New Jersey. While working with high net worth individuals, Victor expanded his financial services by working for MetLife Securities in New York, NY with estate planning clients. From there, he worked for the Principal Financial Group, New York, NY and served as an advisor for private investors and medium sized businesses managing their assets with a portfolio value of over \$100 million.

Prior to joining Lee & Associates, Victor worked as Senior Associate with Tiktin Real Estate Investment Services, was the Director of International Business at NAI Global and also as a Senior Associate for Marcus & Millichap Real Estate Investment Services to private investors. With an emphasis on Latin America influence, he has worked hand in hand with notable families from Venezuela, Argentina, Chile, Brazil, Dominican Republic, and Columbia to invest in value-add, redevelopment, and income producing opportunities. He has conducted over 100 commercial transactions for over 20 years in his career primarily in retail but also office, industrial, and multifamily assets.

His diverse experience with investments and an expertise in advisory services for affluent clients, provides Victor the insight to understand what is most important to his clients. The trust he builds allows him to help clients navigate the commercial real estate markets and achieve their goals.

CAREER SUMMARY

Notable Sale Transactions		
Florida City Center (Miami-Dade)	90,000 SF	\$23,000,000
Shoppes of Cooper City (Broward County)	35,000 SF	\$9,500,000
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Hibiscus Plaza (Miami-Dade)	25,000 SF	\$5,600,000
Bank Of America Suniland (Miami-Dade)	12,000 SF	\$5,100,000
Golden Coral	8,600 SF	\$4,600,000
Wendy's (North Carolina)	3,500 SF	\$3,800,000
Downtown Shops (Palm Beach County)	15,000 SF	\$2,900,000

EXPERIENCE

- 2018 to present: Principal, Lee & Associates Miami
- 2017 to 2018: Senior Advisor, Tiktin Real Estate
- 2015 to 2017: Director, NAI Global
- 2011 to 2015: Senior Associate, Marcus & Millichap

EDUCATION

- MBA, Florida International University
- BS Economics, Seton Hall University

COMMUNITY INVOLVEMENT

- Boy Scouts of America