



MATTHEW ROTOLANTE

SIOR, CCIM, MBA

President

INDUSTRIAL, SUPPLY
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PARTIAL CLIENT LIST

- ▶ IRG - Industrial Realty Group
- ▶ US Cold Storage
- ▶ Preferred Freezer
- ▶ Copart
- ▶ NEFCO
- ▶ Miami-Dade County
- ▶ DHL
- ▶ FedEx
- ▶ Overseas Cargo
- ▶ XO Logistics
- ▶ Prologis
- ▶ First Industrial
- ▶ Ring Power
- ▶ DCT
- ▶ Redland Company
- ▶ Wells Fargo
- ▶ Bank United

PROFILE

Matt Rotolante serves as the President of Lee & Associates South Florida. Born and raised in South Florida, Matt is 4th generation in a pioneer family that has bought and sold over 3,000 acres of land in South Florida since 1928. Prior to joining Lee & Associates as President of the South Florida office, Matt was Managing Director of SVN South Commercial Real Estate located in Miami, FL where his accumulated knowledge of commercial real estate and superb customer service skills earned him the SVN rank of #1 Producer in Florida and the #7 Producer Nationwide in 2014, and also rank of #2 in Florida and #16 Nationwide in 2015.

Matt has held his real estate license in Florida since 2004, and in this tenure has been involved in over \$500 million in sale and lease transactions. As the Broker for the Lee South Florida office, Matt focuses on Industrial properties, yet still has a full grasp of all asset types including Office, Retail, Multifamily, and Land. Over the past 7 years he has developed a specialization in refrigerated warehouses leasing a 330,000 SF multi-tenant freezer facility. Matt has a close relationship with Port Miami through his father-in-law, John Ballester, who was Director of Operations for 25 years. Additionally, he has a deep understanding of entitlements, zoning, market trends, financial analysis, foreclosures/bankruptcy, estate and tax planning, receivership, and other value add services that benefit his longtime clients.

Matt is fluent in Spanish. He earned the prestigious designation of SIOR (Society of Industrial and Office Realtors) in February of 2013. He also earned his CCIM (Certified Commercial Investment Member) designation in 2006 and is the past President of the Miami's CCIM Chapter (2012 & 2013). Matt is a longstanding member of many associations including NAIOP, NAR (National Association of Realtors), CIASF (Commercial Industrial Association of South Florida), and FCBF (Florida Customs Brokers & Forwarders Association).

CAREER SUMMARY

Notable Lease Transactions	SF
Industrial Realty Group	330,000 SF
US Cold Storage	146,000 SF
Forte Frozen	146,000 SF
USA Bouquet	136,726 SF
Preferred Freezer	110,000 SF
Cusano's Bakery	102,000 SF
USA Poultry	58,475 SF
Nunez Food	51,500 SF
Continental Freight Ways	32,500 SF
Premier Produce	31,500 SF

Notable Sale Transactions	SF	Sale Price
Warren Buffet Acquisition	810 units	\$51,000,000.00
Copart/Coconut Ind. Park	25 Acres	\$14,000,000.00
Clearlake MF Development	12 Acres	\$12,500,000.00
BB&T Center Miami Lakes	78,000 SF	\$12,175,000.00
Industrial Realty Group	330,000 SF	\$6,750,000.00
Riverfront Capital MF	114 Units	\$6,700,000.00
Helen Bentley Medical	36,000 SF	\$6,500,000.00
Doral Professional Ctr	48,209 SF	\$5,614,500.00
Premier 8020, Miami	34,566 SF	\$4,550,000.00
Classic Pizza Crusts	51,600 SF	\$4,250,000.00

INDUSTRY SPONSORSHIPS & ASSOCIATIONS



Notable Awards Include:

- #1 Producer Florida, #7 Producer Nationwide - SVN International Corporation

EXPERIENCE

- 2018 to present: President, Lee & Associates South Florida
- 2010 to 2018: Managing Director, Owner, SVN South Commercial Real Estate Advisors

EDUCATION

- MBA, Economics, University of Miami

COMMUNITY INVOLVEMENT

- Citizens Board, University of Miami
- UM Mentorship Program, University of Miami



LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.