



BRIAN SLOCUM, SIOR, CCIM

Principal

INDUSTRIAL & INVESTMENT
BROKERAGE

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PARTIAL CLIENT LIST

- ▶ Indcor Properties/Walton Street
- ▶ Libitzky Property Cos.
- ▶ PS Business Parks
- ▶ DCT Industrial Trust
- ▶ Aegon Investors
- ▶ Barry Swenson Builders
- ▶ Castle Companies
- ▶ Cardoza Properties
- ▶ Garaventa Properties
- ▶ Sierra Pacific Properties
- ▶ Independent Construction
- ▶ Concord Iron Works
- ▶ Kingsum, Inc.
- ▶ Rodda Electric
- ▶ Bay Area Drilling
- ▶ St.John's
- ▶ Equus Group
- ▶ SFIC Corporation
- ▶ DP Nicoli
- ▶ RD Winery
- ▶ USS POSCO
- ▶ Guggenheim
- ▶ Viking
- ▶ DR Stephens & Co.
- ▶ Monterey Mechanical
- ▶ SMI, Inc.
- ▶ Diverse Steel
- ▶ Forestar Group

PROFILE

Brian's goal is to build lasting relationships with his clients and provide critical value to every deal. Brian strives to provide thoughtful, practical, and analytical Advisory and Transaction Services (ATS) that are results driven. At Lee Brian focuses on Industrial and Office properties, as well as Land, Investments, and Storage properties, for Investors, Users, and Developers. Brian's geographic focus includes Contra Costa, Solano, and Napa Counties, as well as Alameda County of Northern California.

Prior to joining Lee & Associates, Brian worked in Brokerage and advisory for 17 years at firms such as CBRE, Colliers, and TRI, first starting in 2006. Brian has completed more than 500 transactions during his career. Prior to brokerage in Northern California, Brian worked in telecom for AT&T, and in the business equipment financing industry in Southern California.

NOTABLE RECENT PROJECTS AND TRANSACTIONS INCLUDE

- Benicia Industrial Park, Benicia - Lease $\pm 1,534,000$
- Antioch Distribution Center, Antioch - Sale/Lease $\pm 650,000$
- Antioch Marina Business Park, Antioch - Lease $\pm 404,000$
- Delta 21 Industrial Park, Antioch - Lease $\pm 390,000$
- Benicia Commerce I & II, Benicia - Lease $\pm 378,000$
- 900 E 3rd Street – USS POSCO, Pittsburg - Sale/Lease $\pm 357,000$
- Concord North Commerce, Concord - Lease $\pm 257,000$
- Sand Creek Business Center, Brentwood - Sale/Lease $\pm 150,000$
- 1 Leslie Drive, Pittsburg - Sale $\pm 142,000$
- Concord Business Park, Concord - Lease $\pm 141,000$
- 1666 Willow Pass Road, Pittsburg - Sale $\pm 110,000$
- Sierra Pacific Business Park, Pittsburg - Lease $\pm 103,000$
- 4700 Business Center Drive, Fairfield - $\pm 103,000$
- Contra Costa Industrial Park, Pittsburg - Lease $\pm 95,000$
- Garaventa Business Park, Concord - Lease $\pm 92,000$
- 2401 E. Monte Vista Avenue, Vacaville - $\pm 62,700$
- Brentwood Business Park, Brentwood - Lease $\pm 57,000$
- 1000 Church Road, Rio Vista - Sale $\pm 40,000$
- 3201-3299 E 18th Street, Antioch - Sale $\pm 31,000$
- 4589 Pacheco Blvd, Martinez CA - $\pm 20,700$
- 4040-4044 Pike Lane, Concord - Sale $\pm 21,000$

PROFESSIONAL ACHIEVEMENT

- Licensed Broker – 2007
- Rookie of the Year – 2007, Colliers Walnut Creek
- Gold Achievement, Colliers – 2010, 2012, 2013
- Upper Tier Achievement, CBRE – 2014, 2015, 2016, 2017, 2018, 2019
- Upper Tier Achievement, TRI – 2021, 2022, 2023

MEMBERSHIPS AND ASSOCIATIONS

- SIOR, Society of Industrial and Office Realtors – Active Member – Designation earned in 2022.
- CCIM, Certified Commercial Investment Member – Active Member – Designation earned in 2011.
- ASCM, Association of Supply Chain Management – Past Member
- CSCMP, Council of Supply Chain Management Professionals – Past Member
- CSSA, California Self Storage Association – Past Member

EDUCATION

- University of Arizona, Tucson, Arizona: Bachelor of Science in Business-Marketing