



# MARGO S. MOCARSKI

Principal

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Lee & Associates

of Eastern Pennsylvania LLC

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Plymouth Meeting, PA 19462 USA

PA License ID: RS227068L

DE License ID: RS0039437

NJ License ID: 2076525

## PARTIAL CLIENT LIST

- ▶ Mochila Fulfillment
- ▶ Sellers Dorsey
- ▶ Pepsi
- ▶ Frito Lay
- ▶ Wesco Distribution/Anixter
- ▶ ImageFIRST Uniform Rental
- ▶ Hajoca Corporation
- ▶ KBR
- ▶ Spoonful of Comfort
- ▶ Stream Recycling
- ▶ TrueValue
- ▶ Thomas Jefferson University

## PROFILE

Margo S. Mocarski is a Principal for Lee & Associates of Eastern Pennsylvania. With almost twenty-five years in commercial brokerage, primarily in service to occupiers, she has the experience and relationships to drive effective, timely solutions and strategies for both occupiers and owners of industrial and office space, across a variety of organizational types and geographies.

## CAREER SUMMARY

Margo has dedicated her career to long-term client advisory relationships with a focus on occupier representation. She has worked with a variety of clients in national warehousing and distribution, professional consultancy, pharmaceuticals, regional healthcare and education, and the non-profit sector, on local, regional, and national assignments. She specializes in transaction strategy and execution, portfolio management, and financial analysis. She provides her clients with the attention, insight, and experience they need to align their real estate decisions with their organizational goals and to develop effective strategies for the future. She handles negotiations on a wide range of requirements including office and industrial leases, subleases and building sales. Over the past twenty-four years, Margo has completed transactions in excess of 15 million square feet for a variety of clients including Sellers Dorsey, Pepsi, Frito-Lay, Wesco, Sub-Zero, Hajoca Corporation, Mochila Fulfillment, College Possible, AstraZeneca Pharmaceuticals and Thomas Jefferson University.

### Notable Recent Transactions Include:

- Confidential Client 500,000 SF Tenant Rep - Lease
- Confidential Client 350,000 SF Tenant Rep - Lease
- Wesco Distribution 200,000 SF - Tenant Rep - Lease
- Mochila Fulfillment 150,000 SF - Tenant Rep - Lease
- Spoonful of Comfort 60,000 SF - Tenant Rep - Lease, cold storage

## EXPERIENCE

- Feb 2025 to Present: Principal/Lee & Associates of Eastern Pennsylvania LLC
- Sept 2024 to Feb 2025: Senior Vice President/Lee & Associates of Eastern Pennsylvania LLC
- Dec 2008 - Sept 2024: Senior Vice President/Cresa Global Inc.
- Jun 2000 - Dec 2008: Senior Vice President/Studley, Inc. (now Savills of North America)

## EDUCATION

- Bachelor of the Arts in Psychology/Minor in Business Administration at La Salle University
- Licensed Real Estate Salesperson in Pennsylvania, New Jersey, and Delaware

## COMMUNITY INVOLVEMENT

- Member of Commercial Real Estate Women (CREW) of Greater Philadelphia
- Board President, Bensalem Association Dedicated to Gifted Education (BADGE), an affiliate of the Pennsylvania Association for Gifted Education (PAGE)
- Member, Holy Ghost Prep Mothers Guild