



MIKE MIKULSKI

North American Director of Incentive & Credits

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CAREER SUMMARY

Michael Mikulski is the North American Director of Incentives and Credits at Lee & Associates. Previously, he was the National Sales Director of Negotiated Incentives and Credits at ADP, working with the sales team, clients, and partners to maximize various credits and incentives. His notable projects included work with Comcast, the St. Louis Cardinals, Pep Boys, and Villanova University. Earlier, he held acquisition roles at David Cutler Group and Preferred Real Estate Investments, Inc managing significant acquisitions like converting a golf course into homes and transforming an industrial complex into Temple University's headquarters.

Residing in Horsham, PA, he has a blended family of seven children, ages 22-31. He is passionate about physical fitness, working out five days a week, and enjoys golf, basketball, and pickleball.

EXPERIENCE

- North American Director of Incentives and Credits | Lee & Associates
- National Sales Director of Negotiated Incentives and Credits | ADP
- Director | Capital Solutions, Inc
- Acquisition Roles | David Cutler Group and Preferred Real Estate Investments, Inc
- Business Development Manager | Chartwell Realty Advisors, Inc | KPMG's Tax Incentives Group

EDUCATION

- Bachelor of Science in Business Administration | LaSalle University
- MBA | LaSalle University