



# BOB LOCKETT

Vice President

*SPECIALIZING IN OFFICE,  
INDUSTRIAL, RETAIL,  
INVESTMENT & LAND*

## PROFILE

With more than 30 years in new business development and management, Bob applies his expertise using a multi-disiplined approach to proactively respond to client needs and strategically provide the right business solution. His experience and dedication has allowed him to now serve 2nd and 3rd generations of clients because of his strong retention based approach. Bob has negotiated real estate transactions involving office developments, major retail development, out-lot projects, light industrial parks, land assemblage, multifamily properties, and numerous investment opportunities. He has represented Buyers, Sellers, Landlords and Tenants which developed his negotiation skills with governmental agencies, financial entities, construction groups and related real estate professionals. His goal of building relationships with clients and the brokerage community has led to long term partnerships that continue to grow. Bob Lockett is a Vice President for the Lee & Associates Columbus office.

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## PARTIAL CLIENT LIST

- ▶ Arlington Falls Business Park
- ▶ Baker Companies
- ▶ Bedrock Development
- ▶ Benchmark Bank
- ▶ Cheryl's Cookies
- ▶ City of Gahanna, OH
- ▶ City of Hilliard, OH
- ▶ Dollar Tree
- ▶ Fromm Companies
- ▶ Heartland Bank
- ▶ Irth Solutions
- ▶ Ohio University
- ▶ Premier Bank & Trust
- ▶ Priority Mortgage
- ▶ Purdy Real Estate LTD
- ▶ RMG Marketing
- ▶ Saberi Development
- ▶ State Savings Bank
- ▶ Stonecreek Office Park
- ▶ Weight Watchers

## CAREER SUMMARY

As an entrepreneur and business owner, Bob was the Principal/Owner of Cable Solutions, Inc. a company he founded in 1991. The Company, a Voice and Data Business, employed upward of 35 employees and had sales of 5m+ per year. Cable Solutions did business with many Fortune 500 companies including NASA, FedEx, Cheryl's Cookies and many other national groups. He sold the business in 2003 prior to moving into the real estate business full time. Bob started with Links Real Estate Company learning the design/build turnkey part of the business and spent 3 years with PHB Realty sharpening his investment protocol strategy before working the last seven years with Smith Realty Partners and has constantly produced results. Bob has been an active member of the Columbus Board of Realtors for over 13 years and received numerous commendations for his community contributions. Bob and his wife Holly stay active with their son's various youth league sports that include hockey, basketball, and skiing. They also volunteer with numerous non-profit groups that include Boys and Girls Club, the Star Foundation and The Flying Horse Farms.

## NOTABLE RECENT TRANSACTIONS

- Arlington Falls Business Park
- Baker Companies
- Industrial Parkway Portfolio
- Bedrock Retail Center
- 5th Avenue Retail Center
- Linworth Crossing Retail Center
- Macho America, Inc
- Dollar Tree
- Dollar General
- AutoTool, Inc
- Ohio Insurance Guaranty
- Moo Moo Car Wash

## EDUCATION

- The Ohio State University, College of Business - Marketing 1977-1981, Columbus, OH
- Hondros College - Real Estate

## AFFILIATIONS

- Licensed Real Estate Sales Agent - Ohio
- National, Ohio, & Columbus Association of Realtors
- Boys & Girls Clubs
- Star Foundation