



CHIP SERGAKIS

Senior Associate

*SPECIALIZING IN OFFICE,
INDUSTRIAL, MULTI-FAMILY,
INVESTMENT & LAND*

PROFILE

After graduating from Ohio Univeristy, Chip was immediately immersed into the commercial real estate industry. Under the guidance of Bob Lockett and Matt Byrne who served as Vice Presidents of Smith Realty Partners, and who combine for over 50 years of real estate experience, Chip has worked the many facets of the industry including build-to-suit long-term investments, IRS Section 1031 exchanges, land sales, developing, leasing and sale of retail centers, office buildings, industrial, flex space, etc. He is very experienced in financial and market analysis. Chip is fluent in German after studying the language for over 8 years and living/working in NE Germany for half a year for a multi-national steel firm performing German and American steel market analysis.

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PARTIAL CLIENT LIST

- ▶ City of Hilliard, OH
- ▶ City of Marysville, OH
- ▶ City of Westerville, OH
- ▶ Crema, Inc
- ▶ Davita Dialysis
- ▶ D-Bat Baseball
- ▶ Dollar General
- ▶ Dollar Tree
- ▶ Libertas Wealth Management
- ▶ SuperCuts
- ▶ TanPro
- ▶ TruGreen
- ▶ Verizon Wireless

CAREER SUMMARY

In just the last 3 years working in commercial real estate, Chip has participated in almost 50 varying real estate transactions. These transactions have included deals for multi-million dollar warehouse investments, office building leasing/sales, working with commercial developers on multi-tenanted or single tenant warehouses/retail centers and working with local governmental municipalities on zoning/plan approval/infrastructure. Chip has represented sellers/buyers and tenants/landlords. He excels in blending technology with the real estate industry and helped Smith Realty Partners build professional financial proformas to help buyers/sellers analyze the value of property and maximize their decision making ability.

NOTABLE RECENT TRANSACTIONS

- Stonecreek Portfolio Sale 95,000 SF
- Millersburg Bedrock Retail Center 26,833 SF
- 5th Avenue Granview Retail Center 18,000 SF
- 4930 Reed Rd Office Sale 8,735 SF
- Westerville 290 & 280 State St Sale
- Linworth Crossing Retail Center leasing
- Dollar General
- Dollar Tree Lease
- D-Bat Baseball Lease
- Powell Retail Center leasing
- 5005/5003 Horizons Dr Leasing

EXPERIENCE

- 2018 to present: Senior Associate, Lee & Associates
- 2015 to 2017: Senior Associate, Smith Realty Partners

EDUCATION

- Ohio University, Athens, OH - 2014
- Bachelors of Business Administration – Business Economics

AFFILIATIONS / COMMUNITY INVOLVEMENT

- Licensed Real Estate Sales Agent - Ohio
- Ohio 4-H
- Central Ohio Youth Baseball League