




MATT BYRNE

Vice President

*SPECIALIZING IN OFFICE,
INDUSTRIAL, MULTI-FAMILY,
INVESTMENT & LAND*

○ 614.923.3300

○ 614.206.1770

 /matthewbyrne

 /leeassociatescolumbus

matt.byrne@lee-associates.com
lee-associates.com

6175 Emerald Parkway
Dublin, Ohio 43016

PARTIAL CLIENT LIST

- ▶ Ashland Oil
- ▶ Arlington Falls Office Park
- ▶ AutoTool, Inc
- ▶ Best Equipment
- ▶ Bob Evans
- ▶ Building Block Performance
- ▶ Canton Eye Center
- ▶ City of Marysville
- ▶ City of Hilliard, OH
- ▶ City of Upper Arlington, OH
- ▶ Dollar General
- ▶ Heartland Bank
- ▶ Industrial Parkway
- ▶ IRTH Solutions
- ▶ Krema Group
- ▶ Macoho America
- ▶ Marcus Theatre Corp
- ▶ Mettler Toledo
- ▶ Peak Performance
- ▶ Premier Bank & Trust
- ▶ The Scott's Company
- ▶ True Green, Inc.
- ▶ True Performance
- ▶ UBS Financial Services
- ▶ Veloelys Inc.
- ▶ Verticle Adventure

PROFILE

With more than 35 years in diverse, complex commercial brokerage and development experience, Matt Byrne is Vice President for the Lee & Associates Columbus. Matt has negotiated real estate transactions involving office developments, major retail development, peripheral outlot projects, light industrial parks, land assemblage, multifamily properties, site selection and most notably development of several signature golf course communities. In leading multi-million dollar transactions, he has been involved in representation of Buyers, Sellers, Landlords and Tenants which developed his in-depth knowledge of negotiations with governmental agencies, financial institutions, construction groups and related real estate professionals. Matt's many career accomplishments have earned him tremendous respect and trust from his clients and amongst industry peers.

CAREER SUMMARY

Prior to joining Lee & Associates, Matt was a Vice President at Smith Realty Partners from 2011 to 2018, participating in numerous commercial real estate transactions and developments. As an entrepreneur and business owner, Matt was the Principal/Owner of Links Real Estate Company, a commercial, industrial and investment brokerage business prior to starting Pickett Holstlaw Byrne Realty Advisors (PHB Realty Advisors). Matt initiated Links Real Estate Company in 1992 and simultaneously became a Principal for Bedrock Development Group. He continues to be engaged with Bedrock, supervising a vertically integrated construction management firm. Links was the catalyst for the acquisition and development of a number of high profile Central Ohio projects including: UBS Financial services, the Ohio University Pickerington branch campus, Battelle Memorial Institute Research and Development facility, The Scott's Company, and Marcus Theatres. Matt was an integral executive in the development of Arlington Falls Business Park which achieved the NAIOP Commercial Real Estate Development Award. Through the aforementioned projects, Matt gained a significant understanding of development of turnkey projects from their acquisitions to occupancy.

Prior to starting Links Real Estate, Matt spent five years as Vice President of Midwest Golf Group, a development company of signature golf courses (Nicklaus, Zoeller, Rodriguez) and master planned communities. Matt gained invaluable real estate and financing knowledge in the assemblage of land (+ 500 acres), collaborating with governmental zoning and infrastructure issues, bond financing and construction management of the golf course communities.

APPRAISAL EXPERIENCE

- Real Estate Appraiser from 1984 - 2018
- Licensed General Appraiser - Ohio 1992
- Appraiser III for State of Ohio, Estate Tax Division
- Appraisal work experience included industrial, agricultural, commercial, shopping centers, apartments, condominiums, hotels, motels, oil & gas rights, & golf course developments

EDUCATION

- The Ohio State University, College of Business, Columbus, OH
Bachelor of Science - Real Estate & Finance

AFFILIATIONS

- Licensed Real Estate Broker & Sales Agent - Ohio
- Columbus Commercial, Industrial, & Investment Realtors