



CONNOR WINKLER, SIOR

Executive VP / Principal

SPECIALIZATION
IN INDUSTRIAL
PROPERTIES

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PARTIAL CLIENT LIST

- ▶ Prologis Inc.
- ▶ Hollingsworth Capital Partners
- ▶ Stoic Equity Partners
- ▶ Eckstein Properties
- ▶ Grenaco Partners
- ▶ Ambient Capital Partners
- ▶ IDI Logistics
- ▶ Pattillo Construction Corporation
- ▶ WPT
- ▶ Meniscus Group
- ▶ Stonelake Capital Partners
- ▶ Brookfield Properties
- ▶ Faropoint
- ▶ The Silverman Group
- ▶ LINK Logistics
- ▶ Cameron Property Group
- ▶ Atlanta Property Group

PROFILE

Since joining Lee & Associates in January 2018, Connor Winkler, SIOR has completed over 10.5 million SF of industrial real estate transactions in Atlanta and across the country. Mr. Winkler specializes in tenant, landlord, and owner/user representation, specifically for local and national companies that occupy manufacturing, distribution, logistics, and service facilities. Mr. Winkler strives to be a resource and problem solver for companies looking to relocate their warehouse operation, create leverage on existing lease renewal negotiations, or navigate the building acquisition/disposition process.

By utilizing the Lee & Associates national platform and his two person team, Mr. Winkler has the resources to form quality real estate strategies that consistently meet his clients' goals and objectives. Mr. Winkler's in-depth market knowledge of Atlanta, relationship driven mentality, and keen listening skills allow him to give his clients the competitive advantage in the industrial real estate evaluation and selection process. During his time away from the office, Mr. Winkler enjoys playing golf and tennis, fly fishing on the Chattahoochee River, spending time with his son, Allston, and wife, Mary Marshall.

Notable Transactions Include:

COMPANY	TRANSACTION TYPE	LOCATION	SIZE
Landlord Representation	Lease/Build-to-Suit	Lithia Springs, GA	11.42 AC
Buyer Representation	Sale	Rincon, GA	504,000 SF
Tenant Representation	Lease	Savannah, GA	387,983 SF
Tenant Representation	Lease	Savannah, GA	364,107 SF
Landlord Representation	Lease	Lithia Springs, GA	288,620 SF
Tenant Representation	Lease	Buford, GA	284,898 SF
Buyer Representation	Sale/Leaseback	Morrow, GA	283,000 SF
Tenant Representation	Lease	Savannah, GA	273,600 SF
Tenant Representation	Lease	Austell, GA	251,319 SF
Tenant Representation	Lease	Atlanta, GA	237,515 SF
Tenant Representation	Lease	Savannah, GA	235,280 SF
Tenant Representation	Lease	Braselton, GA	215,559 SF
Tenant Representation	Lease	Atlanta, GA	215,000 SF
Buyer Representation	Sale	Morrow, GA	206,190 SF
Buyer Representation	Sale	Atlanta, GA	152,757 SF
Buyer Representation	Sale	Atlanta, GA	136,000 SF
Tenant Representation	Lease	Douglasville, GA	133,000 SF
Tenant Representation	Lease	Pooler, GA	120,000 SF
Buyer Representation	Sale	Covington, GA	112,000 SF
Tenant Representation	Lease	Lithia Springs, GA	110,000 SF
Buyer Representation	Sale/Leaseback	Atlanta, GA	100,000 SF
Buyer Representation	Sale/Leaseback	Atlanta, GA	85,000 SF
Tenant Representation	Lease	Atlanta, GA	80,000 SF
Tenant Representation	Lease	Decatur, GA	75,287 SF
Seller Representation	Sale	College Park, GA	73,708 SF
Tenant Representation	Lease Renewal	Rancho Cucamonga, CA	60,000 SF

EDUCATION

- Sewanee - The University of the South, Bachelor of Arts, Natural Resources
- Member of the Sigma Nu Fraternity

ACCOLADES & COMMUNITY INVOLVEMENT

- SIOR - Georgia Chapter Member 2023 & 2024
- SIOR - Georgia Chapter Co-Chair 2025
- Sewanee: The University of the South CRE Cohort- Career Development Program
- Atlanta Commercial Board of Realtors - Million Dollar Club - 2020, 2021, 2022 & 2023
- Lee & Associates Atlanta - 2021, 2022, 2023 & 2024 Top 5 Producer
- Real Estate Salesperson License - State of Georgia
- Member - Atlanta Commercial Board of Realtors (ACBR)
- Member - Young Council of Realtors (YCR)
- Member - Atlanta Lawn Tennis Association (ALTA)
- Member - Red Hare Brewing Co. Tennis League (USTA)
- Parishioner - Cathedral of Christ the King