



MATTHEW FRAZEE

Principal

**SPECIALIZATION IN
TENANT REPRESENTATION &
NATIONAL PORTFOLIO MGMT**

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PARTIAL CLIENT LIST

- ▶ Quanta Services
- ▶ Oldcastle
- ▶ American Airlines
- ▶ Ardaugh Group
- ▶ CoreLogic
- ▶ Electrolux
- ▶ Fonterra
- ▶ General Electric
- ▶ American Academy of Orthopaedic Surgeons
- ▶ West Corporation
- ▶ Sprint Communications
- ▶ Palfinger North America
- ▶ Lincoln Financial Group
- ▶ Hewlett Packard
- ▶ Oldcastle
- ▶ St Jude Research Hospital
- ▶ Montway Auto Transport
- ▶ TC Transcontinental

CAREER SUMMARY

Matthew Frazee boasts an impressive career spanning nearly 20 years in the commercial real estate industry and business advisory services, characterized by his expertise in Office & Industrial Tenant representation. For nine years, Matt served as the Managing Director of Occupier Services at CBRE's Chicago, IL office. In this role, he demonstrated exceptional skills in office tenant representation, leading his team to achieve remarkable success and establish CBRE as a trusted name in the industry.

In 2020, driven by his entrepreneurial spirit and vision for innovative tenant advisory solutions, Matt founded his own firm, RFF Tenant Advisory. Over the next four years, he operated independently, providing tailored tenant representation services that garnered widespread acclaim and a loyal client base. His ability to deliver personalized, strategic advice helped numerous businesses navigate complex real estate decisions and secure optimal office spaces.

Matt joined Lee & Associates as they expanded into the Charlotte, NC market in 2024 where Matt continues to leverage his extensive experience and deep industry knowledge to drive growth and success for his clients in this dynamic market.

Notable Transactions Include:

- Palfinger North American HQ: 50,000 SF
- Gresham Smith Charlotte Regional Office: 20,000 SF (Legacy Union)
- Ardaugh Group NA (Portfolio): 400,000 SF+
- NEC North American Headquarters: 40,000 SF
- Palfinger North American Headquarters 50,000 SF
- Ardaugh Metal Beverage USA Headquarters: 60,000 SF
- Ardaugh Metal Beverage Distribution Portfolio: 200,000+ SF
- Fonterra USA Headquarters: 20,000 SF
- Logical Position: 40,000 SF
- Gresham Smith: 20,000 SF
- West Corporation US Headquarters: 20,000 SF
- American Academy of Orthopedic Surgeons Headquarters

EXPERIENCE

- 2024 to present: Principal, Lee & Associates
- 2020 to 2024: Principal, RFF Tenant Advisory
- 2011 to 2020: Managing Director - Occupier Services, CBRE

EDUCATION

- Bachelor of Science, Eastern Illinois University
- 4 Year NCAA Intercollegiate Athlete

COMMUNITY INVOLVEMENT

- Youth Athletics Coach