



# SCOTT ESHELMAN

Senior Vice President

**SPECIALIZING IN  
ACQUISITIONS &  
DISPOSITIONS  
SEATTLE, WA**

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## PARTIAL CLIENT LIST

- ▶ Milliman
- ▶ Vulcan
- ▶ Holland Partners
- ▶ Compark Investments Ltd.
- ▶ Security Properties

## PROFILE

Scott has more than 30 years commercial real estate and investment experience. He has focused on leasing, sales and related advisory services for owners, users and institutional investors.

Among his previous roles, Scott was Director of Real Estate Marketing & Leasing at Vulcan Inc. His responsibilities included both new and existing properties in the South Lake Union area, as well as participating in the strategic planning and development effort for Vulcan's 60+ acre holdings. Scott also worked for a private equity investment firm for six years where his responsibilities included expanding the firm's network of equity and debt investors, as well as business development efforts for acquisition targets up to \$100 million throughout the United States. He acted as President & CEO for a portfolio company in high tech manufacturing.

## CAREER SUMMARY

### *Notable Transactions Include:*

- Milliman - Lease Extension & Expansion - 100,000 SF HQ Expansion - Seattle, WA
- NBBJ - Lease - 88,000 SF HQ Space - South Lake Union, Seattle, WA
- Land Acquisition - Multiple Sites from The Seattle Times - \$33 Million - Seattle, WA
- Land Sale - High-End Continuing Care Retirement Facility - \$20 Million - South Lake Union, Seattle, WA
- Building Sale - 2 Buildings for a Developer - \$40 Million - Lynnwood & Everett, WA
- Tommy Bahama - Lease - 80,000 SF HQ Space - South Lake Union, Seattle, WA

### *Professional Affiliations:*

- Commercial Brokers Association (CBA)
- Pacific Real Estate Institute
- National Association of Industrial & Office Properties (NAIOP)  
- Puget Sound Board Member (2003-2004)

## EXPERIENCE

- 2017 to present: Lee & Associates Commercial Real Estate Services
- 2012 to 2017: Cannon Commercial
- 2009 to 2012: Colliers International
- 2007 to 2009: Broderick Group, Inc.
- 2005 to 2007: Cushman & Wakefield, Inc.
- 2002 to 2004: Vulcan, Inc.
- 1999 to 2001: Lariat Software, Inc.
- 1993 to 1999: Alistar Capital Group

## EDUCATION

- B.A. in Business Administration - University of Washington

## COMMUNITY INVOLVEMENT

- Patrons of Cystic Fibrosis - Prior Guild President (1989)
- Juvenile Diabetes Research Foundation