



LAMAR NEWBURN

PRINCIPAL

TWIN CITIES, MN

PROFILE

Lamar specializes in the acquisition and disposition of investment properties on behalf of institutional and private capital clients. He joined Lee & Associates Twin Cities as a Vice President in January 2017 and was promoted to Principal in October 2020. Lamar leverages the Lee national platform to represent multi-market clients across a variety of property types including office, industrial, medical office, multi-family and student housing.

Prior to joining Lee & Associates, Lamar was the founder and managing principal of Sett Properties, LLC, a boutique brokerage and investment advisory firm based in Chicago, Illinois, and also served investment sales roles with Cassidy Turley (now Cushman & Wakefield) in Washington DC, and Holliday Fenoglio Fowler (now JLL) in Chicago, Illinois. In addition to brokerage, he has held capital markets roles with Tishman Speyer Properties and Riverview Realty Partners. Since 2004, he has collaborated on more than \$2.6 billion of closed capital transactions and is a licensed broker in Minnesota, Wisconsin and Illinois.

○ 952.373.4833

○ 312.758.1014

lnewburn@lee-associates.com
lee-associates.com

5353 Gamble Drive #106
Minneapolis, MN 55416

PARTIAL CLIENT LIST

- Eagle Ridge Partners
- Big River Real Estate
- Saturday Properties
- CEDARst Companies
- Discover St. Louis Park
- College Muscle Movers
- Up Campus Properties
- Rialto Capital
- The Ackerberg Group

EDUCATION

- Master of Business Administration in Real Estate from the James A. Graaskamp Center for Real Estate - Wisconsin School of Business
- Bachelor of Arts in Economics from Cornell University (Ithaca, New York) - College of Arts and Sciences

COMMUNITY INVOLVEMENT

- Minnesota Regional Market Representative - Wisconsin Real Estate Alumni Association (WREAA)
- Advisory Board Member, Minnesota Commercial Association of Realtors (MNCAR)
- Church Councilmember - Bethlehem Lutheran Church, Minneapolis, MN
- Licensed private pilot with the Federal Aviation Administration
- Avid musician and vocalist for charity events