



ED SKONECKI

Principal

SPECIALIZING IN
INDUSTRIAL BROKERAGE

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Lee & Associates of

Eastern Pennsylvania LLC

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PA License ID: RS338878

MD License ID: 5000871

PARTIAL CLIENT LIST

- ▶ Ameripac
- ▶ Brewery Products
- ▶ Carvana
- ▶ CVRDC
- ▶ DHL
- ▶ EDC
- ▶ eShipping
- ▶ Endurance
- ▶ FedEx
- ▶ First Industrial Realty Trust
- ▶ Industrial Property Trust
- ▶ Keystone Fireworks
- ▶ Lily Transportation
- ▶ Matrix
- ▶ Ollie's
- ▶ Pandion
- ▶ Pegasus Logistics
- ▶ Pennwood Realty
- ▶ Prologis
- ▶ SRS Distribution
- ▶ Surface Preparation Technologies
- ▶ USPS
- ▶ Vytex
- ▶ XPO

PROFILE

Ed Skonecki focuses on owner and occupier representation, site selection and acquisition and disposition of industrial real estate. He concentrates his efforts in the Central and Eastern Pennsylvania market with a focus in Central and Northeastern Pennsylvania.

CAREER SUMMARY

Prior to joining Lee & Associates of Eastern Pennsylvania, Mr. Skonecki spent 20 years developing his sales and relationship management skills in positions of increasing responsibility in the corporate technology world. Since 1995, he has held leadership positions in product development, product management, account management, sales and strategic partnerships for companies such as KnowledgePlanet, Mzinga, Saba and CorpU.

Notable Recent Transactions Include:

- Footlocker 70,493 SF
- Capital Presort 41,630 SF
- Lowe's 1,199,980 SF
- Dayton Parts 318,872 SF
- XPO 137,938 SF
- Pegasus Logistics 100,182 SF
- WESCO 345,600 SF
- AmeriPac 178,600 SF
- Ollie's 58 AC
- Frank E. Hollar Jr. Estate 16 AC
- Frank E. Hollar Jr. Estate 12 AC
- SuperValu 422,990 SF
- ServPro 8,900 SF
- SRS Distribution 30,000 SF
- XPO 60,000 SF
- Keystone Fireworks Site Acquisition
- Newgistics 88,400 SF
- Syncreon 1,007,868 SF
- Carvana 19,826 SF
- Hormel 348,193 SF
- DHL 252,210 SF
- Crown Castle 160,212 SF
- First Breach 71,500 SF
- Hood Industries 60,000 SF
- Norfolk Southern 17 AC
- Harley Davidson 234,000 SF
- Walmart 1,800,000 SF

EXPERIENCE

- 2020 to Present: Principal / Lee & Associates of Eastern Pennsylvania
- 2018 to 2020: Vice President / Lee & Associates of Eastern Pennsylvania
- 2017 to 2018: Senior Associate / Lee & Associates of Eastern Pennsylvania
- 2014 to 2017: Vice President of Strategic Partnerships / CorpU
- 2011 to 2014: Client Executive / Saba Software
- 2008 to 2011: Vice President Sales and Marketing / Corporate University Xchange
- 1996 to 2008: Vice President / KnowledgePlanet

EDUCATION

- Bachelor of Arts, Mathematics and Computer Science, Shippensburg University of Pennsylvania
- Licensed real estate salesman in the Commonwealth of Pennsylvania