



JONATHAN SELZNICK

Senior Vice President, Principal

SPECIALIZING IN NNN
SINGLE AND MULTI-TENANT
RETAIL INVESTMENT PROPERTIES &
DEVELOPMENT BROKERAGE

PROFILE

Jonathan Selznick specializes in Single and Multi-Tenant NNN Retail Investment Properties, delivering premium advisory, acquisition/disposition, and pre-sale development brokerage services.

Through a combination of creativity and a tireless work ethic, Mr. Selznick goes beyond the usual CRE brokerage job description by providing services traditionally viewed as outside the scope of a standard real estate broker's practice.

Guided by a philosophy that no two properties/opportunities are identical, Jonathan excels in long-term advisory services to help clients achieve their stated objectives, which include business planning, creative marketing and deal structure, asset management, target buyer profiling/marketing and due-diligence/analysis. Jonathan is truly passionate about solving problems and providing solutions that most others cannot – ultimately delivering superior execution/results.

It is for the reasons above that much of Mr. Selznick's business is generated via referrals and long-term repeat clients.

CAREER SUMMARY

Jonathan Selznick started his NNN Retail/Shopping Center career in 1990 on the tenant side of the business with Safeway Stores, Inc. at the Northern California Division Office in Fremont, CA before moving-on to full-time commercial real estate advisory/brokerage.

Jonathan is licensed as a real estate broker in California, Nevada, and Arizona, with affiliate licensing arrangements in a majority of the United States, allowing him to service his clients' investment brokerage needs in a vast geographic area.

EDUCATION

- Bachelor of Science - Business Administration with an emphasis in Finance - San Diego State University, 1990.
- Master of Business Administration (MBA) with an emphasis in International Business - Argyros School of Business and Economics, Chapman University (Orange, CA) , 1999.

COMMUNITY INVOLVEMENT

- Real Estate Broker – State of California
- Real Estate Broker – State of Nevada
- Real Estate Broker – State of Arizona
- Member – International Council of Shopping Centers
- Head Coach – Elite Soccer League, Orange County, CA
- Manager, Coach, Umpire, and Board Member – Trabuco Canyon Little League, Orange County, CA
- President – Consolidated Youth Sports Commission, Orange County, CA

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PARTIAL CLIENT LIST

- ▶ Red Mountain Retail Group
- ▶ Arnel & Associates
- ▶ Nexus Development
- ▶ Chris & Pitts
- ▶ Platinum Energy
- ▶ Jerry's Famous Deli
- ▶ General Discount
- ▶ McDonalds
- ▶ 7-Eleven
- ▶ Citivest
- ▶ Makena Great American
- ▶ D&Z Properties
- ▶ Sakioka Farms
- ▶ Milan Capital
- ▶ Friedkin Investments
- ▶ Cazco Asset Management
- ▶ Village Properties
- ▶ Occidental Entertainment Group
- ▶ Cadence Capital Investments
- ▶ Hi-Time Wine
- ▶ Piercey Automotive Group
- ▶ Hollywood Suits
- ▶ Raceway Express Car Wash
- ▶ Trilogy Investment Group
- ▶ Affliction Clothing
- ▶ StarPoint Properties