



Warren Berzack

National Director, Lee & Associates
Multifamily Advisory Group

SPECIALIZING IN
MULTI-FAMILY

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PROFILE

Warren Berzack, Principal of Lee & Associates-LA North/Ventura, Inc., leads the Lee & Associates multifamily practice locally and internationally as National Director of the Lee & Associates Multifamily Advisory Group and President of Berzack Investment Property Advisors. He ranks as the #1 Multifamily Agent at Lee.

One of the top 50 in the nation for commercial real estate professionals under 40, Mr. Berzack boasts over \$2 Billion in sales and possesses over 20 years of multifamily, retail and land sales experience. He has successfully closed over 500 transactions and negotiated sales in over 28 states for a large and diverse client base. Mr. Berzack maintains particular expertise in the apartment sector and is a seasoned authority on 1031 Exchanges and Triple Net, management-free investment strategies and sales.

As National Director of the Lee & Associates Multifamily Advisory Group, Mr. Berzack is responsible for directing multifamily efforts throughout the Lee organization nationally and internationally, including developing an international platform, infrastructure, recruiting and handling some of the firm's largest multifamily transactions.

Berzack Investment Property Advisors is one of Los Angeles' highest-producing and most award-winning investment real estate groups, with decades of combined experience and specializing in Multifamily properties, 1031 Exchanges and Triple Net investments.

CAREER HISTORY/PROFESSIONAL RECOGNITION

The #1 multifamily agent at Lee & Associates, Mr. Berzack ranked as Lee's Broker of the Year in 2018 & 2021, and he has consistently ranked as one of the top agents at his respective firms since his first year in the business. He was recently named one of the Top 50 in the Nation for commercial real estate professionals for two years in a row by Real Estate Forum, identified as "the cream of the crop" and "on the path for stardom in the commercial real estate arena." Mr. Berzack was also chosen two years in a row for each of these illustrious honors: "Tomorrow's Leaders of Southern California" from Real Estate Forum, "30 Under 30" Award from Real Estate Southern California and the "Top Gun" Award (#3 broker in the nation) from GE/Truststreet Properties. In 2017, 2018, 2019 and 2020 he was honored by the San Fernando Valley Business Journal for having executed some of the "Best Multifamily Sales" of the year and in 2020 he was also recognized among the "Best Retail Sales" of the year.

Dedicated to creating and preserving lasting wealth for every client, his group routinely attracts industry attention for its impressive track record, business acumen and negotiating expertise. Experts in the multifamily arena, they are also considerably adept at facilitating 1031 Exchanges and Triple Net, management-free investments.

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Beyond brokerage, he is the founder and leader of Captains of Industry Association, an elite networking group of highly successful real estate principals in Southern California. In his private life, Mr. Berzack is actively involved in many philanthropic efforts.

ASSOCIATIONS/EDUCATION

- Board Member | Lee & Associates-LA North/Ventura Board of Directors (since 2013)
- Founder & Leader | Captains of Industry Association
- Member | Apartment Owners Association
- Member | National Multifamily Housing Committee
- B.A. in Law and Society, Minor in History | University of California at Santa Barbara