



BRIAN KNOWLES

MCR, CCIM, SIOR

Managing Principal / President

**SPECIALIZING IN
INDUSTRIAL BROKERAGE**

D 610.400.0484

O 610.400.0499

bknowles@lee-associates.com

lee-associates.com

Lee & Associates of

Eastern Pennsylvania LLC

220 W. Germantown Pike, Suite 200

Plymouth Meeting, PA 19462

PA License ID: RS212076L

PARTIAL CLIENT LIST

- ▶ Carson Companies
- ▶ Cabot Properties
- ▶ CRG
- ▶ Dermody Properties
- ▶ DHL Supply Chain, Inc.
- ▶ DocuVault
- ▶ Endurance RE
- ▶ EPC
- ▶ Highstreet Properties
- ▶ Honor Foods/Burris Logistics
- ▶ Jack & Jill Ice Cream
- ▶ Kellogg's
- ▶ Link Logistics
- ▶ LuLus
- ▶ Mannington Mills
- ▶ Matrix Development
- ▶ Ocean Spray
- ▶ Smart Warehousing
- ▶ Stag Industrial
- ▶ Walgreens
- ▶ Williams Sonoma Inc.
- ▶ XPO

PROFILE

Brian Knowles, CCIM, SIOR is a founding Principal and acting President of Lee & Associates of Eastern Pennsylvania LLC, and is a member of the firm's Board of Managers. His transactional focus includes site selection, tenant representation and the disposition of industrial real estate for clients on a national level with a concentration throughout the Pennsylvania, New Jersey, and Delaware markets.

CAREER SUMMARY

Brian provides industrial clients with expertise and best practices in evaluating real estate portfolios and supply chain initiatives to uncover cost saving opportunities within multiple markets. Brian has completed in excess of 65 +/- million square feet of transactions for his clients and sold over 3,500 + acres of industrial land. Additionally, he has represented various companies on their site selection and build-to-suit initiatives, as well as consolidation and disposition projects throughout the region and major US markets.

Notable Recent Transactions Include:

- Honor Foods 250,000 SF Site Selection
- LuLus 246,000 SF - Tenant Rep.
- DHL Supply Chain 1,000,000 SF Site Selection
- Jack & Jill Ice Cream 300,000 SF Site Selection
- Patagonia 350,000 SF - Tenant Rep.
- Smart Warehouse 450,000 SF - Landlord Rep.
- Burlington Coat 725,000 SF BTS - Tenant Rep.
- Destination Maternity 405,000 SF BTS - Tenant Rep.
- Williams Sonoma 1,200,000 SF BTS - Tenant Rep.

Notable Awards Include:

- 2000 - 2022 CoStar Power Broker Award (Multi)
- 2014 Philadelphia Business Journal Top Industrial Broker Philadelphia Region
- 2010 - 2014 JLL Top Gun Honors
- 2009 Liberty Property Trust Broker of the Year
- 2003 CBRE Top Broker Honors

EXPERIENCE

- 2021 to present: Elected to National Board / Lee & Associates
- 2019 to present: President / Lee & Associates of Eastern Pennsylvania
- 2015 to present: Principal / Lee & Associates of Eastern Pennsylvania
- 2008 to 2015: National Director / JLL
- 2006 to 2008: Principal / Staubach Company Northeast Industrial
- 1994 to 2006: Senior Vice President / Jackson-Cross / Insignia ESG / CB Richard Ellis (thru acq)

EDUCATION

- Bachelor of Science in Institutional Management, West Virginia University
- Alumnus of the Marine Military Academy, Harlingen, Texas
- Licensed real estate broker in the Commonwealth of Pennsylvania, New Jersey and Maryland
- Holds MCR, CCIM and SIOR designations

COMMUNITY INVOLVEMENT

- Member of the Industrial Asset Management Council (IAMC)
- Member of the Society of Industrial and Office Realtors, (SIOR)
- Formal local board member (NJ Chapter) of the Council of Supply Chain Management Professionals (CSCMP)
- Member of the CCIM Institute, Certified Commercial Investment Member (CCIM)
- Investment Member: Lehigh Valley Economic Development Corporation
- Board Member - Marine Military Academy - Harlingen, TX