



# A. RICK SCARDINO

Principal

LAND SALES  
RETAIL LEASING  
TENANT REPRESENTATION

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## PARTIAL CLIENT LIST

- Abbott Land
- ACE Hardware
- Ala Carte Entertainment
- Aldi
- Bullfrog Spa's
- CVS Pharmacy
- Deerfields Bakery
- Gino's East
- Gold's Gym
- Hard Rock Café
- Hobby Lobby
- Home Depot
- JazzTX
- Jewel-Osco
- McDonald's
- Menards
- Orion Capital
- Panera Bread
- Red Robin
- Sears
- Simon
- Storage of America
- True Value
- Truluck's
- Walgreens
- Walmart



## PROFILE

Rick Scardino has been a commercial real estate broker for more than 37 years. Rick joined Lee in 2010 and has been a Principal since January 2014. Throughout his career, Rick has focused on all forms of retail brokerage including tenant, product, and landlord representation as well as land and investment sales in the metropolitan Chicago market.

Prior to joining Lee & Associates, Rick was the founder of Affinity Commercial Real Estate (ACRE). Rick formed ACRE in 2003 as a full-service boutique real estate brokerage firm. Subsequent to ACRE, he was with Grubb & Ellis for 9 years. Rick started his career with the former Childs Realty Group, spending the initial 8 years honing his craft.

Rick has a strong background in restaurant projects and land sales. Before entering commercial real estate, he spent 20 years in family owned restaurants. He has leveraged that experience to allow him to represent numerous restaurant concepts over the years either in expansion or disposition.

## PROFESSIONAL ACHIEVEMENTS

At Grubb & Ellis, Rick was the Top Retail Broker in the Chicago Region for 4 years. He was ranked 2<sup>nd</sup> nationally in their Retail Division, Top 25 overall (out of 1,000 brokers nationally) in 2002, and was a member of the Grubb & Ellis Circle of Excellence on 2 separate occasions.

Rick is an active member of the ICSC (Innovating Commerce Serving Communities). He was a member of the ICSC Illinois State Board for a decade and has co-chaired the Spring Convention and the 2010 Alliance Program. Rick has been a featured speaker at ICSC events and has been interviewed or quoted regularly in leading suburban, regional, and national trade journals and papers on retail in metropolitan Chicago. He is currently a charter member and past President of the Chicagoland Restaurant Brokers Association (CRBA). He has also served on various volunteer boards of directors.

### Notable Recent Transactions Include:

- Pulte Homes - 123 Acre Land Acquisition
- Gold's Gym - Sale of a 72,000 Square Foot Health Club
- Truluck's Seafood, Steak, and Crab House - 2 Unit Entry in the Chicago Market
- Gold's Gym - Sale of a 45,000 SF Banquet/Event Space Conversion
- Bullfrog Spa's - Initial Roll-out in Metro Chicago
- JazzTX National Expansion

### Notable Awards Include:

- Grubb & Ellis - Circle of Excellence - 2 Years
- ICSC Illinois State Board - 15 Years

## EDUCATION

Rick is a graduate of Bradley University with a Bachelor of Science Degree in Business Management. He is an active member of Sigma Chi Fraternity, recently Chairing their 75<sup>TH</sup> anniversary.

## COMMUNITY INVOLVEMENT

Rick has served on the District 96 (Kildeer) and District 125 (Stevenson) Foundation Boards for 16 years. He is also a founding member of Willow Creek South Lake Church and has served on their advisory board since inception. He recently co-chaired the Lake County efforts of a Judge running for Illinois Supreme Court. He's also an Elected Precinct Committeeman.

## MEDIA COVERAGE

Rick has been featured in articles published by prominent media and real estate companies:

**ALM | GLOBEST.COM**  
[ARTICLE 1](#) [ARTICLE 2](#) [ARTICLE 3](#) [ARTICLE 4](#)



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